

DRAFT

FOR DISCUSSION ONLY

UNIFORM
MANAGEMENT OF INSTITUTIONAL FUNDS
ACT

NATIONAL CONFERENCE OF COMMISSIONERS
ON UNIFORM STATE LAWS

WITH PREFATORY NOTE AND PRELIMINARY COMMENTS

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By
NATIONAL CONFERENCE OF COMMISSIONERS
ON UNIFORM STATE LAWS

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March 2, 2005

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REVISION OF UNIFORM MANAGEMENT OF INSTITUTIONAL FUNDS ACT

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UNIFORM MANAGEMENT OF INSTITUTIONAL FUNDS ACT

PREFATORY NOTE

In 1972 the National Conference of Commissioners on Uniform State Laws approved the Uniform Management of Institutional Funds Act [hereafter referred to as UMIFA (1972)]. At that time uncertainty existed as to the standards that governed directors of charitable corporations in managing and investing the funds of the charitable organizations. Directors of a charity organized as a nonprofit corporation had been held to the investment standards that applied to trustees of private trusts. *See Lynch v. John M. Redfield Foundation*, 9 Cal. App. 3d 293 (1970) (stating that directors of a charitable corporation are essentially trustees and as such are held to an investment duty similar to that of a trustee of a private trust). *See also* Restatement (Second) of Trusts § 389 (1959). For directors of large institutions, the then-current restrictions on trust investing made the use of modern investment strategies problematic.

UMIFA (1972) provided guidance and authority to the governing boards of those charitable organizations within its scope on several issues. The statute gave a governing board broad investment authority and indicated that a governing board was not restricted to investments authorized for trustees. The statute permitted a board to delegate authority to independent financial advisors. With respect to endowment funds, the statute authorized a governing board to expend unrealized appreciation, even if the endowment fund provided only for the distribution of “income.” This provision enabled fund managers to use modern investment techniques such as total-return investing and unitrust-style spending. UMIFA (1972) also permitted the governing board to release restrictions on the use or investment of institutional funds if the donor consented and to release restrictions that had become “obsolete, inappropriate, or impracticable” if a court approved. ~~Thus, the statute provided a modification mechanism for charities organized as corporations similar to the doctrine of cy pres that applies to charitable trusts.~~

The investment standards adopted by UMIFA (1972) foreshadowed changes to trust investment law in the Uniform Prudent Investor Act (1994) [hereafter referred to as UPIA]. UPIA applies modern portfolio theory to trusts, including charitable trusts. The Uniform Principal and Income Act (1997) furthered the principles of UPIA, providing tools for the use of investment techniques authorized under UPIA. The Uniform Trust Code (2000) [hereafter referred to as the UTC] expanded the application of the doctrine of cy pres. These Uniform Acts have informed the work of the Drafting Committee of the Uniform Management of Institutional Funds Act (200-) [hereafter UMIFA (200-)].

Objectives of the Act. UMIFA (200-) uses language from UPIA and the Revised Model Nonprofit Corporation Act [hereafter referred to as the RMNCA], reflecting the fact that standards for investing and managing institutional funds are and should be the same regardless of whether a charitable organization is organized as a trust, as a nonprofit corporation or in some other manner. The rules governing expenditures from endowment funds have been modified to give a governing board more flexibility in making expenditure decisions, so that the board can cope with fluctuations in the value of the endowment. As under UMIFA (1972), ~~these rules are~~

available to decision makers of charities organized as charitable trusts, as nonprofit corporations, or in some other manner, but the rules do not apply to a fund managed by a trustee that is not a charity. The Act does not apply to trusts managed by corporate or individual trustees, but the Act does apply to a trust managed by a charity. The provisions governing the release and modification of restrictions have been changed to permit more efficient management of institutional funds.

Other Legal Rules. UMIFA (200-) addresses investment issues and issues relating to endowment funds but is not a comprehensive statute addressing all legal issues that apply to charitable organizations. For matters not governed by UMIFA (200-), a charitable organization will continue to be governed by rules applicable to charitable trusts, if it is organized as a trust, or rules applicable to nonprofit corporations, if it is organized as a nonprofit corporation.

1 **UNIFORM MANAGEMENT OF INSTITUTIONAL FUNDS ACT**

2
3 **SECTION 1. SHORT TITLE.** This [act] may be cited as the Uniform Management of
4 Institutional Funds Act.

5 **SECTION 2. DEFINITIONS.** In this [act]:

6 (1) “Charitable purpose” means the relief of poverty, the advancement of
7 education or religion, the promotion of health, the promotion of governmental purposes, or
8 another purpose the achievement of which is beneficial to the community.

9 (2) “Endowment fund” means an institutional fund, or any part thereof, not
10 wholly expendable by the institution on a current basis under the terms of a gift instrument. The
11 term includes two or more endowment funds collectively managed. The term does not include
12 assets of an institution designated by the institution as an endowment fund for its own use.

13 (3) “Gift instrument” means a record or records under which property is granted
14 to, transferred to, or held by an institution as an institutional fund. The term includes an
15 institutional solicitation in the form of a record from which an institutional fund results if the
16 solicitation indicates the intent of the institution that the solicitation constitute a gift instrument
17 and ~~if~~ another record does not supersede the solicitation.

18 (4) “Institution” means a person, other than an individual, ~~nonprofit corporation,~~
19 ~~trust, unincorporated association, or entity~~ organized and operated exclusively for charitable
20 purposes. The term includes a government, or governmental subdivision, agency, or
21 instrumentality to the extent that it holds funds exclusively for a charitable purpose. The term
22 also includes a trust that has both charitable and noncharitable interests after all noncharitable

1 interests have terminated.

2 (5) “Institutional fund” means a fund held ~~for the exclusive use, benefit, and~~
3 ~~purposes of an institution, by an institution exclusively for charitable purposes.~~ The term
4 includes two or more institutional funds collectively managed. The term does not include:

5 (A) program-related assets;

6 (B) a fund held for an institution by a trustee that is not an institution; or

7 (BC) a fund in which a beneficiary that is not an institution has an interest,
8 other than a right an interest that could arise upon violation or failure of the purposes of the fund.

9 (6) “Person” means an individual, corporation, business trust, estate, trust,
10 partnership, limited liability company, association, joint venture, government, governmental
11 subdivision, agency, or instrumentality, public corporation, or any other legal or commercial
12 entity.

13 (7) “Program-related asset” means an asset held by an institution primarily to
14 accomplish a charitable purpose of the institution and not primarily for appreciation or ~~for~~
15 producing income.

16 (8) “Record” means information that is inscribed on a tangible medium or that is
17 stored in an electronic or other medium and is retrievable in perceivable form.

18 **Preliminary Comment**

19
20 **Subsection (1). Charitable Purpose.** The definition of charitable purpose uses the same
21 formulation as that in UTC § 405 and Restatement (Third) of Trusts § 28 (2003). The definition
22 is the standard legal definition of charitable purposes, developed from the definition of charity
23 set forth in the English Statute of Charitable Uses, enacted in 1601. Some 17 states have created
24 statutory definitions of charitable purpose for other purposes. *See, e.g.*, [PA]. The definition in
25 subsection (1) applies for purposes of this Act and does not affect other definitions of charitable
26 purpose.

27
28 **Subsection (2). Endowment fund.** An endowment fund is an institutional fund or a part

1 of an institutional fund that is not wholly expendable by the institution on a current basis. A
2 restriction on use that makes a fund an endowment fund arises from the terms of a gift
3 instrument. An institution may manage several funds together if the funds all have the same
4 purpose. These funds would be considered one endowment fund for purposes of this Act.
5

6 Board-restricted funds are institutional funds but not endowment funds. The rules on
7 expenditures and modification of restrictions in this Act do not apply to restrictions placed by an
8 institution on an otherwise unrestricted fund held by the institution for its own benefit. The
9 institution may be able to change these restrictions itself, subject to internal rules and to the
10 fiduciary duties that apply to those that manage an institution.
11

12 If an institution transfers assets designated as an endowment to another institution, then
13 the second institution will hold that fund as an endowment fund.
14

15 **Subsection (3). Gift instrument.** The term gift instrument refers to the records that
16 establish the terms of a gift and may consist of more than one document. As used in this
17 definition, “record” is an expansive concept and means a writing in any form, including
18 electronic. The term includes a will, deed, grant, conveyance, agreement, or memorandum, and
19 also includes writings that do not have a donative purpose. For example, under some
20 circumstances the bylaws of the institution, minutes of the board of directors, or canceled checks
21 could be a gift instrument or be one of several records constituting a gift instrument.
22

23 Solicitation materials may constitute a gift instrument. For example, a solicitation that
24 suggests in writing that any gifts received pursuant to the solicitation will be held as an
25 endowment may be integrated with other writings and may be considered part of the gift
26 instrument. Whether the terms of the solicitation become part of the gift instrument will depend
27 upon the circumstances of the gift and whether a subsequent writing superseded the terms of the
28 solicitation.
29

30 The term gift instrument also includes matching funds provided by an employer or some
31 other person and includes an appropriation by a legislature or other public or governmental body
32 for the benefit of an institution.
33

34 **Subsection (4). Institution.** The Act applies generally to institutions organized and
35 operated exclusively for charitable purposes. By defining institution as a person, the term
36 includes charitable organizations created as nonprofit corporations, trusts, unincorporated
37 associations, governmental subdivisions or agencies, or any form of entity, however organized,
38 that is organized and operated exclusively for charitable purposes. ~~As used in this definition, the~~
39 term “trust” is intended to mean a trustee acting under a charitable trust. The term includes a trust
40 organized and operated exclusively for charitable purposes, but only if a charity acts as trustee.
41 This approach leaves unchanged the coverage of UMIFA (1972). The exclusion of “individual”
42 from the definition of institution is not intended to exclude a corporation sole, regardless of
43 whether a charity or a noncharitable corporation such as a bank acts as trustee.
44

1 UMIFA (1972) did not apply to trusts managed by non-charitable trustees. The
2 application of UMIFA (200-) to charitable trusts will benefit charities operated as trusts in two
3 ways. The endowment spending rules of Section 4 will allow trusts to making spending
4 decisions based on prudence rather than on the characterization of funds as income or principal
5 for trust accounting purposes. The Drafting Committee learned that under UMIFA (1972)
6 charitable trusts managed by corporate trustees have sought court approval to be treated under
7 the rules of UMIFA (1972). Bringing trusts within the purview of UMIFA (200-) will reduce the
8 cost of managing charitable trusts.

9
10 UMIFA (200-) will also benefit charities organized as trusts by making additional rules
11 on modification applicable to those charities. The modification rules provide for more efficient
12 management of charitable funds, and should be available to charities regardless of organizational
13 form.

14
15 In other respects, UMIFA (200-) will not alter the rules applicable to charitable trusts
16 under UPIA and the Principal and Income Act. Charities organized as trusts are already subject
17 to prudent investor standards, either under UPIA (enacted uniformly in states and in substance
18 in states) or under common law standards of prudence. The prudence rules enacted in UMIFA
19 (200-) simply provide guidance to charities for investment decision making and do not alter the
20 rules already applicable to charitable trusts.

21
22 In many respects, changes in trust law have caught up with the provisions in UMIFA, so
23 the exclusion of certain trusts from UMIFA (200-) does not mean that many of the rules of
24 UMIFA (200-) will not apply to those trusts. Prudent investor standards apply to trustees of
25 charitable trusts in states that have adopted UPIA, trustees can use the doctrines of cy pres and
26 deviation to modify trust provisions, and the Uniform Principal and Income Act, where enacted,
27 permits allocation between principal and income to facilitate total-return investing. Charitable
28 trusts not included in UMIFA (200-), primarily those managed by corporate trustees, will lose
29 the benefits of UMIFA's endowment spending rule and the provision permitting a charity to
30 apply cy pres, without court supervision, for modifications to a small, old fund. Enacting
31 jurisdictions may choose to incorporate these rules into existing trust statutes to provide the
32 benefits to charitable funds managed by corporate trustees.

33
34 The definition of institution includes governmental organizations that hold funds
35 exclusively for the purposes listed in the definition. Some organizations created by state
36 government may fall outside the definition due to the way in which the state created the
37 organizations. Because state arrangements are so varied, creating a definition that encompasses
38 all charitable entities created by states is not feasible. States should consider the core principles
39 of UMIFA (200-) for application to governmental institutions. For example, the control over a
40 state university may be held by a State Board of Regents. In that situation, the state may have
41 created a governing structure by statute or in the state constitution so that the university is, in
42 effect, privately chartered. The Drafting Committee does not intend to exclude these universities
43 from the definition of institution, but additional state legislation may be necessary to address
44 particular situations.

1 **Subsection (5). Institutional Fund.** The term institutional fund includes any fund held
2 by an institution for its own use, benefit, or purposes, whether expendable currently or subject to
3 restrictions. ~~The term also does not include a fund held by a trustee that is not an institution, if~~
4 ~~the fund is held exclusively for the benefit of an institution. UMIFA (1972) excluded funds~~
5 ~~managed by 9 corporate trustees. The Drafting Committee concluded that the provisions of~~
6 ~~UMIFA should be available to any fund managed exclusively for charitable purposes.~~

7
8 Assets held by an institution primarily for program-related purposes are not subject to
9 UMIFA (200-). Assets used to carry out a charity’s program should not be subject to the same
10 investment standards that apply to assets held primarily for investment purposes. For example, a
11 university may purchase land adjacent to its campus for future development. The purchase
12 might not meet prudent investor standards, but the purchase may be appropriate because the
13 university needs to build a new dormitory. The classroom buildings, administration buildings,
14 and dormitories held by the university all have value as property, but the university does not hold
15 those buildings for investment purposes. The Act excludes from the prudent investor norms
16 those assets that a charity uses to conduct its charitable activities, but does not exclude assets that
17 have a tangential tie to the charitable purpose of the institution but are held primarily for
18 investment purposes.

19
20 A fund held by an institution is not an institutional fund if any beneficiary of the fund is
21 not an institution. For example, a charitable remainder trust held by a charity as trustee for the
22 benefit of the donor during the donor’s lifetime, with the remainder interest held by the charity,
23 is not an institutional fund. However, this subsection treats as an institution a charitable
24 remainder trust that continues to operate for charitable purposes after the termination of the
25 noncharitable interests. The Act will have only a limited effect on a charitable remainder trust
26 during the period required to complete the distribution of the trust’s property after the
27 noncharitable interest ends. The prudence norm will apply to the actions of the trustee, but the
28 trustee will make decisions about investment and management of funds knowing that the trust
29 will distribute its assets and not continue indefinitely.

30
31 **Subsection (6). Person.** The Act uses as the definition of person the definition approved
32 by the National Conference of Commissioners on Uniform State Laws. The definition of
33 institution uses the term person, but to be an institution a person must be organized and operated
34 exclusively for charitable purposes. A person with a commercial purpose cannot be an
35 institution. Thus, although the definition of person includes “business trust” and “any other . . .
36 commercial entity,” the Act does not apply to an entity organized for business purposes and not
37 exclusively for charitable purposes. Further, the definition of person includes trusts, but only
38 trusts managed by charities can be institutional funds. UMIFA (200-) does not apply to trusts
39 managed by corporate trustees or by individual trustees.

40
41 If a governing instrument provides that a fund will revert to the donor if, and only if, the
42 institution ceases to exist or the purposes of the fund fail, then the fund will be considered an
43 institutional fund until such contingency occurs.

44
45 **Subsection (7). Program-related asset.** Although UMIFA (200-) does not apply to

1 program-related assets, if program-related assets serve, in part, as investments for an institution,
2 then the institution should identify categories for reporting those investments and should
3 establish investment criteria for the investments that are reasonably related to achieving the
4 institution’s charitable purposes. For example, a program providing below-market loans to
5 inner-city businesses may be “primarily to accomplish a charitable purpose of the institution” but
6 also can be considered, in part, an investment. The institution should create reasonable credit
7 standards and other guidelines for the program to increase the likelihood that the loans would be
8 repaid.

9
10 **Subsection (8). Record.** This definition was added to clarify that the definition of
11 instrument includes electronic records as defined in Section 2(8) of the Uniform Electronic
12 Transactions Act (1999).
13

14 **SECTION 3. STANDARD OF CONDUCT IN MANAGING AND INVESTING**
15 **INSTITUTIONAL FUNDS.**

16 (a) In managing and investing an institutional fund, an institution ~~must~~ shall
17 consider the terms of the gift instrument, the charitable purposes of the institution, and the
18 purposes of the institutional fund.

19 (b) In addition to the duty of loyalty imposed by law other than this [act], each
20 person responsible for managing and investing an institutional fund ~~must~~ shall manage and
21 invest the fund: in good faith and with the care an ordinarily prudent person in a like position
22 would exercise under similar circumstances.

23 (c) In managing and investing an institutional fund, an institution may incur only
24 costs that are appropriate and reasonable in relation to the assets, the purposes of the institution,
25 and the skills available to the institution.

26 (d) An institution shall make a reasonable effort to verify facts relevant to the
27 management and investment of an institutional fund.

28 (e) Subsections (f) through (k) are default rules and may be expanded, restricted,
29 eliminated, or otherwise altered by the terms of a gift instrument.

1 (f) In managing and investing an institutional fund, the following factors, if
2 relevant, must be considered:

3 (1) general economic conditions;

4 (2) the possible effect of inflation or deflation;

5 (3) the expected tax consequences, if any, of investment decisions or
6 strategies;

7 (4) the role that each investment or course of action plays within the
8 overall investment portfolio of the ~~institutional~~ fund;

9 (5) the expected total return from income and the appreciation of
10 investments;

11 (6) other resources of the institution;

12 (7) the needs of the institution and the ~~institutional~~ fund to make
13 distributions and to preserve capital; and

14 (8) an asset's special relationship or special value, if any, to the charitable
15 purposes of the institution.

16 (g) Management and investment decisions about an individual asset must be made
17 not in isolation but rather in the context of the institutional fund's portfolio of investments as a
18 whole and as a part of an overall investment strategy having risk and return objectives
19 reasonably suited to the fund and to the institution.

20 (h) ~~In addition to an investment otherwise authorized by law or by a gift~~
21 ~~instrument, and without restriction to investments a fiduciary may make, a~~ An institution, subject
22 to any specific limitations set forth in the gift instrument or in other law applicable to the
23 institution, may invest in any kind of property or type of investment consistent with the standards

1 of this section.

2 (i) An institution shall diversify the investments of an institutional fund unless the
3 institution reasonably determines that, because of special circumstances, the purposes of the fund
4 are better served without diversifying.

5 (j) Within a reasonable time after receiving property, an institution shall make and
6 implement decisions concerning the retention or disposition of the property, or to rebalance a
7 portfolio, in order to bring the institutional fund into compliance with the purposes, terms,
8 distribution requirements, and other circumstances of the institution and the requirements of this
9 [act].

10 (k) An individual who has special skills or expertise, or is named in reliance upon
11 the individual's representation that the individual has special skills or expertise, has a duty to
12 use those special skills or that expertise in managing and investing institutional funds.

13 **Preliminary Comment**

14
15 **Purpose and Scope of Revisions.** This section adopts the prudence standard for
16 investment decision making. The section directs directors, ~~trustees~~ or others responsible for
17 managing and investing the funds of an institution to act as a prudent investor would, using a
18 portfolio approach in making investments and considering the risk and return objectives of the
19 fund. The section lists the factors that commonly bear on decisions in fiduciary investing and
20 incorporates the duty to diversify investments absent a conclusion that special circumstances
21 make a decision not to diversify reasonable. Thus, the section follows modern portfolio theory
22 for investment decision making. Section 3 applies to all funds held by an institution, regardless
23 of whether the institution obtained the funds by gift or otherwise and regardless of whether ~~or not~~
24 the funds are restricted.

25
26 The Drafting Committee discussed at great length the standard that should govern
27 nonprofit managers. UMIFA (1972) states the standard as “ordinary business care and prudence
28 under the facts and circumstances prevailing at the time of the action or decision.” Since the
29 decision in *Stern v. Lucy Webb Hayes National Training School for Deaconesses*, 381 F. Supp.
30 1003 (1974), the trend has been to hold directors of nonprofit corporations to a standard similar
31 to the corporate standard but with the recognition that the facts and circumstances considered
32 include the fact that the entity is a charity and not a business corporation.

33

1 The language of the prudence standard adopted in UMIFA (200-) is derived from the
2 RMNCA and from the prudent investor rule of UPIA. The standard is consistent with the
3 business judgment standard under corporate law, *as applied to charitable institutions*. That is, a
4 manager operating a charitable organization under the business judgment rule would look to the
5 same factors as those identified by the prudent investor rule. The standard for prudent investment
6 set forth in Section 3 first states the duty of care as articulated in the RMNCA. The standard
7 then provides more specific guidance for those managing and investing institutional funds by
8 incorporating language from UPIA. The factors and rules derived from UPIA are consistent with
9 good practice under current law applicable to nonprofit corporations.

10
11 Trust law norms already inform managers of nonprofit corporations. The Preamble to
12 UPIA explains: “Although the Uniform Prudent Investor Act by its terms applies to trusts and
13 not to charitable corporations, the standards of the Act can be expected to inform the investment
14 responsibilities of directors and officers of charitable corporations.” *See also*, Restatement
15 (Third) of Trusts: Prudent Investor Rule § 379, Comment b, at 190 (1992) (stating “absent a
16 contrary statute or other provision, the prudent investor rule applies to investment of funds held
17 for charitable corporations.”). Trust precedents have always been helpful but not binding
18 authority in a corporate cases.

19
20 The Drafting Committee decided that by adopting language of from both the RMNCA
21 and UPIA, UMIFA (200-) could clarify that the same standards of prudent investing apply to all
22 charitable institutions. Although principal trust authorities, UPIA § (2)(a), Restatement (Third)
23 of Trusts §337, UTC § 804, and Restatement (Second) of Trusts § 174 (prudent administration)
24 use the phrase “care, skill and caution,” the Drafting Committee decided to use the more familiar
25 corporate formulation as found in RMNCA. ~~The Drafting Committee found no material~~
26 ~~difference between the trust standard and the RMNCA standard of “care” which necessarily~~
27 ~~imports skill and caution.— The standard also appears in Sections 3, 4 and 5 of UMIFA (200-).~~
28 The Drafting Committee does not intend any substantive change to the UPIA standard and
29 believes that “reasonable care, skill, and caution” are implicit in the term “care” as used in the
30 RMNCA. The Drafting Committee included the detailed provisions from UPIA, because the
31 Committee believed that the greater precision of the prudence norms of the Restatement and
32 UPIA, as compared with UMIFA (1972), could helpfully inform managers of charitable
33 institutions. For an explanation of the Prudent Investor Act, see John H. Langbein, *The Uniform*
34 *Prudent Investor Act and the Future of Trust Investing*, 81 Iowa L. Rev. 641 (1996).

35
36 Subsection (b) of Section 3 reminds those managing and investing institutional funds that
37 the duty of loyalty will apply to their actions, but Section 3 does not state the loyalty standard
38 that applies. The Drafting Committee was concerned that different standards of loyalty may
39 apply to directors of nonprofit corporations and trustees of charitable trusts. The RMNCA
40 provides that under the duty of loyalty a director of a nonprofit corporation should act “in a
41 manner the director reasonably believes to be in the best interests of the corporation.” RMNCA
42 § 8.30. The trust law articulation of the loyalty standard uses “sole interests” rather than “best
43 interests.” As the Restatement of Trusts explains, “[t]he trustee is under a duty to the beneficiary
44 to administer the trust solely in the interest of the beneficiary.” Restatement (Second) of Trusts §
45 170 (1). Although the standards for loyalty, like the standard of care, are merging, *see Evelyn*

1 Brody, Charitable Governance: What's Trust Law Got to do With It? Chi.-Kent L. Rev. (2005);
2 John H. Langbein [cite to new article], the Drafting Committee concluded that incorporating the
3 duty of loyalty into UMIFA (200-) was unnecessary. Thus the duty of loyalty under nonprofit
4 corporation law will apply to charities organized as nonprofit corporations, and the duty of
5 loyalty under trust law will apply to charitable trusts.
6

7 Section 3 has incorporated the provisions of UPIA with only a few exceptions. UPIA
8 applies to private trusts and thus is entirely default law. A settlor of a private trust has complete
9 control over trust provisions. Because UMIFA (200-) applies to charitable organizations,
10 UMIFA (200-) makes the duty of care, the duty to minimize costs, and the duty to investigate
11 mandatory. The duty of loyalty is mandatory under other law. Other than these duties, the
12 provisions of Section 3 are default rules. A gift instrument or the governing instruments of an
13 institution can modify these duties, but the charitable purpose doctrine limits the extent to which
14 an institution or a donor can restrict these duties. In addition, subsection (a) of Section 3 requires
15 a decision maker to consider the terms of the gift instrument, the charitable purposes of the
16 institution and the purposes of the institutional fund for which decisions are being made. These
17 factors are specific to charitable organizations, but UPIA § 2(a) states the duty to consider
18 similar factors in the private trust context.
19

20 ~~As explained above, in stating the standard of care, UMIFA (200-) uses language from~~
21 ~~the RMNCA rather than UPIA. The change from UPIA's "reasonable care, skill and caution" to~~
22 ~~"in good faith and with the care an ordinarily prudent person in a like position would exercise~~
23 ~~under similar circumstances" occurs in Sections 3, 4 and 5 of UMIFA (200-). The Drafting~~
24 ~~Committee does not intend any substantive change to the UPIA standard and believes that~~
25 ~~"reasonable care, skill, and caution" are implicit in the term "care" as used in the RMNCA. The~~
26 ~~standard expressed in UPIA § 2(a) appears in subsections (a) and (b) of Section 3.~~
27

28 UMIFA (200-) does not include the duty of impartiality, stated in UPIA § 6, because a
29 charitable institution will not have more than one beneficiary.
30

31 In other respects, the Drafting Committee made changes to language from UPIA only
32 where necessary to make the language appropriate for charitable institutions. No material
33 differences are intended. Subsection (f)(4) of UMIFA (200-) does not include a clause that
34 appears at the end of UPIA § 2(c)(4) ("which may include financial assets, interest in closely
35 held enterprises, tangible and intangible personal property, and real property."). The Drafting
36 Committee deemed this clause unnecessary for charitable institutions. The language of
37 subsection (f)(7) reflects a modification of the language of UPIA § (2)(c)(7). In subsection (h) a
38 reminder that terms of the gift instrument control was added to the formulation of UPIA § 2(e).
39 Other minor modifications to the UPIA provisions make the language more appropriate for
40 charitable institutions.
41

42 The duties imposed by this section apply to those who govern an institution, including
43 directors and trustees, and to those to whom the directors or managers delegate responsibility for
44 investment and management of institutional funds. The standard applies to officers and
45 employees of an institution and to agents who invest and manage institutional funds.

1
2 ~~Other than, the duty of care, the duty to minimize costs, and the duty to investigate act in~~
3 ~~good faith, the provisions of Section 3 are default rules. A gift instrument or the governing~~
4 ~~instruments of an institution can modify these duties, but the charitable purpose doctrine limits~~
5 ~~the extent to which an institution or a donor can restrict these duties.~~
6

7 **Subsection (a). Donor Intent and Charitable Purposes.** Subsection (a) states the
8 overarching direction to consider the donor’s intent as expressed in the terms of the gift
9 instrument and to consider the charitable purposes of the institution and of the institutional fund.
10 A donor’s intent is always important guidance for the charity, but the direction to consider the
11 terms of the gift instrument does not mean that the donor can or should control the management
12 of the institution. The UPIA counterpart of subsection (a) is UPIA § 2(a).
13

14 **Subsection (b). Duty of Care.** This subsection applies the duty of care to performance of
15 investment duties. The language derives from § 8.30 of the RMNCA. ~~Subsections (a)(1) and (2)~~
16 ~~(b)~~ states the duty to act in good faith, “with the care an ordinarily prudent person in a like
17 position would exercise under similar circumstances.” Although the language in the RMNCA
18 and in UMIFA (200-) is similar to that of § 8.30 of the Model Business Corporation Act (3d ed.
19 2002), the standard as applied to persons making decisions for charities is informed by the fact
20 that the institution is a charity and not a business corporation. Thus, in UMIFA (200-) the
21 references to “like position” and “similar circumstances” mean that the charitable nature of the
22 institution affects the decision making of a prudent person acting under the standard set forth in
23 subsection (b). The duty of care involves considering the factors set forth in subsection (f).
24

25 **Subsection (c). Duty to Minimize Costs.** Subsection (c) tracks the language of UPIA § 7
26 and requires an institution to minimize costs. An institution may prudently incur costs by hiring
27 an investment advisor, but the costs incurred should be appropriate under the circumstances. *See*
28 UPIA § 7 cmt.; Restatement (Third) of Trusts: Prudent Investor Rule § 227, cmt. M, at 58
29 (1992); Restatement (Second) of Trusts § 188 (1959). The duty is consistent with the duty to act
30 prudently under § 8.30 of the RMNCA.
31

32 **Subsection (d). Duty to Investigate.** This subsection incorporates the traditional
33 fiduciary duty to investigate, using language from UPIA § 2(d). The subsection requires persons
34 who ~~exercise authority to~~ make investment and management decisions to investigate the
35 accuracy of the information used in making decisions.
36

37 **Subsection (f). Prudent Decision Making.** Subsection (f) takes much of its language
38 from UPIA § 2(c). In making decisions about whether to acquire or retain an asset, the institution
39 should consider the institution’s mission, its current programs, and the desire to cultivate
40 additional donations from a donor, in addition to factors related more directly to the asset’s
41 potential as an investment.
42

43 Subsection (f)(3) reflects the fact that some organizations will invest in taxable
44 investments that may generate unrelated business taxable income for income tax purposes.
45

1 Assets held primarily for program-related purposes are not subject to UMIFA (200-). The
2 management of those assets will continue to be governed by other laws applicable to the
3 institution. Other assets may not be held primarily for program-related purposes but may have
4 both investment purposes and program-related purposes. Subsections (a) and (f)(8) indicate that
5 a prudent decision maker can take into consideration the relationship between an investment and
6 the purposes of the institution and of the institutional fund in making an investment that may
7 have a program-related purpose but not be primarily program-related. The degree to which an
8 institution uses an asset to accomplish a charitable purpose will affect the weight given that
9 factor in a decision to acquire or retain the asset.

10
11 **Subsection (g). Portfolio Approach.** This subsection reflects the spread of portfolio
12 theory in modern investment practice. The language comes from UPIA § 2(b), which follows the
13 articulation of the prudent investor standard in Restatement (Third) of Trusts: Prudent Investor
14 Rule § 227(a) (1992).

15
16 **Subsection (h). Broad Investment Authority.** Consistent with the portfolio theory of
17 investment, this subsection permits a broad range of investments. ~~The reference to investments~~
18 ~~“authorized by law other than this [act]” includes state statutes creating legal lists for~~
19 ~~investments. This provision does not contravene any other state statute that authorizes specific~~
20 ~~investments.~~ The language derives from UPIA § 2(e).

21
22 Section 4 of UMIFA (1972) indicated that an institution could invest “without restriction
23 to investments a fiduciary may make.” The committee removed this language from subsection
24 (h) as unnecessary because states no longer have legal lists restricting fiduciary investing to the
25 specific types of investments identified in statutory lists.

26
27 ~~[**Legislative Note:** A state may want to delete the clause “in addition to an investment~~
28 ~~authorized by law other than this [act]” as unnecessary or may want to add a specific reference to~~
29 ~~other law. Legislative counsel should review existing law to determine whether the legislature~~
30 ~~should repeal existing rules on investments or should add a specific reference to those rules~~
31 ~~here.]~~

32
33 Subsection (h) also provides that terms of a gift instrument or other law applicable to
34 institutions may limit the authority under this subsection. For example, the gift instrument for a
35 particular institutional fund might preclude the institution from investing the assets of the fund in
36 companies that produce tobacco products.

37
38 **Subsection (i). Duty to Diversify.** This subsection assumes that prudence requires
39 diversification but permits an institution to determine that nondiversification is appropriate under
40 the circumstances applicable to a fund. A decision to retain property due to “special
41 circumstances” must be made based on the needs of the charity and not solely for the benefit of a
42 donor. A decision to retain property in the hope of obtaining additional contributions from the
43 same donor ~~will~~ may be considered made for the benefit of the charity, ~~but the appropriateness~~
44 ~~of that decision will depend on the circumstances.~~ This subsection derives its language from

1 UPIA § 3. *See* UPIA § 3 cmt. (discussing the rationale for diversification); Restatement (Third)
2 of Trusts: Prudent Investor Rule § 227 (1992).

3
4 **Subsection (j). Disposing of Unsuitable Assets.** This subsection imposes a duty on an
5 institution to review the suitability of retaining property contributed to the institution within a
6 reasonable period of time after the institution receives the property. Subsection (j) requires the
7 institution to make a decision but does not require a particular outcome. The institution may
8 consider a variety of factors in making its decision, and a decision to retain the property either
9 for a period of time or indefinitely may be a prudent decision.

10
11 Section 4(2) of UMIFA (1972) specifically authorized an institution to retain property
12 contributed by a donor. The comment explained that an institution might retain property in the
13 hope of obtaining additional contributions from the donor. This concept continues under
14 UMIFA (200-), because the potential for developing additional contributions by retaining
15 property contributed to the institution is one of the “other circumstances” the institution may
16 consider in deciding whether to retain or dispose of the property. The institution must weigh the
17 potential for obtaining additional contributions with all other factors that affect the suitability of
18 retaining the property in the investment portfolio.

19
20 The language of subsection (j) comes from UPIA § 4, which restates Restatement (Third)
21 of Trusts: Prudent Investor Rule § 229 (1992), which itself took language from Restatement
22 (Second) of Trusts § 231 (1959). *See* UPIA § 4 cmt.

23
24 **Subsection (k). Special Skills or Expertise.** Subsection (k) states the rule provided in
25 UPIA § 2(f) requiring a trustee to use the trustee’s own skills and expertise in carrying out the
26 trustee’s fiduciary duties. The comment to RMNCA § 8.30 describes the existence of a similar
27 rule under the law of nonprofit corporations. ~~{E. Brody will provide additional material for this~~
28 ~~comment}~~ A person managing or investing institutional funds must use the person’s own
29 judgment and experience, including any particular skills or expertise, in carrying out the
30 management or investment duties. For example, if a charity names a person as a director in part
31 because the person is a lawyer, the lawyer’s background may allow the lawyer to recognize legal
32 issues in connection with funds held by the charity. The lawyer should identify the issues for the
33 board, but the lawyer is not expected to provide legal advice. *See* ALI Principles of Corporate
34 Governance, Council Draft No. 2 (Nov. 18, 2004) § 315 (Duty of Care), cmt. b.

35
36 UMIFA (1972) contained two provisions that authorized investments in pooled or
37 common investment funds. UMIFA (1972) §§ 4(3), 4(4). The Drafting Committee concluded
38 that Section 3(h) of UMIFA (200-) authorizes these investments. The decision not to include the
39 two provisions in UMIFA (200-) implies no disapproval of such investments.

40
41 **SECTION 4. EXPENDITURE OF ENDOWMENT FUNDS; RULES OF**
42 **CONSTRUCTION.**

1 (a) Subject to the terms of the gift instrument, an institution may expend or
2 accumulate so much of an endowment fund as the institution determines to be prudent for the
3 uses, benefits, purposes, and duration for which the endowment fund is established. In making its
4 determinations on expenditures and accumulations, the institution shall act in good faith, with the
5 care that an ordinarily prudent person in a like position would exercise under similar
6 circumstances, and shall consider, if relevant, the following factors:

- 7 (1) the duration and preservation of the endowment fund;
- 8 (2) the purposes of the institution and the endowment fund;
- 9 (3) general economic conditions;
- 10 (4) the possible effect of inflation or deflation;
- 11 (5) the expected total return from income and the appreciation of
12 investments;
- 13 (6) other resources of the institution; and
- 14 (7) the investment policy of the institution.

15 ~~(b) The expenditure in any one year of an amount greater than seven percent of~~
16 ~~the fair market value of the endowment fund, calculated on the basis of market values~~
17 ~~determined at least quarterly and averaged over a period of three or more years, shall create a~~
18 ~~rebuttable presumption of imprudence. This subsection does not limit the authority to expend~~
19 ~~funds as permitted under law other than this [act] or the terms of the gift instrument. This~~
20 ~~subsection does not create a presumption of prudence for expenditure of an amount less than~~
21 ~~seven percent of the fair market value of the endowment fund. The presumption of imprudence~~
22 ~~leaves to the institution the determination of the amount that will be prudent to expend from an~~
23 ~~endowment fund.~~

1 (e**b**) The following rules of construction apply to gift instruments existing on or
2 created after the effective date of this [act]:

3 (1) To limit the authority to expend or accumulate funds under subsection
4 (a), a gift instrument must specifically state the limitation.

5 (2) Terms in a gift instrument designating a gift as an endowment, or a
6 direction or authorization in the gift instrument to use only “income”, “interest”, “dividends”, or
7 “rents, issues, or profits”, or “to preserve the principal intact”, or similar words, create an
8 endowment fund of indefinite duration but do not otherwise limit the authority to expend or
9 accumulate under subsection (a).

10 **Preliminary Comment**

11 **Purpose and Scope of Revisions.** This section revises the provision in UMIFA (1972)
12 that permitted the expenditure of appreciation of an endowment fund to the extent the fund had
13 appreciated in value above the fund’s historic dollar value. UMIFA (1972) defined historic dollar
14 value to mean the value of all contributions to the fund. The new approach abandons the use of
15 historic dollar value as a floor for expenditures and provides more flexibility to the institution in
16 making decisions about whether to expend any part of an endowment fund. As under UMIFA
17 (1972), a prudence standard applies to the process of making decisions about expenditures from
18 an endowment fund.

19
20 **Subsection (a). Expenditure of Endowment Funds.** Subsection (a) uses the RMNCA
21 articulation of the standard of care for decision making under Section 4. The change in language
22 does not reflect a substantive change. The comment to Section 3 more fully describes this
23 standard of care.
24

25 Section 4 permits expenditures from an endowment fund to the extent the institution
26 determines that the expenditures are prudent after considering the factors listed in subsection (a).
27 These factors emphasize the importance of keeping in mind the intent of the donor and the
28 purposes of the institution and of the endowment fund, while also considering economic
29 conditions. As under UMIFA (1972), determinations under Section 4 do not depend on the
30 characterization of assets as income or principal and are not limited to the amount of income and
31 unrealized appreciation. The rule in Section 4 is permissive, however, and an institution may
32 continue to make spending decisions under trust accounting principles if it prefers.
33

34 Institutions have operated effectively under UMIFA (1972) and have operated more
35 conservatively than the historic dollar value rule would have permitted. Institutions have no

1 incentive to spend everything the law permits them to spend, and good practice has been to
2 provide for modest expenditures while maintaining the purchasing power of a fund. Institutions
3 have followed this approach even though UMIFA (1972) does not require an institution to
4 maintain a fund's purchasing power and allows an institution to spend any amounts in a fund
5 above historic dollar value, subject to the prudence standard. The Drafting Committee concluded
6 that eliminating historic dollar value and providing institutions with more discretion would not
7 lead to depletion of endowment funds. Instead, UMIFA (200-) should encourage institutions to
8 establish a spending approach that will be responsive to short-term fluctuations in the value of
9 the fund. Section 4 allows an institution to maintain appropriate levels of expenditures in times
10 of economic downturn or economic strength. In some years, accumulation rather than spending
11 will be prudent, and in other years an institution may appropriately make expenditures even if a
12 fund has generated no investment return that year.

13
14 Several levels of safeguards exist to prevent institutions from depleting endowment funds
15 or diverting funds from the purposes for which they were created. Donors can restrict gifts and
16 can provide specific instructions to donee institutions as to appropriate uses for assets
17 contributed. Within institutions, fiduciary duties govern the persons making decisions on
18 expenditures. Those persons must operate with the best interests of the institution in mind and in
19 keeping with the intent of donors. If an institution diverts an institutional fund from the
20 charitable purposes of the institution, the state attorney general can enforce the charitable
21 interests of the public. By relying on these safeguards while providing institutions with adequate
22 discretion to make decisions on appropriate expenditures, the Act creates a standard that takes
23 into consideration the diversity of the charitable sector. The committee expects that industry
24 standards will continue to evolve and inform institutions as the institutions apply this standard.

25
26 Section 4 provides guidance on factors to consider in exercising discretion but does not
27 take away discretion by providing a safe harbor for spending within a range based on
28 percentages of the assets of the fund. The Committee concluded that specifying a range for
29 appropriate distributions was unwise because a fixed range could not take into account the
30 factors listed in subsection (a) or changes in market conditions. A fixed range that might be
31 appropriate for some charities under current economic conditions would be unlikely to remain
32 appropriate over time. Institutions have done a good job of developing spending policies under
33 UMIFA (1972) and should be able to continue to develop spending policies that take into
34 consideration the specific needs of a particular fund. Prudent decision making after considering
35 all the factors is the standard under UMIFA (200-). A safe-harbor would simply create a new
36 standard that could not take into account the needs of individual institutions and funds.

37
38 The changes from UMIFA (1972), and in particular the deletion of historic dollar value,
39 are not intended to make any portion of an endowment fund unrestricted assets. All assets in an
40 endowment fund are permanently restricted funds and should not be treated as unrestricted funds
41 for accounting purposes or otherwise. The Drafting Committee discussed the fact that Financial
42 Accounting Standards 117 and 124 have treated endowment funds as at least partially
43 unrestricted. The Drafting Committee concluded that UMIFA (200-) could not address an
44 accounting issue and that the Financial Accounting Standards Board should reconsider the
45 accounting standards applicable to charitable institutions. The power over expenditures held by

1 a board of directors or others managing an institution must be exercised in a fiduciary capacity,
2 and the fiduciary duties of loyalty and purpose and the prudence standard restrict the power to
3 make spending decisions. Until the managers exercise the power, the funds in an endowment
4 account remain restricted.

5
6 The term “endowment fund” includes funds that may last in perpetuity but also funds that
7 are created to last for a fixed term of years or until the institution achieves a specified objective.
8 Section 4 requires the institution to consider the intended duration of the fund in making
9 determinations about spending. For example, if a donor directs that a fund be spent over 20
10 years, Section 4 will guide the institution in making distribution decisions. The institution would
11 amortize the fund over 20 years rather than try to maintain the fund in perpetuity. For an
12 endowment fund of limited duration, spending at a rate higher than rates typically used for
13 endowment spending will be both necessary and prudent.

14
15 **Decision Not to Include a Presumption.** The Drafting Committee considered including
16 in UMIFA (200-) a presumption of imprudence for spending above seven percent of the asset
17 value of the fund. The Drafting Committee considered several potential benefits of including
18 such a provision. A presumption might curb the temptation to spend endowment assets too
19 rapidly. Although the presumption would be rebuttable, and spending above the identified
20 percentage might, in some years and for some charities, be prudent, institutions would likely be
21 reluctant to authorize spending above seven percent. The presumption would give the attorney
22 general guidance in enforcing the prudence standard.

23
24 The Drafting Committee also heard arguments against including a presumption of
25 imprudence in the statute. A fixed percentage in the statute might be perceived as a safe harbor
26 and could lead institutions to spend more than is prudent. Although the provision should not
27 imply that spending below seven percent is prudent, some charities might interpret the statute in
28 that way. Decision makers might be pressured to spend more than is prudent, or might be
29 willing to make spending decisions without adequate analysis.

30
31 Perhaps the biggest problem with including a presumption in the statute is the difficulty
32 of picking a number that will be appropriate given the range of institutions and charitable
33 purposes and the fact that economic conditions will change over time. Under current economic
34 conditions, a spending rate of seven percent is too high for most funds, but in a period of high
35 inflation, seven percent might be too low. In making a prudent decision as to how much to spend
36 from an endowment fund, each institution must consider a variety of factors, including the
37 particular purposes of the fund, the wishes of the donors, changing economic factors, and
38 whether the fund will receive future donations.

39
40 A presumption also could make spending on major projects more difficult. For example,
41 a charity might spend only one percent for three years as it saved its endowment for a new
42 building and then spend 20 percent in the fourth year for construction costs. Such a spending
43 decision might be prudent for the charity, but its board might be reluctant to authorize spending
44 that a statute presumes to be imprudent.

1 The Drafting Committee concluded that the best approach was to draft the Act without
2 the presumption but to include statutory language for the presumption in the Comments. Each
3 enacting state can then make its own determination as to whether to include the presumption
4 when the state enacts UMIFA (200-). And whether or not a statute includes the presumption,
5 governing boards must remember that prudence controls decision making and that each
6 governing board must make decisions on expenditures based on the circumstances of the
7 particular charity.

8
9 The recommended statutory language for a presumption of imprudence follows. It would
10 be inserted as subsection (b).

11
12 **Optional Presumption of Imprudence.**

13 **Subsection (b). Presumption of Imprudence.**

14 [(b) The expenditure in any one year of an amount greater than seven percent of the fair
15 market value of the endowment fund, calculated on the basis of market values determined at least
16 quarterly and averaged over a period of three or more years, creates a rebuttable presumption of
17 imprudence. This subsection does not limit the authority to make expenditures as permitted
18 under law other than this [act] or the terms of the gift instrument. This subsection does not
19 create a presumption of prudence for expenditure of an amount less than or equal to seven
20 percent of the fair market value of the endowment fund.]

21
22 Although prudence will dictate the amount an institution should spend, optional
23 subsection (b) creates a rebuttable presumption of imprudence if expenditures in one year exceed
24 seven percent of the assets of an endowment fund. The ~~statute~~ subsection applies a three-year
25 rolling average in determining the value of the fund for purposes of calculating the seven-percent
26 amount. Endowment spending will rarely exceed seven percent, but ~~the an~~ institution can rebut
27 the presumption of imprudence if circumstances in a particular year make expenditures above
28 that amount prudent. The concept and the language for ~~subsection (b)~~ the presumption of
29 imprudence comes from Mass. Gen. L. ch. 180A, § 2 (2004). Massachusetts enacted this rule in
30 1975 as part of its UMIFA statute. New Mexico adopted the same presumption in 1978.
31 N.M.S.A. § 46-9-2 (C) (2004).

32
33 The Drafting Committee discussed the fact that expenditures from an endowment fund
34 may include distributions for charitable purposes, amounts used for management of the fund, and
35 the costs of fundraising for the fund. Amounts used to pay fund expenses will be deducted from
36 the fund before the institution computes seven percent of the fund's value. Thus the seven
37 percent will be applied to the net value of the fund and administrative expenses will not be
38 included in computing the expenditures from the fund. However, the costs of administration and
39 fundraising are factors that prudent decision makers consider. Thus, high costs or fees could be
40 considered imprudent, regardless of whether total spending exceeds seven percent of the fund's
41 value.

42
43 The Drafting Committee decided to include the presumption to respond to concerns that
44 the statute should include a bright line rule, albeit a rebuttable one, to curb the temptation to
45 spend endowment assets too rapidly.

1 ~~_____ The subsection does not imply that spending below 7 percent is prudent, and charitable~~
2 ~~institutions must carefully consider the factors in subsection (a) before making a determination~~
3 ~~on the prudent amount to spend. The section does not require an institution to spend a minimum~~
4 ~~amount each year because the prudence standard and the needs of the institution will be~~
5 ~~sufficient guidance as to whether accumulation rather than spending might be appropriate in a~~
6 ~~particular year.~~

7
8 As the optional subsection ~~(b)~~ indicates, spending less than seven percent of the value of
9 an endowment fund will not necessarily be considered prudent. Indeed, under many
10 circumstances expenditures at six or seven percent would be imprudently high. Evidence
11 discussed by the Drafting Committee suggests that few funds can sustain spending at a rate
12 above five percent. See Roger G. Ibbotson & Rex A. Sinquefeld, *Stocks, Bonds, Bills, and*
13 *Inflation : Historical Returns (1926-1987)* (Research Foundation of the Institute of Chartered
14 Financial Analysts, 1989). Further, spending at a lower rate, particularly in the early years of an
15 endowment, may result in greater distributions over time. See DeMarche Associates, Inc,
16 *Spending Policies and Investment Planning for Foundations: A Structure for Determining a*
17 *Foundation’s Asset Mix* (Council on Foundations: 3d ed. 1999). Subsection (b) serves a
18 presumption of imprudence can serve as a reminder that spending at too high a rate will
19 jeopardize the long-term nature of an endowment fund. If an endowment fund is intended to
20 continue indefinitely, the institution should take special care to limit annual spending to a level
21 that protects the purchasing power of the fund.

22
23 For a discussion of spending approaches, see Joel C. Dobris, *New Forms of Private*
24 *Trusts for the Twenty-First Century—Principal and Income*, 31 Real. Prop., Prob. & Tr. J. 1
25 (1996). For example, Dobris suggests spending 5% or 4% of a five-year moving average of 11
26 market values might be appropriate. *Id.*, at 39.

27
28 _____ The optional presumption of imprudence indicates that the terms of the gift instrument
29 can provide additional spending authority. For example, if a gift instrument directs that an
30 institution expend a fund over a ten-year period, exhausting the fund after ten years, spending at
31 a rate higher than seven percent will be necessary. The section does not require an institution to
32 spend a minimum amount each year because the prudence standard and the needs of the
33 institution will be sufficient guidance as to whether accumulation rather than spending might be
34 appropriate in a particular year.

35
36 ~~_____ The term “endowment fund” includes funds that may last in perpetuity but also funds that~~
37 ~~should continue for a fixed term of years or until the institution achieves a specified objective.~~
38 ~~Section 4 requires the institution to consider the intended duration of the fund in making~~
39 ~~determinations about spending. For example, if a donor directs that a fund be spent over 20~~
40 ~~years, Section 4 will guide the institution in making distribution decisions. The institution would~~
41 ~~amortize the fund over 20 years rather than try to maintain the fund in perpetuity. For an~~
42 ~~endowment fund of limited duration, spending at a rate above seven percent will be both~~
43 ~~necessary and prudent.~~

44
45 **Subsection (be). Rule of Construction.** Donor’s intent must be respected in the process

1 of making decisions to expend endowment funds. Section 4 does not allow an institution to
2 convert an endowment fund into a non-endowment fund nor does the section allow the institution
3 to ignore a donor's intent that a fund be maintained as an endowment. Rather, subsection (be)
4 provides rules of construction to assist institutions in interpreting donor's intent. Subsection (be)
5 assumes that if a donor wants an institution to spend "only the income" from a fund, the donor
6 intends that the fund both support current expenditures and be preserved indefinitely. The donor
7 is unlikely to be concerned about designation of returns as "income" or "principal" under
8 accounting principles. Rather the donor likely assumes that the institution will use modern
9 investing strategies like total-return investing to generate enough funds to distribute while
10 maintaining the long-term viability of the fund. Subsection (be) is an intent effectuating
11 provision that provides default rules to construe donor's intent.
12

13 A donor who wants to specify spending guidelines can do so, but must do so specifically.
14 For example, a donor might require that a charity spend between three and five percent of an
15 endowed gift each year, regardless of investment performance or other factors. If the charity
16 agrees to the restriction in accepting the gift, the restriction will, subject to public policy, govern
17 spending decisions by the charity. Another donor might want to limit expenditures from an
18 endowment gift to accounting income and not want the institution to be able to expend
19 appreciation. An instruction to "pay only the income" will not be specific enough, but an
20 instruction to "pay only interest and dividend income earned by the fund and not to make other
21 distributions of the kind authorized by Section 4 of UMIFA" should be sufficient. If a donor
22 indicates that the rules on investing or expenditures under Section 4 do not apply to a particular
23 fund, then as a practical matter the institution will probably invest the fund separately. Thus, a
24 decision by a donor to require specific expenditure rules will likely also have consequences in
25 the way the institution invests the fund.
26

27 As a rule of construction, subsection (be) applies retroactively. Retroactive application is
28 appropriate because subsection (b) does not alter the substance of an existing contract, but rather
29 serves as a default rule that implements donor's intent. The Colorado Supreme Court recently
30 considered the question of retroactive application of a default statute involving the donative
31 aspect of an insurance contract. *See In re Estate of DeWitt*, 54 P. 3d 849 (Colo. 2002). In holding
32 that the statute did not violate the Contracts Clause, the court cited approvingly from a statement
33 prepared by the Joint Editorial Board for Uniform Trusts and Estates Acts (the "JEB"). JEB
34 Statement Regarding the Constitutionality of Changes in Default Rules as Applied to PreExisting
35 Documents, 17 Am. Coll. Tr. & Est. Couns. Notes 184 app. II (1991). The JEB Statement
36 explains why retroactive application of default statutes is appropriate and is not unconstitutional
37 and states, "The JEB is aware of no authority for the application of the Contracts Clause to state
38 legislation applying altered rules of construction or other default rules to pre-existing documents
39 in any field of law, and especially not in the field of estates, trusts, and donative transfers." *Id.* at
40 4 (citing J. Nowak & R. Rotunda, Constitutional Law § 11.8, at 394 et seq. (4th ed. 1991)).
41

42 The Drafting Committee considered concerns that retroactive application of the
43 construction provision might alter the intent of a donor who contributed money to an endowment
44 fund with the understanding that the institution could never spend the actual amount contributed
45 (the historic dollar value). Although the Committee agreed that in some cases a donor might

1 have specifically considered the concept of historic dollar value, the Committee concluded that
2 the construction provision in UMIFA (200-) would effectively carry out the intent of most
3 donors.
4

5 The Drafting Committee was also concerned that retaining the historic dollar value
6 concept for endowment funds in existence before the enactment of UMIFA (200-) would require
7 institutions to manage endowment funds separately. For example, an institution with an
8 endowment fund for scholarships would have to create a new fund for post-enactment
9 contributions. Managing two funds would result in economic inefficiencies and greater
10 administration cost for the institution. Further, an institution with a fund created under UMIFA
11 (1972) with a value below historic dollar value might choose to invest in assets that produce trust
12 accounting income rather than appreciation. Choosing investments based on the characterization
13 of the income could reduce the long-term yield of the fund.

14 [SECTION 5. DELEGATION OF MANAGEMENT AND INVESTMENT

15 FUNCTIONS.

16
17 (a) Subject to any specific limitation set forth in a gift instrument or in law other
18 than this [act], an institution may delegate to an external agent the management and investment
19 of an institutional fund to the extent that an institution could prudently delegate under the
20 circumstances. An institution shall act in good faith, with the care that an ordinarily prudent
21 person in a like position would exercise under similar circumstances, in:

22 (1) selecting an agent;

23 (2) establishing the scope and terms of the delegation, consistent with the
24 purposes of the institution and the institutional fund; and

25 (3) periodically reviewing the agent's actions in order to monitor the
26 agent's performance and compliance with the scope and terms of the delegation.

27 (b) In performing a delegated function, an agent owes a duty to the institution to
28 exercise reasonable care to comply with the scope and terms of the delegation.

29 (c) An institution that complies with subsection (a) is not liable for the decisions
30 or actions of an agent to which the function was delegated.

1 (d) By accepting delegation of a management or investment function from an
2 institution that is subject to the laws of this state, an agent submits to the jurisdiction of the
3 courts of this state in all proceedings arising from the delegation.

4 (e) An institution may delegate to committees, officers, or employees of the
5 institution as authorized by law other than this [act].]

6 Preliminary Comment

7
8 The prudent investor standard in Section 4 depends on the power to delegate. For many
9 investment forms, prudence dictates diversification and diversification may best be accomplished
10 through pooling investment vehicles which require delegation. The Drafting Committee decided
11 to put Section 5 in brackets because many states may already provide delegation authority
12 through other statutes. If other delegation authority exists, then an enacting state should enact
13 UMIFA (200-) without Section 5. Enacting delegation rules that duplicate existing rules could
14 be confusing and could potentially create conflicts. For charitable trusts, UPIA provides the
15 same delegation rules as those in Section 5. For nonprofit corporations, nonprofit corporation
16 statutes may provide these rules. A state enacting UMIFA (200-) must be certain that its laws
17 authorize delegation, either through other statutes or by enacting Section 5.

18
19 ~~This s~~Section 5 incorporates into ~~UMIFA (200-)~~ the delegation rule found in UPIA § 9,
20 updating the delegation rules in UMIFA (1972) § 5. Section 5 permits the decision makers in an
21 institution to delegate management and investment functions to external agents if the decision
22 makers exercise reasonable skill, care, and caution in selecting the agent, defining the scope of
23 the delegation and reviewing the performance of the agent. Decision makers cannot delegate the
24 authority to make decisions concerning expenditures and can only delegate management and
25 investment functions. Subsection (c) protects decision makers who comply with the requirement
26 for proper delegation from liability for actions or decisions of the agents.

27
28 Section 5 does not address issues of internal delegation and potential liability for internal
29 delegation, and subsection (c) does not affect laws that govern personal liability of directors or
30 trustees for matters outside the scope of Section 5. Directors will look to nonprofit corporation
31 laws for these rules, while trustees will look to trust law. *See, e.g.*, RMNCA, § 8.30(b)
32 (permitting directors to rely on information prepared by an officer or employee of the institution
33 if the director reasonably believes the officer or employee to be reliable and competent in the
34 matters presented).

35
36 The language of subsection (c) is similar to that of UPIA § 9(c) and RMNCA § 8.30(d).
37 The decision not to include the terms “beneficiaries” or “members” in subsection (c) does not
38 indicate a decision that this section does not create immunity from claims brought by
39 beneficiaries or members. Instead, a decision maker who complies with section 5 will be
40 protected from any liability resulting from actions or decisions made by an external agent.

1
2 Subsection (d) creates personal jurisdiction over the agent. This subsection is not a choice
3 of law rule.
4

5 Subsection (e) notes that law other than this Act governs internal delegation. Section 5 of
6 UMIFA (1972) included internal delegation as well as external delegation, due to a concern at
7 that time that trust law concepts might govern internal delegation in nonprofit corporations. With
8 the widespread adoption of nonprofit corporation statutes, that concern no longer exists. The
9 decision not to address internal delegation in UMIFA (200-) does not suggest that a governing
10 board of a nonprofit corporation cannot delegate to committees, officers, or employees. Rather,
11 a nonprofit corporation must look to other law, typically a nonprofit corporation statute, for the
12 rules governing internal delegation.

13 **SECTION 6. RELEASE OR MODIFICATION OF RESTRICTIONS ON**
14 **MANAGEMENT, USE OR INVESTMENT OR PURPOSE.**

15 (a) ~~For purposes of~~ In this section, “institutional fund” includes each fund ~~a fund~~
16 ~~that is one~~ of two or more institutional funds collectively managed.

17 (b) With the donor’s consent ~~of the donor~~ in a record, an institution may release,
18 in whole or in part, a restriction ~~imposed by~~ contained in a gift instrument on the ~~use or~~
19 management, investment, or purpose of an institutional fund. A release may not allow a fund to
20 be used for a purpose other than a charitable purpose of the institution.

21 ~~(c) If an institution cannot obtain consent of a donor in a record by reason of the~~
22 ~~donor’s death, disability, unavailability, or impossibility of identification, the institution may~~
23 ~~apply to the [appropriate court] for release of a restriction imposed by a gift instrument on the~~
24 ~~use or investment of an institutional fund. The institution shall notify the [Attorney General],~~
25 ~~who must be given an opportunity to be heard. If the court finds that the restriction is [obsolete,~~
26 ~~inappropriate or impracticable] [unlawful, impracticable, impossible to achieve, or wasteful,] the~~
27 ~~court may release the restriction, in whole or in part.~~

28 (d) ~~This section does not limit the application of the doctrine of cy pres, except~~

1 that in applying the doctrine of cy pres, the [appropriate court] may apply cy pres if a restriction
2 becomes unlawful, impracticable, impossible to achieve, or wasteful.

3 ~~(e) This section does not limit the application of the doctrine of equitable~~
4 ~~deviation.~~

5
6 (c) An [appropriate] court, upon application of an institution, may apply deviation
7 to modify a restriction contained in a gift instrument on the management or investment of an
8 institutional fund if because of circumstances not anticipated by the donor, a modification will
9 further the purposes of the institutional fund, or if the restriction becomes impracticable or
10 wasteful and impairs the management or investment of the fund. The institution shall notify the
11 [Attorney General], who must be given an opportunity to be heard. To the extent practicable,
12 any modification must be made in accordance with the donor's probable intention.

13 (d) If a particular charitable purpose or a restriction contained in a gift instrument
14 on the use of an institutional fund becomes unlawful, impracticable, impossible to achieve, or
15 wasteful, an [appropriate] court, upon application of an institution, may apply cy pres to modify
16 the purpose of the fund or the restriction on the use of the fund in a manner consistent with the
17 charitable purposes expressed in the gift instrument. The institution shall notify the [Attorney
18 General], who must be given an opportunity to be heard.

19 ~~(e)~~ If an institution determines that a restriction ~~imposed by~~ contained in a gift
20 instrument on the ~~use~~ management, or investment or purpose of an institutional fund is unlawful,
21 impracticable, impossible to achieve, or wasteful, ~~the institution, then~~ [60 days] after notification
22 to the [Attorney General]; ~~the institution~~ the institution may release the restriction or modify it, in whole or
23 part, if:

1 (1) the institutional fund subject to the restriction has a total value of less
2 than [\$25,000]; ~~and~~

3 (2) more than [20] years have elapsed since the fund was established; ~~and~~

4 _____ (g) ~~If a restriction is released or modified, in whole or part, under~~
5 ~~subsection (f), the institution must use~~ the property in a manner the institution determines, in
6 good faith, to be consistent with the charitable purposes expressed in the gift instrument.
7

8 Preliminary Comment 9

10 Section 6 expands the rules on releasing or modifying restrictions that are found in
11 Section 7 of UMIFA (1972). Subsection (b) restates the rule from UMIFA (1972) allowing the
12 release of a restriction with donor consent. ~~Subsection (e) explains that if the consent of the~~
13 ~~donor cannot be obtained because the donor is deceased or cannot be found, the institution can~~
14 ~~seek court approval to release the restriction.~~ Subsections (c) and (d) make clear that an
15 institution can always ask a court to apply equitable deviation or cy pres ~~or equitable deviation~~ to
16 modify or release a restriction, under certain circumstances. Subsection (e), a new provision,
17 permits an institution to apply cy pres on its own for small funds that have existed for a
18 substantial period of time, after giving notice to the state attorney general.
19

20 Subsection (a). Individual Funds. The rules on modification require that the
21 institution, or a court applying a court-ordered doctrine, review each institutional fund
22 separately. Although the term institutional fund can mean more than one fund for other purposes
23 of the Act, for purposes of this Section, each fund must be considered individually.
24

25 Subsection (b). Donor Release. Subsection (b) permits the release of a restriction if
26 the donor consents. A release with donor consent cannot change the charitable beneficiary of the
27 fund. Although the donor has the power to consent to a release of a restriction, this section does
28 not create a power in the donor that will cause a federal tax problem for the donor. The gift to the
29 institution is a completed gift for tax purposes, the property cannot be diverted from the
30 charitable beneficiary, and the donor cannot redirect the property to another use by the charity.
31 The donor has no retained interest in the fund.
32

33 Subsection (c). Equitable Deviation. Subsection (c) applies the rule of equitable
34 deviation, modifying the language from UTC § 412 for application in this section. See also
35 Restatement (Third) of Trusts § 66 (2003). Under deviation, a court modifies restrictions on the
36 way an institution manages or administers a fund, doing so in a manner that furthers the purposes
37 of the fund. Deviation implements the donor's intent. A donor may have a predominate purpose
38 for a gift and, secondarily, an intent that the purpose be carried out in a particular manner.
39 Deviation does not alter the purpose but rather modifies the means of carrying out the purpose.

1
2 Sometimes deviation is needed due to circumstances unanticipated when the donor
3 created a restriction on a gift. In other situations a restriction may impair the management or
4 investment of the fund. Modification of the restriction may permit the institution to carry out the
5 donor’s purposes in a more effective manner. A court applying deviation should attempt to
6 follow the donor’s probable intention in deciding how to modify the restriction.
7

8 **Subsection (d). Cy Pres.** A court can modify the purpose of an institutional fund using
9 the doctrine of cy pres. Under subsection (d) the focus is on the purpose of the fund rather than
10 on the means of carrying out the purpose. The term modify encompasses the release of a
11 restriction as well as an alteration of a restriction and also permits a court to order that the fund
12 be paid to another institution. A court can apply the doctrine of cy pres only if the restriction in
13 question has become unlawful, impracticable, impossible to achieve, or wasteful. This standard,
14 which comes from UTC § 413, updates the circumstances under which cy pres may be applied
15 by adding “wasteful” to the usual common law articulation of the doctrine. Any change must be
16 made in a manner consistent with the charitable purposes expressed in the gift instrument. See
17 also Restatement (Third) of Trusts § 67 (2003).
18

19 Subsection (d) is intended make the case law under cy pres applicable to institutions
20 covered by UMIFA (200-) and does not limit the doctrine of cy pres. In addition to requesting
21 that a court apply cy pres to modify a restriction, an institution may seek court assistance
22 otherwise, for example by requesting the dissolution of the institution.
23

24 ~~Subsection (e) restates the rule in UMIFA (1972) that indicates that if a donor is dead or~~
25 ~~disabled, or cannot be found, then an institution can apply to a court for the release of a~~
26 ~~restriction. [A court can approve a release under subsection (b) even if the restriction does not~~
27 ~~fall within the circumstances required for the application of cy pres.] The institution must give~~
28 ~~notice to the state attorney general, who represents the interests of the public in ensuring that the~~
29 ~~donor’s charitable wishes as expressed in the gift instrument are followed.~~
30

31 ~~Subsection (d) states that the doctrine of cy pres will continue to apply to institutions, but~~
32 ~~updates the circumstances under which cy pres will apply by adopting the rule set forth in UTC §~~
33 ~~413. Under subsection (d) a court may use cy pres to modify or release a restriction that has~~
34 ~~become unlawful, impracticable, impossible to achieve, or wasteful. A restriction that may have~~
35 ~~made sense when a donor made a gift, may no longer be appropriate due to unanticipated~~
36 ~~changes. Under the doctrine of cy pres the institution can apply for modification of the~~
37 ~~restriction, in keeping with the original intent of the donor. The institution must give notice to~~
38 ~~the state attorney general, In determining the appropriate modification, the court will consider~~
39 ~~what the donor would likely have preferred if the donor had been aware of the unanticipated~~
40 ~~circumstances. Subsection (e) clarifies that the doctrine of equitable deviation applies to~~
41 ~~institutions. Under the doctrine of equitable deviation a court can modify an administrative~~
42 ~~restriction under which an institution manages or invests a fund. A court can order equitable~~
43 ~~deviation if unanticipated circumstances have caused a restriction to impede rather than facilitate~~
44 ~~the donor’s intent. Equitable deviation can be used to modify an administrative restriction but~~
45 ~~not a purpose restriction. See UTC §§ 412, 413; Restatement (Second) of Trusts § 167.~~

1
2 Subsection (eƒ) permits an institution to release or modify a restriction using a cy pres
3 approach but without court approval if the amount of the institutional fund involved is small and
4 if the institutional fund has been in existence for more than 20 years. The Drafting Committee
5 determined that under some circumstances a restriction may no longer make sense but the cost of
6 a judicial cy pres proceeding will be too great to warrant a change in the restriction. The
7 Committee discussed at length the parameters for allowing an institution to apply cy pres itself,
8 without court supervision. The Committee drafted subsection (eƒ) to balance the needs of an
9 institution to operate efficiently for its charitable purposes and the need to protect donors’
10 wishes. The subsection assumes that an institutional fund with a value of \$25,000 or less is
11 sufficiently small that the cost of a judicial proceeding will be out of proportion with the need to
12 change the restriction. The Committee included a requirement that the institutional fund be in
13 existence at least 20 years because it seemed reasonable to require additional safeguards for
14 donors’ intent for some period of time after the creation of the institutional fund. The 20 year
15 period begins to run from the date of inception of the fund and not from the date of each gift to
16 the fund. The amount and the number of years have been placed in brackets to signal to enacting
17 jurisdictions that they may wish to designate a higher or lower figure.
18

19 As under judicial cy pres, an institution acting under subsection (eƒ) must change the
20 restriction in a manner that is in keeping with the intent of the donor and the purpose of the fund.
21 For example, if the value of a fund is too small to justify the cost of administration of the fund as
22 a separate fund, the term “wasteful” would allow the institution to combine the fund with another
23 fund with similar purposes. If a fund had been created for nursing scholarships and the institution
24 closed its nursing school, the institution might appropriately decide to use the fund for other
25 scholarships at the institution. In using the authority granted under subsection (eƒ), the institution
26 must make a good faith determination of which alternative use for the fund reasonably
27 approximates the original intent of the donor. The institution cannot divert the fund to an entirely
28 different use. For example, the fund for nursing scholarships could not be used to build a football
29 stadium.
30

31 The Drafting Committee decided not to require an institution acting under subsection (eƒ)
32 to give notice to the donors who had contributed to the fund. Subsection (eƒ) can only be used
33 for an old and small fund. For such a fund, locating multiple donors may be prohibitively
34 expensive, and notice by publication is not likely to be effective in providing actual notice to the
35 donors. Good practice dictates notifying known donors of any change considered by the
36 institution. The Drafting Committee concluded that an institution’s concern for donor relations
37 would serve as a sufficient incentive for following that practice when donors can be located. In
38 other circumstances, the attorney general can protect the interests of the donors and the public.
39

40 **SECTION 7. REVIEWING COMPLIANCE.** Compliance with this [act] is determined
41 in light of the facts and circumstances existing at the time a decision is made or action is taken,
42 and not by hindsight.

1 **SECTION 8. APPLICATION TO EXISTING INSTITUTIONAL FUNDS.** This [act]
2 applies to institutional funds existing on or established after the effective date of this [act]. As
3 applied to institutional funds existing on its effective date, this [act] governs only decisions made
4 or actions taken after that date.

5 **SECTION 9. RELATION TO ELECTRONIC SIGNATURES IN GLOBAL AND**
6 **NATIONAL COMMERCE ACT.** This [act] modifies, limits, and supersedes the federal
7 Electronic Signatures in Global and National Commerce Act (15 U.S.C. Section 7001 et seq.) but
8 does not modify, limit, or supersede Section 101 of that act (15 U.S.C. Section 7001(a)) or
9 authorize electronic delivery of any of the notices described in Section 103 of that act (15 U.S.C.
10 Section 7003(b)).

11 **SECTION 10. UNIFORMITY OF APPLICATION AND CONSTRUCTION.** In
12 applying and construing this Uniform Act, consideration must be given to the need to promote
13 uniformity of the law with respect to its subject matter among states that enact it.

14 **SECTION 11. EFFECTIVE DATE.** This [act] takes effect

15 **SECTION 12. REPEAL.** The following acts and parts of acts are repealed: