#### DRAFT

#### FOR DISCUSSION ONLY

# HOME FORECLOSURE PROCEDURES ACT

# NATIONAL CONFERENCE OF COMMISSIONERS ON UNIFORM STATE LAW

November 14-15, 2014 Drafting Committee Meeting

#### REDLINE DRAFT

Without Prefatory Note and with Reporters' Drafting Notes

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# HOME FORECLOSURE PROCEDURES

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1	HOME FORECLOSURE PROCEDURES ACT
2	[ARTICLE] 1
3	GENERAL PROVISIONS
4	SECTION 101. SHORT TITLE. This [act] may be cited as the
5	[Uniform][Model] Home Foreclosure Procedures Act.
6	SECTION 102. DEFINITIONS. In this [act]:
7 8 9 10 11	(1) "Abandoned property" means mortgaged property with respect to which the homeowner and <u>all</u> persons claiming through the homeowner, including tenants, have relinquished possession. The term does not include unoccupied <u>residential-mortgaged</u> property that is:
12	(A) undergoing construction, renovation, or rehabilitation that is
13	proceeding with reasonable diligence to completion;
14	(B) physically secured and used or held for use by the homeowner as a
15	vacation home or seasonal home; or
16	(C) physically secured and the subject of a probate action, action to quiet
17	title, or other litigation in which ownership is contested.
18	(2) "Common-interest community" means real property with respect to which a
19	person, by virtue of ownership of a unit, is obligated to pay realproperty taxes_501
20	insurance premiums, or for maintenance, or improvement of other real property, or for
21	services described in a declaration or other governing document, however denominated.
22	A common-interest community The term includes properties held by a cooperative-
23	housing corporation. In this paragraph, "ownership" includes a leasehold interest if the
24	period of the lease is at least [20] years, including renewal options.
25	(3) "Creditor" means a person that commences a foreclosure or has the right to
26	foreclose a mortgage under Section 401(b). [The term does not include a person that does

1 not owns, holds, or services more than five or fewer mortgages at the time the notice 2 required by Section 201 is sent.] 3 **Drafters' Notes** 4 5 1. Aan alternative to making a broad exception from the entire act 6 for lenders owning 5 or less mortgages would be to exempt these lenders 7 from the obligation to participate in the 'early resolution' process of 8 Article 3. If the bracketed language remains, add a Legislative Note that 9 explains to the States why the small lender exemption is made. 10 11 2. The Chair (and perhaps he alone) has struggled with the 12 definition of 'creditor'. However elegant the current definition may be, it is ultimately circular – in that it includes the very servicers to whom the 13 14 creditor may delegate duties under Section 107. Further, the definition does not describe the creditor's relationship to the borrower or the debt, 15 but simply characterizes the 'creditor' as any PETE under 401(b); this is, 16 17 again, a reference that clearly includes entities that are not traditional 18 creditors but are, indeed, persons who may owe a duty to the traditional 19 creditor once the foreclosure process is complete and the proceeds of sale 20 are in hand. 21 22 Finally, Section 401(b)(2) provides that 'only the person 23 designated as the owner or holder of the obligation by the registry may 24 commence a foreclosure'. While the [act] does not define what 'owner of 25 the obligation' means, it surely does not mean a servicer who is under contract with that owner to commence the foreclosure. 26 27 28 Reporter White suggests that an alternative approach might to 29 define the creditor as "a person entitled to receive payment or performance under an obligation". Section 107 – describing the relationship between 30 31 servicer and holder – would then completely address the situation where 32 the servicer is the PETE. This alternative definition would also be entirely 33 consistent with the current definition of 'mortgage registry' which refers to 'the owner of an obligation'. 34 35 36 (4) "Early resolution" means the assistance of a third-party neutral at an in-person 37 meeting or other communication where in which a creditor, obligor, the parties and third-38 party-neutral ean simultaneously hear can communicate with one another with the 39 objective of reaching an agreement between the creditor and obligor parties for a

commercially reasonable alternative to foreclosure.

1	Chairman's Note: The Committee must at least attempt to finally determine
2	the name of this process. It seems to the Chair there are three clusters of
3	potential names, each based on a dominant word or combination of two of the
4	dominant words: (i) foreclosure; (ii) mediation; and (iii) resolution. The
5	<u>clusters seem to include:</u>
6	
7	Foreclosure Mediation Foreclosure Conciliation
8	Foreclosure Resolution Foreclosure Diversion
9	Pre-Foreclosure [etc.]
10	<u>Dispute <b>Resolution</b></u> Early <b>Resolution</b>
11	Mediation [alone]
12	
13 14 15 16 17	The co-Reporters, Committee Chair and ABA Advisor recommend use of the term 'Foreclosure Mediation', together with a note distinguishing practice under this [act] from the rules mandated by the Uniform Mediation Act and similar state statutes.  (5) "Early-resolution agency" means [the administrative or judicial agency
18	designated by the state to supervise early resolution of foreclosure ].
19	(6) "Expenses of foreclosure" means the lesser of:
20	(A) the reasonable expenses incurred by a foreclosing creditor to the
21	extent provided in the mortgage; or
22	(B) the maximum amount permitted by law of this state other than this
23	[act] as expenses in connection with a foreclosure.
24	(7) "Foreclose" and "Foreclosure" means a process, proceeding, or action by a
25	creditor to terminate a homeowner's interest in mortgaged property or obtain possession
26	of mortgaged property for the creditor. The term does not include a voluntary transfer by
27	a homeowner or an action to recover possession of property after a completed foreclosure
28	sale. "Foreclose" has a corresponding meaning.
29	(8) "Holder" means the a person in possession of a negotiable instrument that is
30	payable either to bearer or to an identified person in possession of the negotiable
31	instrument.

1	(9) "Homeowner" means a person that owns an interest in mortgaged property,
2	other than a mortgage, lien, easement, servitude, or leasehold with an initial term of less
3	than [20] years, including renewal options whether or not the person is an obligor.
4	(10) "Knowledge" means actual knowledge. "Knows" has a corresponding
5	meaning.
6	(11) "Loss mitigation" means an alternative to foreclosure offered by a creditor to
7	a homeowner in default or facing imminent default.
8	(12) "Mortgage" means a consensual interest in residential real property which
9	secures an obligation. The term does not include a lien that secures an obligation owed to
10	a homeowners' association in a common-interest community.
11	(13) "Mortgage agreement" means a record that creates a mortgage.
12	(14) "Mortgage registry" means an electronic registry of owners, mortgagees or
13	holders of mortgages and holders of obligations, which is created pursuant to under
14	federal or state law, which and maintains the records of those mortgages and obligations
15	pursuant to under standards designed to ensure that each the record of each mortgage and
16	obligation-is unique, identifiable, and unalterable.
17	(15) "Mortgaged property" means residential property that is subject to a
18	mortgage, and any personal property held or used in connection with the residential
19	property that is subject to the mortgage.
20 21 22 23 24 25 26 27	Chair's note – this Draft combines the definitions of 'Mortgaged property' and "Residential property'; while the preserved term will be 'mortgaged property', this draft temporarily leaves the text where 'Residential property' had been in order to best display the style changes. In making this change, the revised definition abandons the suggestion in the former definition of 'mortgaged property' that the mortgage might cover personal property that was not also a fixture.

1	(16) "Negotiable instrument" means a negotiable instrument as defined in [UCC
2	Section 3-104].
3	(17) "Nonjudicial foreclosure" means a foreclosure that proceeds without judicial
4	process pursuant tounder [insert statutory reference].
5	(18) "Obligation" means a debt or other duty or liability of an obligor secured by
6	a mortgage.
7	(19) "Obligor" means a person that, with respect to an obligation:
8	(A) owes payment or performance of the an obligation;
9	(B) has provided property other than the mortgaged property to secure
10	payment of the obligation;
11	(C) has signed a mortgage agreement with respect to the mortgaged
12	property; or
13	(D) is otherwise accountable in whole or in part for payment of the
14	obligation.
15	(20) "Person" means an individual, estate, business or nonprofit entity, public
16	corporation, government or governmental subdivision, agency, or instrumentality, or
17	other legal entity.
18	(21) "Public sale" means a sale by auction authorized by law of this <u>Ss</u> tate other
19	than this [act].
20	(22) "Record", used as a noun, means information that is inscribed on a tangible
21	medium or is stored in an electronic or other medium and is retrievable in perceivable
22	form.
23	(23) "Residential property Mortgaged property" means real property improved

1	with not more than	n four dwelling units	s <u>that</u> which	is subject to	<u>a mortgage</u> .	The term
		· ·		•		

- 2 includes an attached single-family unit, a single-family manufactured-housing unit
- 3 treated as real property under law of this state other than this [act], a time share in
- 4 residential property a dwelling unit if that time share is treated as real property under law
- of this state other than this [act], real property on which construction of not more than
- 6 four dwelling units has commenced, and a single-family unit in a common-interest
- 7 community. The term does not include real property that, when the mortgage being
- 8 <u>foreclosed was created</u>, was used or was intended to be used primarily for non-residential
- 9 purposes such as farming, commercial, or industrial use when a mortgage was created.
- 10 (24) "Servicer" means a person responsible for servicing an obligation, including 11 a person that holds or owns an obligation or originates a mortgage loan if that the person
- also services the obligation.

16

17

18

19

- 13 (25) "Servicing" means:
- 14 (A) receiving a scheduled periodic payment from an obligor under the 15 terms of an obligation, including an amount received for an escrow account;
  - (B) making or advancing a payment to [the owner of an obligation] on account of an amount due from the obligor under the terms of the a\_mortgage\_-servicing loan documents or a servicing contract;
  - (C) in the case of making a payment to the obligor under a home-equity-conversion mortgage or reverse mortgage, making payments to the obligor,; or
- 21 (D) evaluating an\_the obligor for loss mitigation or communicating to an
  22 with the obligor with respect to loss mitigation.
- 23 (26) "State" means a state of the United States, the District of Columbia, Puerto

- 1 Rico, the United States Virgin Islands, or any territory or insular possession subject to the
- 2 jurisdiction of the United States.

3 Legislative Note

In states that allow one or more types of nonjudicial foreclosure of residential mortgages, a reference to the relevant statute or statutes should be added to the definition of "nonjudicial foreclosure." In states that do not allow nonjudicial foreclosure, this definition should be deleted, along with references to "nonjudicial foreclosure" elsewhere in this [aAct].

#### **Drafters' Notes**

1. The definition of "abandoned property" works in tandem with the factors listed in Section 505(a). Whether mortgaged property is "abandoned property" is determined by the facts of each case. The Section 505(a) factors are not exclusive; they serve an evidentiary purpose. The core question is whether the homeowner is presently in possession of the property. The question must be answered by evaluating the facts related to the homeowner's use of the property.

2. The definition of "early resolution" requires at least one "inperson" meeting or other communication between the parties and a third-party neutral. The alternative requirements of either an "in-person" meeting or other form of electronic communication contemplates the continuation of the practice in many jurisdictions that, as an alternative to a "face-to-face" meeting, the parties may meet by telephone, video conference or other electronic means so long as all the parties and the neutral are able to simultaneously hear or communicate with one another.

3. The definition of "expenses of foreclosure" limits the expenses that a foreclosing party may impose on a borrower in connection with the foreclosure process to 'reasonable' expenses, even if other law of the state would allow expenses which would otherwise not satisfy that standard. The definition contemplates that these allowable expenses would include the reasonable costs of all typical foreclosure expenses, including such costs as sending notices, advertising, title searches, inspections and examinations of the mortgaged property, management and securing of the mortgaged property, insurance, filing and recording fees, attorney's fees and litigation expenses incurred to the extent provided in the mortgage or authorized by other law, appraisal fees, the fee of the person conducting the sale in the case of a foreclosure by auction, the fee of a court-appointed receiver, and other expenses reasonably necessary to the foreclosure.

4. The definition of "holder" is taken from revised Article 1: UCC § 1-201(b)(21)(A) and the terms "bearer" and "identified person" have the same meanings in this act as in the UCC. The definition of "holder" in unrevised Article 1 has slightly different language, but is the same in substance.

4a. The terms "homeowner" and "obligor" are separately defined because some provisions of this [act] apply to one rather than to both individuals. For most home mortgage transactions, the same individual (or individuals) will be both a homeowner and an obligor. However, occasionally, an individual will be a homeowner but not an obligor; examples might include a spouse or heir who acquires an ownership interest, but has not assumed the mortgage obligation. Similarly, from time to time an individual will be an obligor but not a homeowner; examples might include a guarantor or a person who conveys her an ownership interest to another person after signing a mortgage agreement.

- 5. "loss mitigation" includes such actions as a repayment plan, forbearance agreement, loan modification, short sale, partial mortgage insurance claim, negotiated transfer and deed in lieu of foreclosure.
- 6. The term "mortgage" refers to the lien held by the creditor, which secures payment of the obligation, whereas the term "mortgage agreement" refers to the writing or other record that memorializes the parties' agreement and creates the mortgage. Depending upon local usage and custom, the mortgage agreement may be denominated as a mortgage, deed of trust, trustee deed, security deed, deed to secure debt, or the like.

In some states, a land sale installment contract does not constitute a 'mortgage', with all the attendant consequences for homeowners and creditors, until a specified percentage of the original principal amount has been paid to the creditor. In Illinois, for example, that percentage is 50% of the original principal amount. In those States where the issue arises, statutory drafters should make appropriate amendments to this act to track existing practice in that state.

7. The definitions of "mortgage" and "obligor" refer to the payment of an obligation, and do not use the phrasing found in UCC Article 9 definitions that includes "payment or other performance" of obligations. Almost always the basis for a residential mortgage foreclosure is the failure to pay a monetary obligation.

7. The definition of 'Obligor' includes, among other standards, a statement that the person has 'signed' a mortgage agreement. The term 'sign' in this sense has the same meaning as the same term has in UCC Section 1-201(b)(37).

1	8. The definition of an obligation includes a non-recourse debt,
2	whether the debt is non-recourse due to the application of anti-deficiency
3	judgment legislation, agreement of the parties or for other reasons.
4	
5	9. Real property is "residential mortgaged property" if its primary
6	use is residential. It includes but is not limited to owner-occupied principal
7	residences and second or vacation homes. The definition excludes parcels
8	of real property that are used primarily for non-residential business
9	purposes but which also contain one-to-four dwelling units, such as a farm
10	with a farmhouse or a manufacturing facility that includes a residence for
11	the company's chief executive officer. Likewise, the term "residential
12	mortgage" does not include a blanket mortgage that covers multiple
13	parcels containing more than four dwelling units in the aggregate.
14	
15	10. The definitions of 'servicer' and 'servicing' are based in part
16	on the Real Estate Settlement Procedures Act of 1974, 12 U.S.C. 2601 et
17	seq ("RESPA"), 24 C.F.R. § 3500.2 (b).
18	
19	<b>SECTION 103. SCOPE.</b> This [act] applies to foreclosure of a mortgage on
20	residential mortgaged property situated in this state.
21	SECTION 104. DUTY OF GOOD FAITH; COMMERCIAL
22	REASONABLENESS.
23	(a) A creditor, servicer, obligor, or and homeowner shall comply in good faith
24	with the requirements of this [act] and shall act in good faith throughout the foreclosure
25	process. "Good faith" means honesty in fact and the observance of reasonable
26	commercial standards of fair dealing. [This subsection does not create an independent
27	cause of action for the failure of a person to act in good faith.]
28	(b) A creditor or servicer shall proceed in a commercially reasonable manner in
29	complying with the requirements of this [Aact].
30	Drafters' Notes
31 32 33	
32	1. For statutory duties that include explicit and precise rules for
33	their performance, such as the time period for sending notices under §§201
34 35	and 402, a creditor's failure to implement a different rule cannot violate
<b>3</b> .7	the "commercially reasonable" standard when the precise rule has been

1 2	followed. On the other hand, the good faith standard would bar dishonest conduct that is literally in compliance, for example, seeking an abandoned
2 3	property determination under §505 for a home the creditor knows is not
4	abandoned, although it may meet the statutory criteria that give rise to a
5 6	presumption of abandonment.
7	2. The obligation to act in good faith set forth in subsection (a)
8	relates to the performance of specific duties and obligations imposed on
9	persons by this act and by their agreement. It is not the source of
10	independent obligations to take or refrain from taking certain actions.
11	
12	SECTION 105. CERTAIN ACTS PROHIBITED ACTS. A creditor may not:
13	(1) <u>Mm</u> ake a misleading <u>oral or written</u> statement <u>orally or in writing</u> to a
14	homeowner or obligor that which would discourage a reasonable person from
15	participating in loss mitigation or early resolution; or
16	(2) <u>Mm</u> isrepresent any aspect of a foreclosure, including informing the
17	homeowner or obligor that:
18	(A) a sale date is set when the procedure for setting a sale date has not
19	been completed;
20	(B) the foreclosure has been postponed, canceled, or stayed due to loss
21	mitigation or early- resolution while at the same time continuing with the foreclosure; or
22	(C) the obligor is not eligible for <u>a</u> loss-mitigation options when <del>loss-</del>
23	mitigation the options are is available and the creditor has not evaluated those the
24	option <del>s</del> .
25	SECTION 106. APPLICATION OF LOCAL REGULATIONS.
26	(a) [Notwithstanding [(insert reference to any applicable "Hhome Rrule"
27	provisions under the law of this state)]], no ordinance or regulation of a municipality,
28	[county], or other political subdivision in this state may not impose a regulations,
29	restrictions or limitations on the foreclosure process or add to or vary the rights and

1 obligations of a creditors, servicers, homeowners, or obligors set forth in under this [act]. 2 (b) Except as otherwise provided in subsection (a), the provisions of this [act] 3 does not invalidate or modify any provision of any a zoning, subdivision, building, or 4 safety code, or any other ordinance or regulation generally applicable to the use of real 5 estateproperty. 6 **Drafters' Notes** 7 8 1. This section addresses local laws that regulate residential properties that 9 are in foreclosure or have been sold at foreclosure. During recent years, local 10 governments in a number of states have enacted ordinances that establish 11 mediation or "dispute resolution" programs or that regulate abandoned 12 properties. Lenders have expressed concern that such local programs are often burdensome, especially due to their limited geographical scope. A number of state 13 legislatures have passed statutes to preempt various types of local legislation that 14 15 affect mortgage lending and the enforcement of mortgages. This section seeks to address the issue. The drafting committee discussed prior versions of this section 16 17 at its January 2014 and May 2014 meetings. One major decision is whether field 18 preemption or conflict preemption is more appropriate. Although the current 19 language reflects the former model, the committee has not yet made a decision. It 20 will consider the matter at its fall 2014 meeting. 21 22 2. Subsection (b) makes it clear that municipal ordinances generally 23 applicable to real property in a municipality would not be affected by this act, 24 regardless of who owns the property, and therefore will apply with equal force to 25 property owned by homeowners or lenders. Accordingly, for example, a local ordinance mandating the maintenance of yards and blighted property would apply 26 27 with equal force to a blighted property whether or not owned by a homeowner or creditor, and an ordinance enabling a municipality to repair blighted property and 28 29 lien the property for the costs of the work, if it were otherwise lawful under 30 applicable state law, would not be barred by this section. 31 32 **SECTION 107. SERVICERS.** 33 (a) A creditor may perform any of its duties delegate a duty under this [act] 34 through to a servicer. 35 (b) A servicer who is authorized to take action act on behalf of a creditor: 36 1. has all the rights conferred on creditors by this [act] with respect to the

1	authorized action, unless limited by contract; and
2	2. is subject to the duties imposed by this [act] on the creditor.
3	(c) Whether a A creditor's liability is liable for a servicer's noncompliance with
4	this [act] is determined by law of this state other than this [act].
5	SECTION 108. NO WAIVER. Except as otherwise provided in Section 501,
6	the effect of provisions of this [act] that give rights to of an obligor or homeowner or
7	impose and duties on of a creditor under this [act] may not be waived or varied by
8	agreement.
9	Drafters' Note
10 11 12	At its fall 2014 meeting the drafting committee will consider whether there are other provisions of the Act that an obligor or homeowner should be permitted to waive or vary by agreement, either generally or after default.
13 14	[SECTION 109. NOTICES AND KNOWLEDGE.
15	(a) Subject to subsection (b), a person "receives" a notice or notification when
16	the notice or notification:
17	(1) It comes to that person's attention; or
18	(2) It is duly delivered in a form manner reasonable under the
19	circumstances at the place of business through which the contract was made or at another
20	location held out by that the person as the place for receipt of a similar such
21	communications.
22	(b) In this subsection, "organization" means a person other than an individual.
23	Notice, knowledge, or a notice or notification received by an organization is effective for
24	a particular transaction foreclosure from the time when it is brought to the attention of the
25	individual conducting that transaction the foreclosure and, in any event, from the time it

1	would have been brought to the individual's attention if the organization had exercised
2	due diligence. An organization exercises due diligence if it maintains reasonable routines
3	for communicating significant information to the person individual conducting the
4	transaction-foreclosure and there is reasonable compliance with the routines. Due
5	diligence does not require an individual acting for the organization to communicate
6	information unless the communication is part of the individual's regular duties of the
7	<u>individual</u> or the individual has reason to know of the <u>transaction foreclosure</u> and that the
8	transaction foreclosure would be materially affected by the information.
9	(c) "Organization" means a person other than an individual.
10	Drafter's Note
11 12 13 14 15	This Section incorporates without change those parts of Revised UCC § 1-202 that are relevant for this act.  Chair's Note- this Section is bracketed as a signal for Committee discussion.
17	SECTION 110. SUPPLEMENTAL PRINCIPLES OF LAW. Unless
18	displaced by the particular provisions of this [act], the principles of law and equity,
19	including the law relative to capacity to contract, principal and agent, estoppel, fraud,
20	misrepresentation, duress, coercion, mistake, bankruptcy, and other validating or
21	invalidating cause supplement its provisions.
22	Drafters' Note
23 24 25 26 27 28	This new section responds to comments made at our past Committee meetings that our act should explicitly indicate that its provisions are to be supplemented by general principles of law and equity, following UCC jurisprudence. Our Committee discussion has focused particularly on making it clear that the law of principal and agent applies as a general matter. The text above is taken verbatim from Revised UCC § 1-103(b)
29 30	with one modification – this Section omits the § 1-103(b) reference to "the law merchant" on the basis that such principles are not likely to apply to

1 2	our subject matter. [ARTICLE] 2
3	NOTICES; RIGHT TO CURE
4	SECTION 201. NOTICE OF DEFAULT: AND RIGHT TO CURE.
5	(a) A creditor may not initiate the foreclosure process under [insert reference to
6	state foreclosure law other than this [act]] until 30 days after the creditor sends separately
7	to each obligor a notice of default and right to cure.
8	(b) The notice under subsection (a) must state:
9	(1) the nature of the default, including a statement, as of the date of the
10	notice, of all past-due payments, fees, and other charges owed to the creditor;
11	(2) the specific action the obligor must take to cure any curable default,
12	including the exact amount that must be paid;
13	(3) the date by which the default must be cured, which shall may not be
14	not less fewer than 30 days after the date the notice is sent;
15	(4) that if the obligor does not cure, the creditor- may accelerate the
16	obligation and demand payment of the full amount due of the obligation, not just past-due
17	payments, and may foreclose the mortgaged property;
18	(5) the effect of curing the default, including the right to have the terms of
19	the obligation and mortgage remain in effect;
20	(6) that the obligor may dispute the default and raise any other defense to
21	foreclosure or payment of the obligation and how tothe manner of exercisinge those
22	rights;
23	(7) the names of
24	(i)(A) the creditor and the particular facts that establish the

1	creditor's right to foreclose;
2	(ii)(B) the servicer, if different than from the creditor; and
3	
4	(iii)(C) the legal owner of the obligation, if the -creditor is not the legal
5	owner;
6	(8) that the obligor may request a copy of the negotiable instrument or
7	other evidence of the obligation and a copy of any record that demonstrates the right to
8	foreclose as provided in Section 401; and
9	(9) if the creditor is relying on a lost, destroyed, or stolen negotiable
10	instrument-under Section 403, the information required by Section 403(b).
11	(c) The notice <u>under subsection (a)</u> may state that additional <u>sums-amounts</u> may
12	come due after the date of the notice.
13	Drafters' Notes
14	
15	1. The itemization of the amount due as of the notice date is a
16	critical piece of information for the homeowner or obligor and should be
17	stated as exactly as possible. The amount included for attorneys' fees
18	should be limited to those accrued prior to the date of the notice, and thus
19	should not include retainers or advances to attorneys that would be
20	refunded in the event of a prompt cure.
21	refunded in the event of a prompt cure.
22	2. The mortgage obligation may be accelerated by filing a
23	
	complaint, scheduling a sale, or by separate notice of acceleration – the
24	notice of intent to foreclose default and right to cure does not by itself
25	accelerate the debt. The notice need not refer to acceleration if the
26	creditor does not intend to accelerate the obligation, for example if it is
27	fully matured. The definition of "foreclosure" in section 102 includes
28	other legal methods that may be used to terminate the homeowner's
29	interest in the mortgaged property, such as a quiet title or ejectment action
30	in the case of an installment land sale contract.
31	2. This Ast refers in severalti to the (ferral
32	3. This Act refers in several sections to the 'foreclosure process';
33	see, for example, Sections 102(7), 104(a), 106 and this section 201. The
34	notice of default under this Section is the beginning of the foreclosure

process prescribed by this Act. However, the "first notice or filing" under federal regulations mandating a 120-day waiting period, 24 C.F.R. § 1024.41(f)(1), is the [Complaint or other first court filing in judicial state][Notice of Sale in non-judicial state]. Therefore the notice of default may be sent during the 120-day waiting period under the federal rule.

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- 4. Items (1) through (6) are adapted from the elements of notice in the standard Fannie/Freddie mortgage negotiable instrument. Item (3) adds a specific deadline to cure the default. Items (7) and (8) are the ownership statement required by the national servicing settlement, and call for the servicer to identify its basis for standing at the outset of foreclosure proceedings, so that any disputes can be resolved promptly. This notice does not displace all state-specific aid programs and counseling notices which necessarily will depend on state funding for example, Pennsylvania requires a separate 30-day notice of how to apply for its Homeowner's Emergency Mortgage Assistance Program.
- 5. In subsection (b)(2), the actions the homeowner needs to take in order to cure the default are governed by § 203. If the default by its nature cannot be cured, for example if the property has been forfeited or foreclosed by a senior lienholder, the notice may simply state that the default may not be cured.

6. If a homeowner or obligor has cured a default, any subsequent foreclosure based on a later default must be preceded by a new notice, subject to the limitations on repeated defaults contained in Section 203. This is because a cure restores the homeowner to the same legal position as if no default had occurred, §203(c). If, on the other hand, as a result of early resolution or otherwise, the homeowner has tendered payments under a forbearance plan or other workout but has not fully cured the default that was the subject of the notice, no new notice is required in the event the workout fails and the creditor chooses to proceed with foreclosure.

[The Reporters intend to draft a 'safe harbor' notice for subsection (b)]

SECTION 202. MANNER OF NOTICE DELIVERY. A notice required by Section 201 or Section 302 must be sent by first-class mail to the last known address of each obligor. At least one mailed notice must also be addressed to "occupant" at the address of the mortgaged property. If the obligor or the obligor's representative has requested notice by electronic mail and has provided the creditor an electronic-mail address to the creditor, the notice also must be sent by electronic mail to the electronic-

## 2 **Drafters' Notes** 3 4 1. The complaint in a judicial foreclosure state, or notice of sale in a 5 nonjudicial foreclosure state, must be delivered according to existing 6 law, usually by personal service. The requirement for additional 7 electronic mail notice does not displace the paper notices required by 8 this act or other law. 9 10 2. Notice must be sent by ordinary first class mail. First class mail has the characteristic that it will be delivered to the last known address 11 12 whether or not the recipient accepts delivery in person. The creditor 13 may supplement first class mail with certified mail or overnight 14 delivery but may not rely solely on methods that require the recipient 15 to accept delivery in person. 16 SECTION 203. RIGHT TO CURE DEFAULT. 17 18 (a) An obligor may cure a monetary default on an obligation by tendering in cash 19 or immediately—available funds the amount specified in subsection (c) at any time after a 20 notice under Section 201 and not later than two business days before a scheduled or 21 postponed foreclosure sale. 22 (b) An obligor may cure a default other than a monetary default at any time not 23 later than two business days before a scheduled or postponed foreclosure sale. 24 (c) To cure a default under this section, an obligor must shall: (1) tender all sums amounts that would have been due at the time of tender 25 in the absence of acceleration; 26 27 (2) perform or tender performance of any other duty under the obligation 28 or mortgage agreement that would have been due in the absence of default or 29 acceleration: 30 (3) tender all expenses of foreclosure that are specified in a record 31 provided by the creditor and that accrued before tender; and

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mail address.

1	(4) tender any late fees, if provided for in the mortgage or obligation and
2	permitted by other law other than this [act].
3	(d) Cure of a default under subsection (c) restores the obligor to the same position
4	under the mortgage and the obligation it secures as if the default had not occurred.
5	(e) Nothing in the This section does not impairs any greater right to cure a default
6	that the obligor may have has under the terms of the mortgage agreement or the record
7	that creates the obligation.
8	(f) Nothing in tThis section does not limits athe right of an obligor to redeem the
9	mortgaged property by paying the full amount of the accelerated obligation at any time
10	prior to the completion of before the foreclosure sale is completed.
11	Drafters' Notes
12	
13	1. The right of a homeowner or obligor to cure a default on an
14	obligation secured by a mortgage has the effect of de-accelerating the
15	payments due after acceleration, but before a completed foreclosure sale.
16	The homeowner and obligor receive notice detailing the amounts needed
17	to cure the default pursuant to Section 202, and identifying any
18	nonpayment defaults, such as failure to maintain insurance.
19	
20	2. The right to cure as used in this Act includes the right to
21	reinstate the mortgage after acceleration. "Cure" is used in a broad sense
22	here, similar to the use of the term in the Bankruptcy Code, §1322(b)(5).
23	Some state laws use the term "redeem" to refer to payment of all amounts
24	due prior to a foreclosure sale, and those provisions are superseded by this
	right to cure.
26	inghi to cure.
25 26 27	32. The statutory right to cure provided by this section may not be
28	waived by contract. In the event of a dispute between the creditor and a
29	homeowner or obligor concerning the amounts needed to cure, or any
30	nonmonetary performance that may be claimed as due, either party may
31	seek declaratory relief from an appropriate court, and if appropriate, a
32	temporary stay of any foreclosure sale to resolve the cure dispute.
33	temporary stary of any forcerosare said to resolve the eare dispute.
34	4. 4. If a default is cured, restoring the homeowner and obligor to the
35	same position as if no default occurred means that if there is a later
36	default, new notices must be sent prior to foreclosure. Conversely, if as a

1	result of early resolution under Article 3 or otherwise, a settlement is
2 3	reached but the homeowner or obligor does not fully cure the default, new notices are not required. However, nothing in this [act] requires a lender
4	who properly assessed late fees or default interest following a default to
5	disgorge those fees if the default is subsequently cured.
6	
7	5. 'Immediately available funds' include certified checks, cashier's
8	checks, money orders, electronic transfers, and other payments that
9	provide reasonable certainty of prompt payment.
10 11	SECTION 204. UNKNOWN HOMEOWNER OR OBLIGOR.
12	(a) A creditor does not owe have a duty under Section 201, or 302, 404(e) or 405
13	to notify a person that is a homeowner or obligor unless the creditor knows:
14	(1) that the person is a homeowner or obligor; and
15	(2) the identity of the person.
16	(b) If the creditor knows the identity of a homeowner or obligor but does not
17	know the homeowner's or obligor's eurrent mailing address, notice to the homeowner or
18	obligor under Section 201, or 302, 404(e) and 405 must be delivered sent to the address
19	of the mortgaged property.
20	Drafters' Notes
21	1. Section 204 is based on UCC § 9-605. Its purpose is to relieve
22	the creditor from duties owed to a homeowner or obligor if the creditor or
23	servicer does not know about that person. This may be the case, for
24	example, when an original homeowner has sold the property to a
25	purchaser, or when the original homeowner has died and his or her interest
26	has passed to an heir or devisee.
27	
28	[ARTICLE] 3
29	EARLY RESOLUTION
30	SECTION 301. EARLY <sub>=</sub> -RESOLUTION PROGRAM <del>-ESTABLISHED</del> .
31	[The court or agency serving as the early resolution agency] is designated the early
32	resolution agency. The early resolution agency shall adopt rules pursuant tounder [insert

- reference to state administrative procedures act or, if the early resolution agency is the
- 2 judicial system, to the rules of court] establishing procedures and standards for the early
- 3 resolution process.

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#### **Drafters' Notes**

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- 1. The Drafting Committee has spent considerable time discussing the subject of foreclosure mediation – now called early resolution. A number of members on the Committee believe that a successful process that screens potential workout alternatives to foreclosure offers the single best hope for homeowners in the continuing foreclosure crisis.
- 2. Early resolution is defined in Section 102 as the assistance of a third-party neutral at an in-person meeting between the parties with the objective of achieving a commercially reasonable alternative to foreclosure, resulting in an agreement between the creditor and homeowner.

Between 2007 and 2012 eighteen states adopted statewide foreclosure diversion or mediation programs, and local jurisdictions in at least eight additional states have established similar programs. programs vary greatly in their timing and design, and exist in both judicial and nonjudicial foreclosure states. Most programs in judicial foreclosure states call for intervention after a foreclosure complaint is filed. While most stakeholders recognize that starting mediation or early resolution earlier in the process would increase the chances of success and reduce costs, most existing state laws do not provide a means to initiate -early resolution before the judicial process begins. Pre-foreclosure resolution permits early sorting of foreclosure cases, into those where the homeowner wants to find a solution other than foreclosure, and those cases that are uncontested or where there is no realistic alternative to foreclosure.

- 3 The Act does not prescribe standards or procedures for a state's early resolution program. However, the Appendix to Article 3 the [act] sets forth model rules and best practices that state agencies are urged to adopt.
- 4. Foreclosure Eearly resolution is not mediation as defined in the Uniform Mediation Act. The agency or court determination under §304 whether to permit foreclosure to proceed requires reporting of information concerning the early resolution process. The Uniform Mediation Act generally bars mediators from making reports. Article 3 and the model rules in the Appendix to Article 3 do, however, include some key

1 principles form the Uniform Mediation Act, including the protection of 2 confidential information exchanged in early resolution and the avoidance of conflicts of interest on the part of the neutral. 3 4 SECTION 302. NOTICE OF EARLY RESOLUTION. 5 6 (a) Not later than 30 days after a creditor has sent thesends a notice of intent to 7 foreclosedefault and right to cure required by Section 201, or, 30 days after a creditor has 8 filed in a judicial foreclosure, not later than service of a mortgage foreclosure 9 [complaint] on the homeowner, as provided by early resolution agency rules, the creditor 10 must shall send to the homeowner and obligor a notice under subsection (c) of the right to 11 participate in early resolution under subsection (c), or must shall request that the early-12 resolution agency send the notice under subsection (b). However, Aa creditor is not 13 required to send or request a notice if there has been a determination a court or 14 governmental agency has determined under Section 505 that the property is abandoned 15 under Section 505. If a court or governmental agency later determines that the property 16 is not abandoned and a foreclosure sale has not been completed, the creditor must shall 17 request the notice under subsection (b) or send the notice under subsection (c). 18 (b) If the early-resolution agency establishes a procedure for the agency to send 19 the notice of early resolution to homeowners required by subsection (a), a creditor shall 20 request the agency to send the notice to the creditor and to each homeowner and obligor. 21 Subject to the agency's rules, tThe notice may be sent [before or after commencement of 22 a foreclosure action], as provided by the early-resolution agency's rules, but must be sent 23 before a creditor may request entry of a default or foreclosure judgment or give a notice 24 of a judicial or nonjudicial-foreclosure sale.

(c) If the early resolution agency does not establish a procedure for the agency to

1	send notice of early resolution required by subsection (a), the creditor shall send notice to
2	each homeowner and obligor, in the same manner as required for the notice under Section
3	201, before the creditor or servicer may request entry of a default or foreclosure judgment
4	or give a notice of a judicial or nonjudicial-foreclosure sale. Subject to the agency's
5	rules, Tthe notice shall be sent before or after commencement of a foreclosure action, as
6	provided by the early-resolution agency's rules.
7	(d) AThe notice of the right to participate in early resolution must include the
8	following-information:
9	(1) Tthe name, address, and telephone number of each housing counseling
10	agency, lawyerreferral service, and legalaid agency serving the homeowner's
11	geographic area of the mortgaged property that which is designated by the early-
12	resolution agency;
13	(2) the name, address, telephone number, and electronic-mail address of
14	the appropriate contact person or group assigned by the creditor or servicer to the
15	homeowner or obligor under rules of the federal Consumer Financial Protection Bureau;
16	(3) The fact that the homeowner or obligor may request an early
17	resolution meeting, the fact that the request must be made within not later than 30 days of
18	after the sending of the notice is sent, the instructions to for requesting- early resolution,
19	and all eligibility requirements under the earlyresolution agency rules;-
20	(4) <u>aA</u> description of all documents the homeowner or obligor must bring
21	to the- early resolution meeting, under the -early-resolution agency rules; and
22	(5) <u>aA</u> form prescribed by the agency for the homeowner or obligor to
23	request early resolution and to affirm that the homeowner or obligor meets the eligibility

2 **Drafter's Notes** 3 1. The timing of the notice of early resolution will depend on 4 whether the early resolution agency is a court or other agency. 5 resolution should begin at the earliest possible time after a notice of 6 default. However, in states whose early resolution programs are operated 7 by the courts, it may not be possible to begin early resolution until a 8 foreclosure lawsuit has begun, in which case the second bracketed 9 alternative language in subsection (a) should be used. 10 11 2. If the property is not abandoned, but the agency or court 12 determines that the homeowner has rented the dwelling unit to a person 13 other than a family member, the obligor and homeowner are not eligible 14 for early resolution, under §303. However, the creditor or agency must still send the notice of early resolution. If the agency determines, based on 15 the obligor's request for early resolution or other information, that the 16 17 property is rental property, it must then permit foreclosure to proceed, 18 under Section 304. 19 20 SECTION 303. ELIGIBILITY FOR: PARTICIPATION IN EARLY 21 RESOLUTION. 22 (a) If a homeowner or obligor makes a request for early resolution within not later 23 than 30 days of after the sending of athe notice that complies with the early resolution 24 agency rules under Section 302(b) or (c), the agency shall schedule a meeting in 25 accordance with its rules, and appoint a neutral to conduct the meeting. 26 (b) When If the early-resolution the agency schedules a meeting under subsection 27 (a), the creditor and homeowner or obligor shall attend and participate in compliance with 28 agency rules and any scheduling or other order established rendered by the neutral or the 29 agency. Failure to comply with this subsection includes failure: 30 (1) without good cause to timely attend a meeting; 31 (2) without good cause to provide, before a scheduled meeting, documents 32 and information required by early-resolution agency rules or reasonably requested by the

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requirements of Section 303.

1	neutral;
2	(3) to designate a person with authority to reach a settlement agreement, if
3	the authority exists;
4	(4) without good cause to pay any required early resolution fee;
5	<u>and</u>
6	(5) on the part of a creditor or servicer, to advise the homeowner, obligor,
7	and the neutral of any loss-mitigation option that is available to the homeowner or obligor
8	or to consider the homeowner or obligor for the loss-mitigation option before or during
9	early resolution.
10	(c) To be eligible fo A homeowner or obligor is eligible for early resolution only
11	if, the mortgaged property must is not be abandoned property or rented to a person other
12	than the obligor or homeowner or obligor [or an immediate family member of either]. If
13	the mortgaged property contains more than one dwelling unit, early resolution is
14	available only if at least one dwelling unit is occupied by the homeowner or obligor [or
15	an immediate family member of either]. With the a request for early resolution, the
16	homeowner or obligor shall submit to the <u>early-resolution</u> agency an affirmation that the
17	mortgaged property is not abandoned and that it is occupied either by an obligor or
18	homeowner [or an immediate family member of either]. If the agency determines that the
19	property is abandoned or is not occupied by a obligor or homeowner or obligor [or an
20	immediate family member of either], the agency will-may not schedule a meeting under
21	subsection (a), but instead must shall permit the creditor to proceed with foreclosure
22	under Section 30 <u>5</u> 4.
23	SECTION 304. PARTICIPATION IN EARLY RESOLUTION.

1	(ad) The creditor or servicer shall inform the homeowner, and obligor, and the
2	early-resolution agency of the loss_mitigation options that are available to the
3	homeowner and obligor. The creditor or servicer shall notify the homeowner, and
4	obligor, and the neutral or agency of its willingness or refusal to offer any a loss.
5	mitigation option requested by the homeowner or obligor, the reasons for any refusal, and
6	the information on which aany refusal is based.
7	(be) The A creditor or servicer may not charge the a homeowner or obligor a fee
8	for the early resolution process. The early-resolution agency may charge a fee or costs
9	for the early resolution process to either or both parties.
10	(cf) A homeowner or obligor that elects to participates in early resolution shall
11	provide reasonably available financial and other information to permit enable the creditor
12	to evaluate any loss-mitigation options.
13	(g) Failure to comply with subsection (b) includes failing:
14	(1) without good cause to timely attend a meeting;
15	(2) without good cause to provide, before a scheduled meeting, documents
16	and information required by early resolution agency rules or reasonably requested by the
17	neutral;
18	(3) to designate a person with authority to reach a settlement agreement, if
19	the authority exists;
20	(4) without good cause to pay any required early resolution fee;
21	and and
22	(5) on the part of a creditor or servicer, to advise the homeowner, obligor
23	and the neutral of any loss mitigation option that is available to the homeowner or obligor

1	or to consider the nomeowner or obligor for the loss-mitigation option before or during
2	early resolution.
3	(dh) Nothing in [tThis [aAct] or the early resolution agency rules imposes or
4	maydoes not impose a duty on a creditor or servicer to provide a borrower with any
5	specific loss mitigation option. The early-resolution agency rules may not impose a duty
6	on a creditor to provide any specific loss-mitigation option.
7	(ei) The A homeowner or obligor may be accompanied at an early-resolution
8	meeting by an attorney, housing counselor, or other person individual at the early
9	resolution session.
10	(f) Personal financial information exchanged during early resolution is
11	confidential and not subject to disclosure under [state FOIA or sunshine laws]. Neither
12	the <u>early resolution</u> agency nor the neutral <u>shall be is</u> required to respond to <u>any a</u>
13	discovery requests in a court proceedingny litigation other than the foreclosure action,
14	where if the discovery seeks personal financial information of a homeowner or obligor
15	exchanged during early resolution.
16	(gk) A nNeutral_s-shall disclose potential conflicts of interest_in the time and
17	manner, as provided by the <u>earlyresolution</u> agency rules.
18	Drafters' Notes
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20	1. Abandoned properties are not eligible for early resolution
21	and no notice of early resolution to an abandoned property is required.
22	Investors who are renting a property otherwise covered by this Act are
23	also ineligible for early resolution, but notice must be sent to the property
24	prior to foreclosure. A homeowner must certify that the property is not a
25	rental property (or, if it is, that the homeowner or obligor [or an immediate
26	family member of either] occupies at least one unit) in order to request
27	early resolution. Existing foreclosure mediation programs generally limit
28	eligibility to owner-occupants. E.g. N.Y. C.P.L.R. §3408 ("foreclosure".
29	in which the defendant is a resident of the property"). Conn. Public Act

No. 11-201 (applies to residential real property defined as "a one-to-four family dwelling occupied as a residence by a mortgagor"); see also 12 C.F.R. §1024.30(c)(2) (loss mitigation notice and appeal rules only apply to a mortgage loan that is secured by a property that is a borrower's principal residence).

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As provided in Section 301, the agency rules and orders may impose additional requirements on the parties, for example requiring the creditor, servicer or its agent to appear in person or to have a person with authority to approve loss mitigation alternatives available by telephone at the time of the early resolution session, to perform a net present value analysis, to disclose the assumptions on which the analysis is based, or requiring homeowners to meet with a housing counselor to qualify for early resolution. The agency will also regulate procedural matters, such as time limits for exchanging documents, scheduling and concluding early resolution meetings, reports by neutrals, and the like. States should continue to have flexibility in the design and implementation early resolution programs, but should establish and publish the standards as required by section 301. The model rules and best practices principles of early resolution set forth following Section 304 were developed by the Uniform Laws Commission after extensive collaboration with a number of state agency heads and outside consultants, and should aid state new early resolution agencies in designing their programs.

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3. In existing state foreclosure mediation programs, a creditor will commonly delegate to its servicer whatever duties the statute imposes on the creditor, and this [act] contemplates that procedure will continue to prevail under the procedures set forth in this Article 3. Section 107 provides ample authority for that delegation and articulates both the rights and responsibilities of the servicer in the mediation process. For that reason, in this Article and throughout the [act], the only reference is to the 'creditor', rather than to the 'creditor and servicer'.

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## SECTION 3054. FORECLOSURE ACTIONS DURING EARLY

## RESOLUTION.

(a) After the an early-resolution agency or a creditor has sent notice required by

Section 302of early resolution to a homeowner or obligor, the a creditor may, subject to

other law of this state other than this [act], may; commence a foreclosure. Subject to

subsection (c), the creditor, but may not file a default or dispositive motion in a

40 foreclosure action, or schedule or cause to be scheduled a foreclosure sale, unless:

1	(1) <u>neither</u> the homeowner <u>n</u> or obligor <del>does not</del> responds to the early
2	resolution notice by making a request for -early resolution to the agency not later than 30
3	days after the sending of the notice is sent;
4	(2) the agency provides notifies the creditor with a notice that
5	(A) the parties have participated in the meeting required by Section
6	303(a) and reached an impasse, or
7	(B) that the homeowner or obligor has failed to participate in early
8	resolution, provide required information after a reasonable opportunity to do so, or to
9	materially comply with agency rules; or
10	(3) the court or agency enters renders an order on good cause shown
11	permitting the creditor to proceed with foreclosure.
12	(b) If the court or -agency determines that the mortgaged property is abandoned or
13	used as rental property, the court or agency shall enter render an order permitting the
14	creditor to proceed with foreclosure.
15	( <u>c</u> b) Notwithstanding subsection (a), <u>A</u> a creditor may proceed to enforce the
16	mortgage file a default or dispositive motion in a foreclosure action, or schedule or cause
17	to be scheduled a foreclosure sale, [90] days after sending the notice required by Section
18	302, unless the parties agree in a record to continue the early resolution process or the
19	court or early-resolution agency-or court directs the parties to continue the early
20	resolution-process.
21	(de) The court or early-resolution agency or court may render an order imposinge
22	appropriate conditions on the parties to early resolution, including the payment of
23	reasonable fees and costs of- early resolution to the agency authorized by Section 304(b)

Drafters' Notes

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1. Numerous states have recently enacted mandatory early resolution or loss mitigation laws. Under various names and structures, the consistent object of these programs is to delay or prevent foreclosure until the homeowner has had the opportunity to request some form of loss mitigation: See, e.g., Arkansas Act 885 (2011) Sec 3, Ark Code 18-50-104 (beneficiary must certify to selling attorney or trustee that it has notified homeowner of ineligibility for loss mitigation options before nonjudicial sale); California Assembly Bill 278 (enacted July 11, 2012, prohibits foreclosure when loan modification request is pending); Idaho Code 45-1506, HB 331 Idaho now requires notice of right to apply for loan modification and bars nonjudicial sale until creditor responds to homeowner's request); Indiana Act 170 of 2011 (same; also prohibits servicer or attorney fees for mediation or loss mitigation); Massachusetts Chapter 194 of Acts of 2012 (creditor must offer mortgage modification prior to foreclosing, if modification would maximize value for mortgagee); Michigan Compiled Laws §3205a (amended Act 302 of 2011); Nevada Rev. Stat. §107.086; Washington Chapter 58 Laws of 2011, amending RCW 61.24 (delays foreclosure 90 days if homeowner requests meeting with creditor to request loss mitigation, and for cases referred by housing counselor to early resolution, until the parties comply with duty to mediate in good faith). Requiring a process that includes an exchange of information between borrower and creditor, an explanation of various loss mitigation options and some form of meeting with a third party neutral before a foreclosure is begun allows necessary foreclosures to go forward promptly and efficiently after cases suitable for other resolutions are identified and resolved.

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2. –Subsection (a)(3) contemplates a variety of situations where, notwithstanding the 90-day waiting period before foreclosure may be commenced under subsection (b), either the court or early resolution agency may enter an order permitting foreclosure to proceed in less than 90 days. Examples of particular situations that might warrant such an order may include a case where the homeowner has already agreed to vacate the property, or has failed to participate in early resolution, or if emergency conditions short of abandonment would justify an accelerated foreclosure.

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3. Subsection (b) contemplates a variety of situations where the 90 day waiting period before foreclosure may be finalized should be extended. Examples of particular situations that might warrant such an order include cases where the servicer has failed to evaluate a homeowner's completed request for loss mitigation in a timely manner,

has failed to comply with material aspects of federal servicing regulations, *see* 12 C.F.R. §1024.41, or has requested additional documents from the homeowner late in the early resolution process.

4. Subsection (c) authorizes the agency to charge the parties fees sufficient to fund the costs of the early resolution program, a funding mechanism used in several states. States may wish to include more specific provisions about the fees the agency may impose. Subsection (c) also authorizes the agency to direct the homeowner to tender periodic payments during the early resolution process. Lenders should benefit because the payment requirement may filter out borrowers who simply want to buy time, with no realistic expectation that retaining the property is possible.

## APPENDIX TO ARTICLE 3 [TO BE MOVED TO END OF THE ACT]

## MODEL EARLY RESOLUTION PROGRAM RULES

 1. These rules apply to the foreclosure early resolution program under [Article 3 of the Home Foreclosure Procedures Act.] "Agency" means the early resolution agency. The agency is [name of court or agency]. All provisions referring to "creditor" include "servicer" as defined in [the HFPA].

2. The purpose of the foreclosure early resolution program is to assist a creditor and a homeowner to reach a voluntary agreement that avoids foreclosure and achieves a sustainable early resolution or mitigates damages in cases where foreclosure is unavoidable.

3. The early resolution notice required by §302 of the HFPA may be sent [at any time no later than 30 days after the creditor sends the notice required by §201][no later than 30 days after the creditor files a complaint in foreclosure.] The notice shall instruct the homeowner to contact the agency to request early resolution at the telephone number [or electronic mail address] designated from time to time on the [agency web site][official journal].

4. If a homeowner requests early resolution, the agency shall open a foreclosure early resolution case. Within five days of the request the agency shall send notice to the homeowner and creditor [by mail, by electronic mail] to provide the agency with required documents and information for the early resolution process. The document exchange notice to the homeowner shall also include a list of available housing counseling agencies that can assist the homeowner.

5. The agency shall schedule a meeting within 60 days after the homeowner's request for early resolution.

6. The document exchange notice to the homeowner shall instruct the homeowner to

submit to the agency and the creditor necessary and relevant documents including

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- a) Documents showing income qualification for a loan modification, including copies of pay stubs, W-2 forms, social security or disability income, retirement income, child support income, or other income that the homeowner believes is relevant to the homeowner's ability to repay the mortgage,
- b) Documents supporting any dispute regarding the existence or amount of any mortgage loan default,
- c) Documents relating to any prior loan modification or other prior agreement regarding the mortgage loan and
- d) Documents relating to any pending request to modify the loan or negotiate a settlement of the delinquency.

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7. Homeowners who do not occupy the property being foreclosed are not eligible for early resolution. The notice to the homeowner shall state that if the homeowner or obligor is not occupying the property is not eligible for early resolution, and that the homeowner must return a signed non-investor certification form provided by the agency, together with any required fee, in order to participate in early resolution.

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8. The document exchange notice to the creditor shall instruct the creditor to submit to the agency and the homeowner necessary and relevant documents including

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a) Any 45-day notice and 5-day notices required by CFPB rule 12 CFR §1024.39(b) and §1024.41(b)(2)(i)(B) previously sent to the homeowner in connection with the current default,

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b) Any prior offers of loss mitigation, forbearance, modification or other agreements made with the homeowner in connection with the current default,

28 29 c) a list of documents required by the creditor to evaluate the homeowner's request for loss mitigation,

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d) The homeowner's payment history from the date of default, e) Itemization of all amounts due on the loan, including all fees,

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copies of the promissory note, signed by the mortgagor, including any endorsements, allonges, amendments, or riders that show the mortgage debt,

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g) any lost note affidavit the creditor will rely on to foreclose the mortgage.

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The agency or neutral may request additional documents from either party as appropriate. Either originals or copies of documents may be exchanged for the early resolution. The neutral and the agency will not resolve disputes regarding authenticity of documents.

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10. The homeowner and creditor shall provide the documents requested by the agency no later than 10 days after the sending of the document exchange notice. 11. The creditor shall communicate to the agency and the homeowner the identity of the

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individual who will represent the creditor at the early resolution session at the time it 45 provides the required documents.

- 12. Within fourteen days after receiving the homeowner's request, the agency shall send [mail, electronic] notice to the creditor and homeowner that shall include:
  - (1) The name and contact information of the assigned neutral,
  - (2) The date, time, and location of the early resolution session,
  - (3) Information about the conduct of the early resolution session, and
  - (4) Consequences and penalties for noncompliance with program rules.

13. Before accepting appointment as neutral, the neutral shall (a) make an inquiry that is reasonable under the circumstances to determine whether there are any known facts that a reasonable individual would consider likely to affect the impartiality of the neutral, including a financial or personal interest in the outcome of the early resolution and an existing or past relationship with a party to the early resolution or foreseeable participant in the early resolution, and (b) disclose such known fact to the parties as soon as is practical before the first early resolution meeting. If, after accepting a early resolution, a neutral learns any fact that a reasonable individual would consider likely to affect the impartiality of the neutral, including a financial or personal interest in the outcome of the early resolution and an existing or past relationship with a party to the early resolution or foreseeable participant in the early resolution, the neutral shall disclose it as soon as is practical.

14. The neutral's role is to assist the parties with information exchange, communication and negotiation to insure that every reasonable effort has been made to reach a voluntary agreement to resolve the alleged mortgage default in some manner other than a foreclosure sale.

[15. The neutral may charge each party a fee of [\$200]].

16. At least [10] days prior to the early resolution session, the creditor must notify the neutral and homeowner of any decision to offer or not offer any loss mitigation options to the homeowner. The creditor shall provide the neutral with documentation supporting its decision not to offer a loss mitigation alternative to the homeowner. The creditor shall also provide the neutral with inputs and the results of the net present value calculations relied upon in reaching its decision. The neutral may request the creditor to provide additional documentation to support its decision.

17. The homeowner is entitled to have an attorney, housing counselor or other person of the homeowner's choosing accompany the homeowner to and participate in the early resolution meeting.

Note – The term 'housing counselor' is included only as an example and without a definition because the term 'other person' would include any representative the homeowner chooses

18. If the homeowner fails without good cause to substantially and timely provide the documents specified by the neutral or the agency, or to attend the early resolution

meeting, or if the agency determines that the homeowner requesting early resolution is not occupying the property, the agency shall [enter an order][request the court to enter an order] terminating the early resolution process and permitting foreclosure to proceed pursuant to the HFPA §304.

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19. If the creditor fails without good cause to substantially and timely provide the documents specified by the neutral or the agency, or to appear at the early resolution meeting with authority to act on any available loss mitigation alternatives, the agency shall [enter an order][request the court to enter an order] extending the early resolution period and the stay of foreclosure pursuant to the HFPA §304.

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12 20. The parties are required to appear in person at the early resolution session and shall 13 have the authority to enter into a settlement to resolve the dispute. The creditor's 14 representative must have the ability to evaluate loss mitigation and to have the authority 15 to make a decision as required by the RESPA regulations of the Consumer Financial 16 Protection Bureau. However, upon written request provided to the neutral at least 30 days prior to the early resolution session, the neutral may waive the requirement of 17 having the parties physically present at the session and allow them to appear by telephone 18 19 or teleconference.

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21. The parties shall create a signed record of any agreements reached during early resolution. The neutral shall ensure that any agreement reached by the parties at the early resolution session or during early resolution is promptly confirmed in a record and signed by all parties.

21 by an parties.

- 25. Within ten days from the conclusion of the early resolution session, the neutral shall file a record with the agency, reporting whether the parties were present at the session, complied with Section 303 of the Act and all program rules, and whether the parties reached any agreement. The neutral shall also send the record to the parties.
- 29 23. Upon receipt of the neutral's report, the agency shall close the case.
- 30 24. Sanctions for violations of these rules, pursuant to Article 6 of the HFPA, may be 31 imposed only by a court of competent jurisdiction upon motion of either party and after 32 notice and an opportunity to be heard.
- 33 25. All personal financial information as defined by [section of Act] disclosed by the 34 parties in the course of the early resolution is confidential and not subject to public 35 disclosure under [state freedom of information or sunshine laws] or any other state law.
- 26. The agency shall provide ongoing training for neutrals. This includes participationby all neutrals in a mandatory training session on an annual basis.

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39 27. The agency shall prepare and submit to the legislature annually, twenty days prior to 40 the convening of each regular session, a report containing an evaluation of the operation 41 and effects of the program. The report shall include a summary of the cases handled by

1 2 3 4	the program, including the type and frequency of different outcomes, recommendations for changes, modifications, or repeal of the program or parts thereof with accompanying reasons and data.
5 6 7 8	28. The agency or neutral may recommend or require in appropriate cases that the homeowner tender monthly payments equal to at least 50% of the contractual mortgage payment to the lender or to the agency as a condition of the early resolution.
9 10 11 12	29. The lender or creditor may at any time request, pursuant to HFPA §302(a)(2), an order permitting the foreclosure to proceed on the basis that the homeowner has materially failed to comply with rules and requirements of early resolution. The agency shall act on the request no later than 30 days after receiving the request.
13 14 15 16 17	[30. Court early resolution programs in judicial foreclosures. The appearance of the homeowner or obligor at an early resolution session will constitute an entry of appearance in the foreclosure action.]
18	[ARTICLE] 4
19	RIGHT TO FORECLOSE; <u>PUBLIC</u> SALE PROCEDURES
20	SECTION 401[A]. RIGHT TO FORECLOSE - JUDICIAL
21	FORECLOSURE.
22	(a) A person described in subsection (b) may commence a-judicial foreclosure
23	only after default in the obligation and satisfaction of all conditions required by the
24	mortgage agreement and by law.
25	(b) The following rules apply:
26	(1) Except as otherwise provided in paragraph (2) and in-subsection (ed),
27	only a person entitled to enforce the obligation secured by the mortgage, as determined
28	by law of this state other than this [act], may commence a foreclosure.
29	(2) If the obligation is registered in a mortgage registry, the only person
30	who may commence a foreclosure is the person designated as the owner or holder of the
31	obligation by the mortgage registry as of the time the may commence a foreclosure is
32	commenced.

1	(c) In a judicial-foreclosure proceeding, the following rules apply:
2	(1) The creditor must plead that it has the right to foreclose under
3	subsection (b) to foreclose; and. The following rules apply to a foreclosure:
4	$(\pm 2)$ If the obligation is evidenced by a negotiable instrument, the
5	[complaint] must include:
6	(A) a copy of the negotiable instrument in its present condition.
7	including any indorsement or allonge and a statement indicating who is identifying the
8	person in possession of the negotiable instrument; or
9	(B) a statement that the negotiable instrument has been lost,
10	destroyed, or stolen and a copy of the negotiable-instrument in its lastknown condition,
11	in which case the [complaint] must include a lost-negotiable-instrumentan affidavit that
12	complies with Section 403.
13	(23) If the obligation is not evidenced by a negotiable instrument, the
14	[complaint] must include a copy or printout of the records evidencing the obligation and
15	the creditor's right to enforce the obligation.
16	(d) In a foreclosure proceeding, the The creditor may, in a record_may authorize
17	another person to foreclose. The [complaint] described in subsection (c) must disclose the
18	name of both the creditor and the name of the person authorized by the creditor to
19	foreclose.
20	(e) If an obligation is evidenced by a negotiable instrument and a creditor does not
21	own the obligation, the [complaint] described in subsection (c) must disclose the name of
22	the legal owner of the obligation.
23	SECTION 401 [B]. RIGHT TO FORECLOSE- NONJUDICIAL

1	FORECLOSURE.
2	(a) A person described in subsection (b) may commence nonjudicial foreclosure
3	only after default in the obligation and satisfaction of all conditions required by the
4	mortgage agreement and by law.
5	<u>(b)</u>
6	(1) Except as otherwise provided in paragraph (2) and subsection (d), only
7	a person entitled to enforce the obligation secured by the mortgage, as determined by law
8	of this state other than this [act], may commence a foreclosure.
9	(2) If the obligation is registered in a mortgage registry, only the person
10	designated as the owner or holder of the obligation by the registry may commence a
11	foreclosure.
12	(c) The creditor, in a record, may authorize another person to foreclose.
13	Drafters' Notes
14 15 16 17 18	1. This act does not define events of default. Instead, like UCC Article 9, this act leaves the definition of default to contract law. The obligation may be stated in a promissory note (i.e., an obligation to make monthly installment payments) or in another instrument such as the mortgage agreement.
20 21 22	2. The conditions referred to in subsection (a) are those indicated in the mortgage agreement or under this act and other law as necessary to accomplish before the commencement of foreclosure.
23 24 25 26 27 28	3. Subsection (b)(1) resolves the problem of who has standing to foreclose by designating the person who is entitled to enforce the obligation, to be determined under other law of this state. When the obligation is evidenced by a negotiable instrument, Article 3 of the
28 29 30 31 32	Uniform Commercial Code provides the governing rules. When the obligation is not evidenced by a negotiable instrument, law other than UCC Article 3 will determine who is entitled to enforce the obligation. One example of other law is the Uniform Electronic Transactions Act (UETA), which grants to a person having control of a "transferable
<b>11</b>	record" the rights to enforce a promissory noted evidenced by an

4. Subsection (b)(2) authorizes foreclosure by a person identified as the owner or holder of the obligation in a mortgage registry, a term defined in Article 1. A mortgage registry does not presently exist, but there is substantial interest in its creation. Thus, the Act contemplates the possibility of an electronic recording system where all notes are electronically generated and where, as a consequence, there is no paper note which might be "possessed" in order to satisfy the holder in due course requirements of UCC Article 3.

Under this section, a certificate or record issued by the sponsoring organization is conclusive evidence that the person named in the certificate as owning the obligation, holding the negotiable instrument (if the obligation is evidenced by an negotiable instrument), or acting on behalf of the owner or holder, has the right to foreclose under Section 401.

5. When the obligation is evidenced by a negotiable instrument, subsection (c) requires that the complaint identify the possessor of the instrument. The creditor may possess the instrument through an agent. If the agent is not an employee of the creditor and has a place of business in a location other than an office of the creditor, the complaint should identify the agent as the possessor.

6. This section does not state a separate rule for determining when a creditor who holds a security interest in a note to secure an obligation owed to the creditor has the right to foreclose. UCC Article 9 covers both sales of instruments and assignments of instruments that secure an obligation of the assignor. A creditor who takes possession of a negotiable instrument will acquire the right to foreclose. Other law determines when a creditor who takes possession of an instrument that is not negotiable to secure an obligation owed to the creditor acquires the right to foreclose. For example, UCC § 9-607(a) and (b) provide rules indicating when a secured party has the right to collect on collateral and to enforce the debtor's rights with respect to property that secures obligation owed to the debtor (i.e., the obligation to pay the mortgage loan to the debtor).

7. Multiple persons may hold the right to foreclose a mortgage. Other law, including UCC Article 3 and the law of agency, determines whether the right to foreclose may be exercised by fewer than all such persons.

8. When the obligation is owned by a trust, the owner of the obligation for purposes of this Section is the trustee, not the beneficial owner or owners of the trust property.

9. Under subsection (c) the creditor's production of the original negotiable instrument is not necessary at the time of the filing of a complaint in a judicial foreclosure. Production of the original would later become appropriate if, during the course of the proceedings, the homeowner or obligor seeks further demonstration of the copy's authenticity or the whereabouts of the original. Similarly, in a nonjudicial foreclosure, if there are subsequent judicial proceedings, a court may decide to order production of the original instrument if necessary to resolve a particular issue.

10. Subsection (d) authorizes the person who has the right to foreclose to exercise that right through an agent. By requiring a description of the agency it does not permit the principal to remain undisclosed. An agent authorized to foreclose may be a loan servicer who has a pre-existing contractual relationship with the creditor, or any other person appointed at any time. If the secured obligation is evidenced by a negotiable instrument, the agent or the principal (the person entitled to enforce the note) may hold and retain possession of the note. Subsection (d) is not intended to change existing laws that authorize a third person, such as a trustee under a deed of trust, to foreclose in nonjudicial proceedings. In such circumstances, subsection (d) allows the beneficiary to appoint an agent, but does not speak to the procedure for appointing a substitute trustee.

In allowing an agent or representative to foreclose, this section is consistent with the standing decision in *Sprint Communications Co. v. APCC Services, Inc.*, 554 U.S. 269 (2008). There, payphone operators had assigned claims for compensation from long-distance carriers to collection firms. In *Sprint* the Court permitted an assignee of a legal claim for money to pursue that claim in federal court, even when the assignee had promised to remit the proceeds of the litigation to the assignor.

 11. If the obligation is registered in a mortgage registry under subsection (b)(2), the person designated in the registry as owner or holder of the obligation may authorize an agent to foreclosure under subsection (d) without filing an amendment with the mortgage registry to identify the agent.

12. The alternative drafts for judicial and non-judicial foreclosure highlight the differences between the [act's] current requirements regarding the information provided to the borrower in the two forms of foreclosure.

Specifically, in subsection (c), (d) and (e) of the judicial foreclosure version, the creditor is required to include the following

1 information in the complaint - and thereby advise the borrower of those 2 facts: 3 4 First, under (c), if the note is a negotiable instrument, either (i) a 5 copy of the instrument and a statement identifying the person in 6 possession of the note; or (ii)if the note has been lost, destroyed, or 7 stolen, a copy of the note and a 403 affidavit. 8 9 Second, if the note is not negotiable, a copy of the record 10 evidencing the obligation and the creditor's right to enforce it. 11 12 Third, under (d), if the creditor has authorized another person to 13 foreclose, the complaint must disclose the name of the creditor and the 14 person authorized by the creditor to foreclose. 15 16 Fourth and finally, under (e), if the note is negotiable and a creditor 17 does not own it, the complaint must disclose the name of the legal owner. 18 19 All of this information must be included in the Section 201 notice 20 provided to all borrowers following default, However, Section 401 [B], in the case of non-judicial foreclosure, does not require any of the above 21 22 information to be provided to the borrower as part of the non-judicial 23 foreclosure process, except for telling the borrower that the creditor has 24 authorized another person to foreclose. 25 26 These differences in the current draft reflect what the drafters 27 believe was the guidance given by Drafting Committee members in states where non-judicial foreclosure is the dominant process, and where the lack 28 29 of the highlighted information is the norm. 30 31 The policy issue is whether the borrower should have that information to give to her lawyer, if she is going to contest the foreclosure, 32 33 and whether it would impose on the creditor an obligation to inform the 34 borrower of those same facts. 35 SECTION 402. ASSIGNMENT OF MORTGAGE UNNECESSARY. 36 37 A person entitled to foreclose a mortgage pursuant tounder Section 401 does not have is 38 not required to obtain or record an assignment of the mortgage from the initial any prior 39 holder of the obligation. 40 **Drafters' Notes** 41 1. Existing state law conflicts as to (1) whether the foreclosing

party must have an express assignment of the mortgage, or a chain of assignments running back to the original mortgagee, and (2) whether that assignment or the chain of assignments must be recorded in the county land records.

In some states, a statute explicitly requires a recorded assignment. E.g., Ga. Code § 44-14-162: "The security instrument or assignment thereof vesting the secured creditor with title to the security instrument shall be filed prior to the time of sale in the [county land records]." In many states, judicial decisions going in both directions interpret statutes that do not on their face provide immediately obvious answers to these questions. E.g., In re Vasquez, 266 P.3d 1053 (Ariz. 2011) (recording assignments of deeds of trust is not required, although trustee must record notice of trustee's sale); U.S. Bank Nat. Ass'n v. Ibanez, 941 N.E.2d 40 (Mass. 2011) (requiring written chain of assignments).

This section resolves the conflict by following the principle that a transfer of an interest in an obligation secured by a mortgage also operates to transfer a corresponding interest in the mortgage. UCC § 9-203(g). If a transfer of the right to enforce an obligation is accompanied by a separate assignment of the mortgage, the assignment may be recorded in the office in which mortgages are recorded. However, the creditor is not required to obtain a mortgage assignment, nor to record any assignment, in order to establish a right to foreclose the mortgage. The requirements of section 401 are all that is needed to establish standing to foreclose.

2. By allowing foreclosure by an assignee or transferee who qualifies as the person to foreclose under Section 401, without a requirement of recording any documents in the real property records, this Act makes it unnecessary to follow the procedure authorized by UCC § 9-607(b), which grants a secured party the right to record a copy of the security agreement and an affidavit in the real property records. Compliance with the requirements of Section 401 is sufficient.

### SECTION 403. LOST, DESTROYED, OR STOLEN NEGOTIABLE

### INSTRUMENT; AFFIDAVIT.

- 37 (a) If a negotiable instrument secured by a mortgage <u>has been is</u> lost, destroyed, or 38 stolen, the creditor may foreclose the mortgage only if:
- 39 (1) either
- 40 (A) the creditor was entitled to enforce the instrument when loss of

1	possession occurred: or
2	(B)-the creditor has directly or indirectly acquired ownership of the
3	instrument from a person who-that was entitled to enforce the instrument when loss of
4	possession occurred;
5	(2) the loss of possession was not the result of a transfer by the creditor or
6	a lawful seizure; and
7	(3) the creditor cannot reasonably obtain possession of the instrument
8	because the instrument was destroyed, its whereabouts cannot be determined, or it is in
9	the wrongful possession of an unknown person or a person that cannot be found or is not
10	amenable to service of process.
11	(b) If a creditor relies upon seeks to foreclose under subsection (a) as the basis for
12	its right to foreclose, the notice of intent to foreclose default and right to cure sent under
13	Section 201 must state that the instrument is unavailable and provide information
14	indicating establishing that the creditor may's right to foreclose under subsection (a). In
15	a nonjudicial-foreclosure-proceeding, the notice <u>also</u> must-also:
16	(1) state that there may be a risk that a person other than the creditor will
17	seek to enforce the instrument, that the homeowner or obligor has the right to adequate
18	protection against a claim by another person, and that the homeowner or obligor has the
19	right to petition the [name of appropriate court] where the mortgaged property is located
20	for an order requiring the creditor to provide adequate protection; and
21	(2) include the indemnity described in required by subsection (c).
22	(c) If a creditor relies uponseeks to foreclose subsection (a) as the basis for its
23	right to foreclose, the homeowner or obligor is entitled to adequate protection against los

1	that might occur by reason of a claim by another person to enforce the negotiable
2	instrument. The creditor must provide in a record an indemnity against loss by the
3	homeowner or obligor. Whether adequate protection requires more than the indemnity is
4	determined by the facts of each case. In a judicial-foreclosure proceeding, the court may
5	require additional protection against a claim by another person. In a nonjudicial-
6	foreclosure proceeding, the homeowner or obligor may petition the [name of appropriate
7	court] where the mortgaged property is located for an order requiring the creditor to
8	provide adequate additional protection against a claim by another person.
9	(d) In a judicial-foreclosure proceeding, the a creditor shall file with the
10	[complaint] an affidavit attesting to facts that establish the creditor's right to foreclose
11	under subsection (a). The creditor shall provide the indemnity described in required by
12	subsection (c) not later than the foreclosure public sale. A particular phrasing of the An
13	affidavit is not required. The that substantially complies with the following form of
14	affidavit, when completed, provides sufficient information:
15	FORM OF-LOSTNOTE AFFIDAVIT
l6 l7	[Name of affiant] (Affiant) being duly sworn deposes and
18	says:
19	[Name of affiant]
20	<u> </u>
21	1. Affiant is <del>[officer]</del> of <del>[name of</del>
22 23 24 25 26 27	<del>creditor]</del>
23	[title or position] [Name of creditor]
24	(Lender) and is authorized to make this affidavit on Lender's behalf.
25	
26	
	2. Lender is the legal owner of a promissory note (Note) executed by
28	
28 29 30	$\frac{[Name(s) \ of}{obligor(s]}$
31	<u>longor(s)</u> - [name of obligor(s)] in the original principal amount of \$
32	[dollar amount] dated

1	[date] and secured by
2	[name of instrument], recorded in
3	
4	[recording reference].
5	Lender has not sold, assigned, pledged, or otherwise transferred the Note to any
6	person. The Note is free and clear of all claims and encumbrances.
7	•
8	3. The Note is lost, destroyed, or stolen and for this reason cannot be produced.
9	, , , , , , , , , , , , , , , , , , , ,
10	4. On
11	[insert date] Affiant made a diligent search for the Note by personal
12	examination of the books and records of Lender
13	
14	
15	
16	[describe search efforts including the books and records examined by
17	affiant Affiant].
18	J
19	
20	(name of Affiant)
21	
22	ACKNOWLEDGEMENT
23	
24	On (insert date), before me, personally appeared (insert name of affiant), (insert
25	affiant's title and name of creditor) who acknowledged the same to be affiant's
26	free act and deed and the free act and deed of (insert name of creditor).
27	
28	NOTARY PUBLIC or
29	(Name of Notary or other person authorized Other title
30	to administer oaths under the law of this state)
31	
32	
33	(e) The destruction of a negotiable instrument in connection with its registration
34	in a mortgage registry is not destruction of the instrument for purposes of this section.
35	Legislative Note: Subsection (a) incorporates the language of Section 3-309 of Revised
36	UCC Article 3 (2002). This language is recommended both-for States that have adopted
37	Revised Article 3. For States and those that have adopted a prior version of UCC Article
38	3, there is a split of authority as to whether an assignee of a lost, destroyed, or stolen
39	negotiable instrument may enforce the instrument when the assignee never obtained
40	possession of the instrument. States with a prior version of Article 3 should consider
41	whether subsection (a) will change the law in their State, and if so, whether that change
42	<u>is desirable.</u>
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### **Drafter's Notes**

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- 1. This section requires a lost-note affidavit in a judicial foreclosure—proceeding, thus following the procedure adopted by most states in their judicial foreclosure laws. The substance of this requirement follows the 2002 amendments to Article 3. In specifying when a creditor is entitled to enforce a negotiable instrument secured by a mortgage notwithstanding its inability to confirm possession of the instrument, subsection (a) tracks the requirements of UCC § 3-309 (2002). In states that have adopted the 2002 amendments to Article 3, Section 3-309 makes it clear that the person who lost possession may be a predecessor of the creditor who seeks to enforce the instrument. UCC § 9-109, Comment 5 provides a result similar to the 2002 Article 3 amendment ("Also, the right under Section 3-309 to enforce a lost, destroyed, or stolen negotiable promissory note may be sold to a purchaser who could enforce that right by causing the seller to provide the proof required under that section.").
- 2. In some states, the circumstances in which a creditor is allowed to enforce an unavailable negotiable instrument are broader than under either the 2002 version or the earlier version of UCC § 3-309. E.g, Va. Code § 55-59.1(B) ("[i]f a note or other evidence of indebtedness secured by a deed of trust is lost or for any reason cannot be produced"). In some states, the circumstances are more restricted because the creditor's affidavit must attest to additional facts. E.g., Md. Code, Real Prop. § 7-105.1(f) (affidavit not sufficient unless it "(1) Identifies the owner of the debt instrument and states from whom and the date on which the owner acquired ownership; (2) States why a copy of the debt instrument cannot be produced; and (3) Describes the good faith efforts made to produce a copy of the debt instrument.").
- 3. When the loan documents executed by the parties did not include a negotiable instrument, the creditor seeking to foreclose may or may not possess an original writing or record (including a counterpart) that evidences the obligation. This section does not require an affidavit for a creditor who lacks possession of such an original record. Some states require "lost note affidavits" under these circumstances. E.g., Va. Code § 8.01-32 ("any past-due lost bond, note, contract, open account agreement, or other written evidence of debt"); Va. Code § 55-59.1(B) ("note or other evidence of indebtedness").
- 4. This section does not discuss the evidentiary effect of the affidavit in judicial proceedings. Some states have statutory law on point. For example, an Alabama statute provides that a lost note affidavit "must be received as presumptive evidence both of the contents and loss or destruction of such negotiable instrument, unless the defendant by answer,

verified by affidavit, denies the execution of such bond, note or bill or the endorsement, acceptance, or the contents thereof, in which case proof of such execution, endorsement, acceptance, or contents must be made by the plaintiff." Ala. Code § 6-5-284.

5. This section does not require the preparation of a lost-note affidavit in a non-judicial foreclosure proceeding. If an action is filed to contest or to confirm a non-judicial foreclosure, the court should have the discretion to decide what proof of a lost, destroyed, or stolen negotiable instrument is sufficient.

6. Subsection (b) requires the creditor to disclose that the negotiable instrument is lost, destroyed, or stolen when it sends notice of intent to foreclosedefault and right to cure under Section 201. In a non-judicial foreclosure—proceeding, the additional content for the notice is required because the homeowner or obligor is unlikely to appreciate the risk associated with lost instruments, and it is unlikely that a court will consider the issue unless the homeowner or obligor initiates consideration.

7. Subsection (c) follows UCC § 3-309(b), which requires adequate protection for the obligor from the risk that at some point in the future the instrument will surface and its possessor will assert the right to be paid. (UCC § 3-309(b) was not affected by the 2002 amendments to Article 3.) Subsection (b) requires that the affidavit include a written indemnity, binding the creditor, to protect all obligors against the risk that a person other than the creditor will seek to enforce the instrument. This indemnity serves to reinforce the rights that the obligor already has under principles of restitution and unjust enrichment. See, e.g., Restatement (Third) of Restitution and Unjust Enrichment § 6 (2011): "Payment of Money Not Due. Payment by mistake gives the payor a claim in restitution against the recipient to the extent payment was not due." In appropriate cases, a court may require a bond in addition to a written indemnity.

8. Subsection (d) describes the affidavit required in a judicial-foreclosure proceeding—and includes a safe-harbor form. The affidavit must be based upon the affiant's personal knowledge and must describe the efforts made to locate the negotiable instrument. A bare assertion that the instrument is lost or cannot be found is not sufficient. The court should apply its normal standards for determining the sufficiency of the affidavit.

#### SECTION 404. PUBLIC ADVERTISEMENT OF FORECLOSURE

# **PUBLIC SALE.**

(a) Mortgaged property may be sold at a public sale only after the creditor has

1	published a commerciallyreasonable public advertisement of the sale. Whether the
2	method or timing of publication of the advertisement is commercially reasonable is a
3	question of fact. A public An advertisement is commercially reasonable if:
4	(1) published in a newspaper having general circulation in the [county]
5	where the mortgaged property is located once per week for three consecutive weeks
6	before the sale, with the first publication not more than 30 days before the sale; or
7	(2) posted on an Internet website that is reasonably expected to be viewed
8	by persons having an interest in purchasing the mortgaged property at least 21 days
9	before the sale and the Internet posting remains regularly available between the time of
10	posting and the time of sale.
11	(b) A publicAn advertisement under subsection (a) must indicate:
12	(1) the name of the homeowner and, if not the same, the name of the
13	person that signed the mortgage agreement;
14	(2) the name of the person that will conduct the sale;
15	(3) the date, time, and place of the sale;
16	(4) the street address or, if there is no street address, other information
17	identifying where the location of the mortgaged property is located;
18	(5) any improvements and personal property included in the sale, if that
19	information is readily discernable by available to the creditor;
20	(6) whether the mortgaged property is to be sold subject to senior
21	indebtedness;
22	(7) the material terms of the sale, including payment terms required of the
23	successful bidder at the completion of the auction:

1	(8) whether access to the mortgaged property for the purpose of inspection
2	is available to prospective bidders before the sale; and
3	(9) a telephone number and electronic-mail address from which a person
4	may obtain additional information concerning the mortgaged property and the sale.
5	(c) The public An advertisement under subsection (a) need not contain a legal
6	description of the mortgaged property or recording information for the mortgage or other
7	instruments of record.
8	(d) The public creditor may post an advertisement under subsection (a) or other
9	information pertaining to the sale may be posted at the location of the mortgaged
10	property.
11	(e) A creditor must shall send a copy of the public advertisement under subsection
12	(a) to the homeowner and to each obligor no later than the date of <u>newspaper publication</u>
13	or Internet posting. The notice of public advertisement creditor may be sent send the copy
14	with the notice of commencement of foreclosure public sale required by Section 405 or
15	may be sentsend it separately.
16	Drafters' Notes
17 18 19 20 21 22 23 24	1. This section allows a public sale of the mortgaged property only if the creditor first gives a commercially reasonable public advertisement. The purpose is to ensure that the public has a meaningful opportunity to learn of the proposed sale in order to appear and engage in competitive bidding. This section supersedes existing state laws covering advertisements for public sales for all foreclosures that are within the scope of this act.
25 26 27 28 29 30	2. This section does not specify the person who is obligated to give the advertisement of sale. In many states, that a person will be other than the creditor, but in other states, another person such as a trustee or sheriff, performs that function some or all of the steps related to advertisement of the public sale. This act does not mandate a change in who is responsible for advertising the sale.

3. This act does not require the accomplishment of foreclosure by a public auction sale. If other state law allows alternative methods of foreclosure, such methods remain permissible. For example, Connecticut law allows strict foreclosure without a sale of the property.

4. Subsection (b) states minimum requirements for the public advertisement. An advertisement that lacks any of the information set forth in subsection (b) is insufficient as a matter of law. An advertisement may contain additional information about the mortgaged property or the sale.

5. Subsection (a) requires a commercially reasonable advertisement of a public law. Traditionally the law required the advertisement of foreclosure sales in local newspapers. Subsection (a) allows the creditor to continue that practice, but no longer specifies newspaper advertisement as required. In many communities, newspaper advertisements are no longer an effective means of informing the public about upcoming foreclosure sales. Under these circumstances, a creditor's decision not to publish in a newspaper benefits both the creditor and the homeowner and any obligors by saving the expense.

Subsection (a) also creates a safe harbor regarding circumstances when an advertisement would be commercially reasonable. Specifically, the method of publication is commercially reasonable if the creditor publishes the public advertisement either in a local newspaper or with an appropriate Internet website. The Internet site may be one operated by the newspaper or by any other person, whether or not located in the jurisdiction where the mortgaged property is located. The Internet site, however, must be one that has characteristics suggesting that interested members of the public are likely to find and to read the posting. The safe harbor exists, however, only if period of time for newspaper and Internet advertisements, satisfies the standards in the act, which seek to ensure public access to the advertisement for approximately one month preceding the date of sale.

6. Subsection (c) adopts a bright-line rule with respect to legal descriptions of the real property and recording information. The failure to include such information does not make the public advertisement insufficient. This information is seldom of importance to a person who reads a foreclosure advertisement for the purpose of deciding whether the person has potential interest. Anyone who develops a potential interest is highly likely to investigate further before appearing at the sale to bid. That investigation may include title information, which will disclose the legal description and recording references for the mortgage and other recorded instruments in the chain of title, and typically will include other information as well bearing on the property.

1 7. Subsection (d) authorizes the creditor to post the public 2 advertisement or a sign on the mortgaged property, regardless of whether 3 that right is reserved in the mortgage. Posting at the property is not 4 required. This changes the law in some states, in which posting 5 foreclosure sale signs at the property is mandatory. 6 7 SECTION 405. NOTICE OF FORECLOSURE PUBLIC SALE. A 8 creditor shall send each homeowner and obligor notice of the date, time, and place 9 of a scheduled foreclosure-public sale. Notice of sale must be sent by first-class 10 mail to the last-known address of each homeowner and obligor and a separate 11 copy must be hand delivered to the property address. Notice of sale must be 12 mailed or delivered at least 30 days before the sale date. 13 Drafters' Notes 14 1. This section requires that the creditor notify the 15 homeowner and any obligors of the date, time, and place of the foreclosure sale. The section requires a 30-day notice of the 16 originally scheduled sale. One notice must be mailed, and a second 17 18 copy of the notice must be personally delivered to the residence. 19 20 2. This section does not displace any requirement under 21 other law of this state for sending notices to persons other than 22 homeowners and obligors, such as holders of junior interests in the 23 mortgaged property. 24 25 SECTION 406. POSTPONEMENT OR CANCELLATION OF 26 PUBLIC SALE. 27 (a) A person conducting a foreclosure sale creditor may postpone or cancel 28 the an advertised public sale for any good faith reason. If the sale is postponed, 29 the aAnnouncement of a-postponement must include the date, time, and place of 30 the rescheduled sale. If announcement of the postponement is made at the date, 31 time, and place advertised for the sale, a new public advertisement is not required 32 under Section 404, unless the sale is postponed for longer than 30 days after the

- date originally advertised. If there is no suchthe announcement of postponement is
- 2 not made at the date, time, and place advertised for the sale, a new public
- 3 advertisement under Section 404 is required.
- 4 (b) If a foreclosure sale is postponed, the creditor promptly shall give each
- 5 homeowner and obligor commercially reasonable notice of the postponement. The
- 6 notice must include the date, time, and place of the rescheduled sale.
- 7 (c) If a foreclosure sale is cancelled, the creditor promptly shall notify
- 8 each homeowner and obligor in the manner provided in Section 405. The notice
- 9 must include a telephone number and electronic\_mail address from which a
- person may obtain additional information concerning the creditor's plan with
- 11 respect to for the mortgaged property, including any new sale date.

### **Drafters' Notes**

- 1. In this section the terms "postponement" and "cancellation" are mutually exclusive. A postponement means a decision not to hold a scheduled <u>public</u> sale coupled with the designation of a specific later date for the sale. A decision not a hold a scheduled sale, with no new date then designated, is a cancellation, even if the creditor intends to go forward with foreclosure and select or obtain a new date.
- 2. Once a <u>foreclosure public</u> sale is scheduled, the creditor may elect to postpone or cancel the sale for any reason the person considers appropriate. A postponement might also take place for other reasons, such as a judicial order or an automatic stay in bankruptcy. Homeowners and obligors should receive prompt notice of any postponement or cancellation. The rules of Section 405 do not apply to notices of postponement or cancellation. Subsection (b) covers notices of postponement and cancellation, requiring that the notice be commercially reasonable under the facts and circumstances. A postponement may be as short as one day. An oral announcement of the postponement, made at the time and place of the originally scheduled sale, would suffice if the homeowner and any obligor were present, in which event no written or additional notice would be necessary.

1	[SECTION 407. CONFIRMATION OF FORECLOSURE PUBLIC SALE.
2	(a) Within Not later than 30 days after an auction a public sale of mortgaged
3	property pursuant to an order or judgment of a court, the person conducting the sale shall
4	file a report of sale with the court. , which The report must name the purchaser and
5	describe the property, the amount bid, the amount paid to date, the expenses of the sale,
6	and any other material terms.
7	(b) The creditor may file a motion for confirmation of a foreclosure public sale
8	within not later than one year after the sale of the mortgaged property. The motion shall
9	must be served on all parties and the person who that conducted the sale.
10	(c) The court that holds a hearing on thea motion filed under subsection (b) must
11	shall grant an order confirming the foreclosure sale unless it finds the court concludes:
12	(1) there was a material procedural irregularity such as the failure to give
13	required notices to parties;
14	(2) the terms of sale were unconscionable; or
15	(3) the sale was conducted fraudulently.
16	(d) If the court fails to does not confirm the a foreclosure public sale under
17	subsection (c) and a party makes a motion to set aside the sale, the court may order a
18	resale of the property.
19	(e) For purposes of this subsection, a foreclosing creditor is not a good faith
20	purchaser for value. A final and nonappealable order for which time for appeal has
21	expired, confirming a foreclosure public the sale pursuant to subsection (c) conclusively
22	establishes compliance with this [act] in favor of a purchaser of the mortgaged property
23	in good faith for value. For purposes of this subsection, the foreclosing creditor is not a

1	good faith purchaser for value.
2	(f) Confirmation of the a foreclosure public sale is not required. Unless the
3	creditor files a motion for confirmation of the sale, entry of the judgment of foreclosure
4	concludes the judicial-foreclosure proceeding, subject to law of this state governing
5	finality and appeal other than this [act].]
6 7 8 9 10 11 12 13 14 15 16 17 18 19	Legislative Note: In some but not all states, the law of judicial foreclosure requires that the court confirm the foreclosure sale. Although confirmation is mandatory, in the vast majority of the cases, no objection to confirming the sale is made. This section provides for an optional confirmation procedure, which allows the creditor the choice to seek confirmation or to treat the sale as ending the proceeding, assuming that no other party makes a post-sale challenge to the judgment or the sale. The creditor generally will seek confirmation only if it desires the conclusive effect that a confirmed sale has for title passing to a bona fide purchaser or if it anticipates that another party is likely to challenge the sale based upon alleged defects in post-judgment procedures. This section is recommended only for states that presently require confirmation of foreclosure sale in judicial-foreclosure proceedings.
20	Drafters' Note
21 22 23 24 25 26 27 28	Subsection (e) provides that confirmation of the sale has conclusive effect on the transfer of title to the mortgaged property to a bona fide purchaser. The foreclosing creditor is not entitled to benefit from the conclusive effect of the sale. If a defect results in avoidance of the sale, the creditor is protected by reinstatement of the obligation and the mortgage. A creditor may not obtain conclusive effect by purchasing the mortgaged property through an agent, nominee, or affiliate, such as a subsidiary corporation.
29 30	[ARTICLE] 5
31	ACCELERATED DISPOSITIONS-NEGOTIATED TRANSFER
32	SECTION 501. NEGOTIATED TRANSFER OF MORTGAGED
33	PROPERTY IN SATISFACTION OF OBLIGATION.
34	(a) A homeowner and creditor may negotiate a transfer of mortgaged property to
35	the creditor in full satisfaction of the obligation to the creditor secured by the mortgage

1	property if:
2	(1) <u>all <math>\underline{\mathbf{T}}</math>the homeowners</u> and <u>the creditor</u> agree to the transfer in a record
3	after default by the homeowner or obligor;
4 5	(2) the agreement states it is made pursuant to this <u>Ssection</u> ;
6	(3) the creditor sends notice of the proposed negotiated transfer is sent to
7	the persons entitled to notice under Section 502; and
8	(4) the person who sent the notice under Section 502 creditor does not
9	receive an objection to the proposed transfer in a record from any person entitled to
10	notice under Section 502 within not later than 20 days after notice was sent to the person
11	(b) If the <u>a</u> homeowner or a person claiming under the homeowner is in
12	possession of the mortgaged property, the an agreement under subsection (a) must
13	specify the date and time when the homeowner is to must surrender possession to the
14	creditor. If there is anya person is entitled to notice under Section 502, the homeowner is
15	not obligated to surrender possession before the 20-day period described provided in
16	subsection (a)(34) has elapsed expired, regardless of the terms of the proposed transfer.
17	(c) This section does not authorize a transfer of the mortgaged property to the a
18	creditor in partial satisfaction of the obligation it secures.
19	Drafters' Notes
20 21 22 23 24 25 26 27 28 29 30	1. This section authorizes a transfer from the homeowner to the creditor in satisfaction of the debt or other obligation. In so doing, it provides a framework for existing workout arrangements such as cash-for-keys agreements and deed-in-lieu of foreclosure transactions. This section and the following two sections provide for a safe harbor by specifying the effect of a transfer that meets the requirements of this section. This section is based in part on UCC § 9-620, which provides for the acceptance of personal property mortgaged property by a secured party in full or partial satisfaction of a secured obligation. The important innovations here are, first, to provide an expedited procedure to discharge junior liens on the

property without the need for a foreclosure sale; and second, to resolve a number of collateral issues that flow from the expedited procedure, as detailed in Section 504.

2. This section does not specify a minimum consideration to be received by the homeowner in exchange for the homeowner's agreement to transfer the mortgaged property in satisfaction of the obligation. The sole exception is that if the homeowner is in possession and there are third parties entitled to notification of the proposed transfer, the agreement may not require the homeowner to vacate possession prior to the expiration of the period for notified persons to submit an objection.

As a consequence, this section as now drafted confers a substantial benefit on mortgage creditors in the form of a new mechanism for converting every 'deed in lieu' transaction into an accelerated means of clearing title of junior encumbrancers without the need for a more traditional judicial foreclosure. In doing so, the section does not require any minimum benefit on homeowners, other than the general statement of effects of such an agreement contained in Section 504 and the rights of possession noted in the preceding paragraph.

3. The second sentence of Section 501(b) contemplates a circumstance where, for example, the lender and homeowner had agreed, in a common 'cash for keys' agreement, that the homeowner would move within a short period in return for a sum of money. If there are junior lienholders, however, the possibility exists that there may be an objection to the proposed transfer, that the agreement would not be approved, and that the benefits contemplated by a homeowner under Section 504 from an early move-out would not be realized. This sentence makes certain that the homeowner need not be displaced, even voluntarily, until the parties knew whether there would be objection from a junior lienholder.

In those cases where there are no junior lienholders or other holders of subordinate interests, it is likely that the parties would often choose to use a traditional deed in lieu of foreclosure to accomplish their agreement, instead of following this statutory negotiated transfer procedure; see section 504(f).

- 4. When there are multiple owners of the mortgaged property, all the owners need to consent to a negotiated transfer. The act does not authorize a forced transfer outside of foreclosure for a non-consenting co-owner.
- 5. Subsection (c) prohibits the creditor from accepting the mortgaged property in partial satisfaction of the obligation it secures in a negotiated transfer under this [act]. Because the effect of a negotiated

transfer under section 504(a)(1) is to completely discharge the obligation, 2 this section does not require any consent from an obligor who is not also a 3 homeowner. Whether the parties may enter into another type of 4 agreement for the transfer of the mortgaged property in partial satisfaction 5 of the obligation is determined by other law of this state. 6 7 SECTION 502. NOTICE OF NEGOTIATED TRANSFER. 8 (a) If a negotiated transfer under Section 501 is proposed when a judicial-9 foreclosure proceeding is pending with respect to the mortgaged property, the 10 homeowner and creditor must shall request that the court to send notice of the proposed negotiated transfer to all parties to the action other than the homeowner and creditor. The 11 12 court promptly shall send the notice. 13 (b) If a negotiated transfer under Section 501 is proposed when a judicial-14 foreclosure proceeding is not pending with respect to the mortgaged property, the creditor 15 must shall send notice of the proposed transfer to: 16 (1) any a person from which the creditor has received, before the 17 homeowner and the creditor agreed to the proposed transfer, notice of a claimed interest 18 in the mortgaged property; and 19 (2) any a person that, [10] days before the homeowner and creditor 20 agreed to the proposed transfer, held a recorded interest in the mortgaged property that is 21 subordinate to the mortgage that is the subject of the proposed transfer. 22 **Drafters' Notes** 23 24 1. This section is based in part on UCC § 9-621, which provides 25 for a notification procedure for an acceptance of personal property by a 26 secured party in satisfaction of a secured obligation. 27 28 2. Subsection (a) provides for the court to notify parties to the 29 foreclosure proceeding of an agreement proposed by the homeowner and 30 creditor for a transfer in full satisfaction of the debt or other obligation. If 31 there are no parties to the action, other than the homeowner and the

creditor, then there is no one to notify. Holders of subordinate interests in the mortgaged property should have been joined as necessary parties to the foreclosure action.

3. Subsection (b) provides for the creditor to notify persons who have subordinate interests in the mortgaged property of an agreement proposed by the homeowner and creditor for a transfer in full satisfaction of the obligation. Such subordinate interest holders may have their rights terminated by the negotiated transfer, and therefore they have the right to request protection pursuant to Section 503.

## SECTION 503. HEARING ON OBJECTION TO NEGOTIATED

### TRANSFER.

- (a) If a judicial\_-foreclosure proceeding is pending with respect to mortgaged property—and the court receives an objection from a person holding an interest in the mortgaged property which would be affected by a negotiated transfer under Section 504501, the court promptly—shall schedule a hearing on the objection. The hearing must be held not later than [20] days after the objection is received.
- (b) If a creditor that <u>sent\_sends</u> a notice under Section 502(b) receives an objection from a person holding an interest in the mortgaged property <u>that\_which</u> would be affected by the negotiated transfer, the negotiated transfer may not proceed unless the creditor initiates a judicial proceeding seeking a hearing on the objection. The hearing <u>shall\_must</u> be conducted as provided by subsections (c) and (d).
- (c) If <u>in</u> a hearing <u>is</u> held under subsection (a)<sub>2</sub> and if the court <u>finds</u>, <u>based on an appraisal or other evidence</u>, that that<u>concludes</u> there is no equity in the mortgaged property available to satisfy the interest of the <u>person</u> objecting <u>interest holderto the proposed negotiated transfer</u>, the court shall overrule the objection <u>to the negotiated transfer</u>. In that event, the rights of the <u>person</u> objecting <u>party</u> and all other interests subordinate to the interest of the creditor that is a party to the proposed transfer under this

1	section are extinguished effective on the date of the court's determination conclusion.
2	(d) If <u>in</u> a hearing is held under subsection (a), and if the court finds, based on an
3	appraisal or other evidence, that concludes there is equity in the mortgaged property
4	available to satisfy the interest of the person objecting interest holder to the proposed
5	negotiated transfer, the court shall set a date not later than [30] days after the date of the
6	hearing by which the <u>person</u> objecting <del>party</del> may tender to the creditor that is a party to
7	the proposed transfer a suman amount equal to the obligation owed to the creditor. If the
8	person objecting party tenders that sumthe amount to the creditor within the time set by
9	the court, the <u>person</u> objecting <del>party</del> is entitled to the benefit of the proposed <del>negotiated</del>
10	transfer, and all interests subordinate to the interest of the objecting creditor that is a party
11	to the proposed transfer are extinguished effective on the date of tender. Otherwise If the
12	person objecting does not tender the amount to the creditor within the time set by the
13	court, the rights of the person objecting party and all other interests subordinate to the
14	interest of the creditor that is a party to the proposed transfer under this section are
15	extinguished, effective on the date set by the court by which the tender could have been
16	made.
17	<u>Drafters' Note</u>
18 19 20 21	In a hearing under this section, the court may consider any evidence to determine whether there is equity in the mortgaged property, including an appraisal. An appraisal is not required.
22	SECTION 504. EFFECT OF NEGOTIATED TRANSFER.
23	(a) A homeowner's transfer of mortgaged property pursuant to Section 501 to a
24	creditor in satisfaction of an obligation to the creditor:
25	(1) discharges the obligation in full:

1	(2) transfers to the creditor all of the homeowner's rights in the mortgaged
2	property, except for a right of the homeowner to continue to occupy the mortgaged
3	property pursuant to an agreement between the homeowner and the creditor which is
4	incorporated into the negotiatedtransfer agreement;
5	(3) discharges the mortgage held by the creditor and any mortgage or other
6	lien that is subordinate to the mortgage held by the creditor; and
7	(4) terminates any other subordinate interest that is not except an interest
8	protected from termination by other law other than this [act].
9	(b) A subordinate interest is discharged or terminated under subsection (a),
10	even in the event of noncompliance with the requirements of this [actarticle]. A
11	creditor that fails to comply with the requirements of this [actarticle] is liable for
12	damages in the amount of any loss caused by its failure to comply.
13	(c) If a homeowner and creditor agree that the homeowner may continue to
14	occupy the mortgaged property for a fixed time after a transfer, the agreement creates a
15	license unless the parties agree in a record to enter into a landlord-and-tenant relationship.
16	(d) Transfer of the mortgaged property pursuant tounder Section 501 terminates
17	all rights of the creditor to obtain a personal judgment for the obligation, including
18	attorney's' fees, costs, and other expenses, against the homeowner and any other person
19	liable for the obligation secured by the property
20	(e) Transfer of the mortgaged property pursuant to under Section 501 terminates
21	all-any rights of the homeowner and other persons to redeem the property.
22	(f) Nothing in Sections 501 through 504 prevents do This [article] does not prevent
23	a homeowner and creditor from entering into any other an agreement other than a

- 1 negotiated transfer, but the effects of a negotiated transfer described in this section do
- 2 <u>does not apply to unless the anyan agreement that does not states it is made pursuant to</u>
- 3 Section 501.
- 4 (g) Nothing in tThis [article] affects does not affect the rights of a person holding
- 5 an interest in the mortgaged property which has priority over the interests of a creditor
- 6 that takes title to the mortgaged property under this section.

# 7 Drafters' Notes

1. This section is based in part on UCC § 9-622, which specifies the effect of acceptance of personal property by a secured party in full or partial satisfaction of a secured obligation.

Subsection (a) specifies that the effect of a transfer of the mortgaged property is full satisfaction of the secured obligation. The transfer to which it refers is one that results from performance of the agreement made by the homeowner and the creditor. If a timely objection is received by the court or by the creditor from a person entitled to notification, then neither this subsection nor subsection (b) applies. Paragraph (1) expresses the fundamental consequence of accepting the mortgaged property in full satisfaction of the secured obligation—the obligation is discharged.

2. Paragraphs (2) through (4) of subsection (a) indicate the effects of a transfer on various property rights and interests. Under paragraph (2), the creditor acquires "all of the homeowner's rights in the mortgaged property." Under paragraph (3), all junior encumbrances are discharged. Paragraph (4) provides for the termination of other subordinate interests. Under existing law, a deed-in-lieu of foreclosure accepted by a creditor does not terminate subordinate mortgages, subordinate liens, or other subordinate property rights. This Act changes that result by authorizing a transfer in full satisfaction of the obligation, which terminates junior interests.

3. Subsection (a)(4) terminates subordinate interests, but with a savings clause for a subordinate "protected from termination by other law." The clearest examples are the common provisions in state statutes providing that various kinds of residential leasehold interests are not automatically terminated by a foreclosure, but may only be terminated by the creditor when they would be terminable under the terms of the lease itself in the absence of foreclosure. This act does not overturn the results

1 under those statutes. 2 3 4. Subsection (b) affords a remedy to any person aggrieved by a 4 creditor's failure to comply with the requirements of this [article], 5 including the holder of a subordinate interest to whom a notice required by 6 Section 502 was not sent. Damages for noncompliance are those 7 reasonably calculated to put the aggrieved person in the position it would 8 have occupied but for the noncompliance. They include attorneys' fees 9 and costs. 10 11 45. Subsection (c) specifies that the status of the homeowner who 12 continues to occupy the property after entering into an agreement to 13 transfer the property to the creditor in full satisfaction of the obligation is that of a licensee. The parties' agreement and other state law determine 14 15 the rights and obligations of the parties as licensor and licensee. 16 17 56. Subsection (f) authorizes homeowners and creditors to enter 18 into any other type of agreement that they might desire, but no such agreement – presumably including a traditional 'deed in lieu' arrangement 19 20 - would confer the benefits of Section 504 unless the agreement expressly 21 provided that it was made pursuant to Section 501. 22 23 67. The act does not require notice of the proposed negotiated 24 transfer to a senior creditor because the interest of the senior creditor will 25 not be affected by that transfer. It may well be that a negotiated transfer 26 would result in a violation of a 'due on sale' clause in the senior mortgage, 27 but whether or not such a violation results would not be affected by notice 28 to a senior creditor, and the act should not suggest a contrary result. 29 30 Moreover, a practical concern for the junior creditor and borrower 31 may be that after receiving notice, the senior creditor may intervene in the 32 hearing and seek to impose a charging order on any consideration offered 33 by the junior creditor in connection with the negotiated transfer, a tactic 34 that might jeopardize the entire transfer. A junior creditor may well be 35 willing to satisfy the senior debt but more eager to quickly clear 36 subordinate liens; no valid purpose would be served by requiring more 37 notice to senior lien holders than would be required in a conventional 38 foreclosure. 39 [ARTICLE] 6 40 ABANDONED PROPERTY

1	SECTION 505601. ABANDONED PROPERTY PRESUMPTION OF
2	ABANDONMENT.
3	(a) A-Mortgaged property is presumed to be abandoned property if (1) a
4	governmental agency's determination, es finding, or order that mortgaged the property is
5	abandoned, ; or (2) the presence of not fewer than at least three or more of the following
6	conditions, establishes a presumption that subparagraphs apply to the property is
7	abandoned property:
8	(4A) One or more doors to the property are boarded up, closed off,
9	smashed through, broken off, unhinged, or continuously unlocked; multiple windows are
10	boarded up or closed off; or multiple window panes are broken.
11	(2B) Gas, electric, or water service to the property has been terminated or
12	utility consumption is extremely so low so as tothat it indicates that the property is not
13	regularly occupied.
14	(3 <u>C</u> ) Rubbish, trash, or debris has accumulated on the property.
15	(4 <u>D</u> ) A governmental entity agency has issued an order or finding
16	declaring determined that the property is unfit for occupancy or constitutes a serious threat
17	to public health or safety.
18	(5E) A creditor has changed the locks or otherwise secured the property
19	and, for at least 30 days thereafter the changing of the locks, the homeowner has not
20	contacted the creditor to request entrance to the property.
21	$(6\underline{F})$ One or more written statements signed by the homeowner indicate a
22	clear intent to abandon the property.
23	(7 <u>G</u> ) A lawenforcement agency has received at least two separate reports

of trespass, vandalism, or other illegal acts being committed on the property in the 180

2 days before determination of abandonment is made.

3 (8<u>H</u>) The homeowner  $\frac{\text{has died}}{\text{is dead}}$  and there is no evidence that a

4 survivor or an heir of the homeowner is in actual possession of the property.

5 (b) If a person executes an An affidavit attesting to the presence of conditions

6 described in subsection (a) or to and any other facts bearing onevidencing abandonment,

the affidavit shall must be signed by and based on personal knowledge of the affiant and

8 shall must state the basis for that personal knowledge. Photographic or other

9 documentary evidence that demonstrates the supporting facts shall must be attached to

10 the affidavit. A party or person may submit multiple affidavits as evidence of

abandonment. An affidavit may be given by any person having personal knowledge,

including a contractor, government employee, or neighbor of the mortgaged property.

13 Drafters' Notes

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1. This Act authorizes an expedited foreclosure procedure for abandoned properties for both judicial foreclosure and for nonjudicial foreclosures. An expedited procedure is appropriate for two reasons. First, the homeowner is no longer making a valuable economic use of the property to provide shelter for the homeowner or the homeowner's family or someone claiming under the homeowner, such as a tenant. foreclosure sale will not result in a possessor being forced to relocate to other housing. Second, properties that are facing foreclosure and that are vacant have significant negative impacts on neighborhoods and the surrounding communities. Vacancies reduce the market values of neighboring properties. Neighborhood crime increases. The vacant properties tend to suffer from lack of repair and maintenance, creating public health risks, including infestations by vermin, mosquitoes, and other insects. There are fiscal impacts on local governments, who find property taxes on vacant properties often become delinquent; yet the governments are faced with added expenses to provide essential services to blighted neighborhoods, such as police and fire protection. By providing for an expedited foreclosure procedure, this Act seeks to return abandoned properties to the stock of occupied, well-maintained housing as soon as reasonably possible.

2. The conditions giving rise to prima facie evidence of abandonment set forth in Subsection (a) through (a) closely track the criteria set forth in Ind. Code § 32-30-10.6-5(a) (effective March 16, 2012). A government agency's issuance of a determination that the mortgaged property is abandoned by itself constitutes prima facie evidence of abandonment. In some localities, after such a determination the government will mark the property as abandoned. The government's determination, finding, or order might not use the word "abandoned"; it might, for example, refer to the property as vacant. Of course, the homeowner or another person has the right to challenge the correctness of the governmental determination.

With respect to the statutory conditions listed in the subparagraphs to sSubsection (a)(\frac{12}{2}) through (a)(\frac{8}{2}), the presence of [three] or more of such conditions constitutes prima facie evidence, giving rise to a presumption of abandonment. Such conditions are not conclusive on the issue of abandonment. Many residential properties will exhibit at least one such condition, when the homeowner is still in possession of the property. If the homeowner or another person holding under the homeowner is in actual possession of the mortgage property, the property is not abandoned notwithstanding the existence of such conditions. Likewise, mortgaged property may be abandoned under this Section notwithstanding the absence of any of the statutory conditions.

3. A governmental agency's determination of abandonment under subsection (a)(1) is distinct from the procedure established by Section 603 for a creditor or another person to request a determination of abandonment in nonjudicial foreclosure. In many states other law authorizes a government agency or employee to issue an order, citation, or determination that residential property is abandoned, often without a prior hearing. Such an order or determination creates a presumption of abandonment under this Section. Likewise, a governmental determination that the property is unfit for occupancy or constitutes a serious threat to public health or safety under subsection (a)(2)(D) is not subject to the procedures established by Section 603.

34. Mortgaged property often becomes vacant, both under standard mortgage and reverse mortgage transactions, when the homeowner dies. Under <u>Subsectionsubparagraph</u> (a)(82)(H) proof of death of the homeowner is one of the conditions that may give rise to a presumption that the mortgaged property is abandoned, provided that there is no evidence that an heir or other beneficiary of the homeowner's estate is in actual possession. Of course if there are multiple homeowners, this condition is met only if all the homeowners have died.

5. An affidavit under subsection (b) may be given by any person

1 2 3	having personal knowledge, including a contractor, government employee, or neighbor of the mortgaged property.
4	SECTION 506602. DETERMINATION OF ABANDONMENT IN
5	JUDICIAL FORECLOSURE.
6	(a) In a judicialforeclosure-proceeding, a party or a-governmental subdivision in
7	which the mortgaged property is located may make a motion move for a determination
8	that the property is abandoned property. If the property is located in a common-interest
9	community, the community association that governs that community may intervene in the
10	proceedingforeclosure.
11	(b) The party filing the motion A moving party under subsection (a) must shall
12	send separately to each homeowner and obligor a notice that provides contains the
13	following:
14	(1) a copy of the motion;
15	(2) a copy of any affidavit attesting to abandonment, or a government <u>al</u>
16	agency's determination, finding, or order that the property is abandoned, that the party
17	will submit as evidence;
18	(3) a description of the consequences that will follow from a determination
19	of abandonment; and
20	(4) a statement that the recipient may contact the [applicable government
21	official] to obtain further information or object to the proposed determination of
22	abandonment.
23	(c) The notice required by subsection (b) may be combined with the notice
24	required by Section 201.
25	(d) In a judicial foreclosure proceeding, the The party filing the a motion under

personally, the notice described in subsection (b) on a homeowner at the mortgaged property., which The attempts must be at least 72 hours apart. One attempt must be, and during different times of the day, either before noon, between noon and 6 P.M., or and
during different times of the day, either before noon, between noon and 6 P.M., or and
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the other attempt must be between 6 P.M. and 10 P.M. Posting a writtenthe notice on the
mortgaged property is not required.
(e) When a motion is filed pursuant tounder subsection (a), the court promptly
shall schedule a hearing -on the motion to be held not be less than [15] nor more than [30]
days after the filing of the motion. The court shall send notice of the hearing and a copy
of the motion to all parties.
(f) At the a hearing under subsection (e), if no appearance is made to oppose the
relief sought, and <u>credible</u> evidence is presented supporting the allegations in the motion,
the court shall enter render an order finding that the mortgaged property is abandoned
property.
Drafters' Notes
1. Subsections (e) and (f) are based in substantial part on Minn. Stat. § 582.032, which provides for expedited foreclosure for abandoned homes. Minnesota generally provides a statutory right of redemption (post-foreclosure-sale) of six months or one year, which is reduced to five weeks when the lender uses the statutory procedure for abandoned property; this section does not include a comparable right of redemption.  2. If no appearance is made at the hearing to oppose the motion to determine that the mortgaged property is abandoned, under subsection (f) the court may rely on affidavits to render an order that the property is

1	SECTION 507603. DETERMINATION OF ABANDONMENT IN
2	NONJUDICIAL FORECLOSURE.
3	(a) In a nonjudicialforeclosure-proceeding, a creditor, or servicer or a
4	governmental subdivision in which the mortgaged property is located may submit a
5	request to [governmental official agency] for a determination that the mortgaged property
6	is abandoned property. The request must be accompanied by an affidavit attesting to
7	facts indicating abandonment or a governmental agency's determination, finding, or order
8	that the mortgaged-property is abandoned.
9	(b) The A person seeking a determination that the mortgaged property is
10	abandoned property mustthat submits a request under subsection (a) -shall send separately
11	to each homeowner and obligor a notice that provides contains the following:
12	(1) a copy of the request;
13	(2) a copy of an-the affidavit attesting to abandonment, or a governmental
14	agency's determination, finding, or order, that that the property is abandoned;
15	(3) a description of the consequences that will follow from a determination
16	of abandonment;
17	(4) a statement that the recipient may contact the [governmental
18	official agency] to obtain further information; and
19	(5) a statement that the recipient has the right to object to the proposed
20	determination of abandonment by sending a notification of objection to the
21	[governmental officialagency]; and
22	(6) a statement that the notification of objection which must be received
23	within 30 days after the notice was sent to the recipient, in which event the [governmental

1 official agency will not issue a determination of abandonment.

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- (c) The notice required by subsection (b) may be combined with the notice
   required by Section 201.
- (d) The A person that submits a request under subsection (a) seeking a

  determination that the mortgaged property is abandoned property shall personally serve

  personally, or make two attempts to personally serve personally, the notice described in

  subsection (b) on a homeowner at the mortgaged property, which The attempts must be

  at least 72 hours apart. One attempt must be, and during different times of the day, either

  before noon, between noon and 6 P.M., or and the other attempt must be between 6 P.M.

  and 10 P.M. Posting a writtenthe notice on the mortgaged property is not required.
  - (e) The [governmental official agency], no sooner than 30 days after sending notice under subsection (b), may issue a determination in a record that the property is abandoned property no sooner than 30 days after the sending of notices under subsection (b) if:
  - (1) the [government<u>al official agency</u>] has received evidence that notices under subsection (b) <u>were was sent to each homeowner and obligor;</u>
  - (2) the [governmental official agency] has not received a notification of objection to the proposed determination from a person entitled to notice under subsection (b) within not later than 30 days after notice was sent to that the person;
- 20 (3) the [governmental official agency] has received an affidavit attesting to
  21 facts indicating abandonment or a governmental agency's determination, finding, or order
  22 that the mortgaged property is abandoned; and
- 23 (4) the [government<u>al official agency</u>] has personally inspected the

1	property.
2	(f) The [governmental official agency] shall send the a determination of
3	abandonment <u>under subsection (e)</u> to the creditor and to each homeowner and obligor.
4	(g) The A determination of abandonment under subsection (e) or the refusal of the
5	[governmental officialagency] to issue a determination is subject to de novo judicial
6	review.
7	Drafters' Notes
8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 22 23	1. In a nonjudicial foreclosure—proceeding, the creditor may treat the mortgaged property as abandoned only by submitting evidence of abandonment to an independent third party. Subsection (a) provides for the submission of evidence to a person, who as part of the decision making process must personally visit the property. Normally jurisdictions enacting this Act will designate an employee of local government, such as a building inspector, who is responsible for evaluating the physical condition of dwelling units.  2. Judicial review of the decision is available to any interested person. Subsection (g) does not specify the nature of that action, which in many jurisdictions will be a mandamus action. De novo judicial review is appropriate to protect the homeowner from the significant limitations on the homeowner's rights under this act that follow from a determination of abandonment.
25	SECTION 508604. WITHDRAWAL OF ABANDONED PROPERTY
26	PROCEEDING.
27	(a) In a judicialforeclosure-proceeding, after a party has filed a motion moved for
28	a determination that the property is abandoned property, the motion may be withdrawn
29	only by leave of the court.
30	(b) In a nonjudicialforeclosure-proceeding, after a person has filed a-requested
31	for a determination that the property is abandoned property, the request may be
32	withdrawn only by the consent of the person submitting the request and each homeowner

1 and obligor. 2 **Drafters' Note** 3 4 Once a party has filed a motion in a judicial foreclosure for a 5 determination that the mortgaged property is abandoned, withdrawal of the 6 motion is allowed only by leave of court. This allows for judicial control 7 over the imposition of maintenance responsibilities under Section 606. 8 9 SECTION 509605. FORECLOSURE OF ABANDONED PROPERTY. 10 (a) In a judicial-foreclosure proceeding, if a court determines under Section 506 11 that mortgaged property is abandoned property and the court has previously rendered or 12 at the same time renders a judgment of foreclosure, the court shall: 13 (1) order a public sale of the abandoned property not earlier than [30] days 14 but not later than [45] days after entry of the order; or 15 (2) <del>upon on a motion of the foreclosing creditor, if the court, based on an</del> 16 appraisal or other evidence, determines that there is no equity in the mortgaged property 17 available to satisfy the interests of junior-subordinate creditors, the court shall order a transfer of the abandoned property directly to the foreclosing creditor without public sale. 18 19 and, upon tThe transfer of the property extinguishes, the rights of all interests subordinate 20 to the interest of the foreclosing creditor are extinguished. 21 (b) In a nonjudicial-foreclosure proceeding, on the issuance of a determination 22 under Section 507 if a governmental agency has determined that the mortgaged property 23 is abandoned property, a creditor may conduct an expedited public sale of the property. 24 The Unless an action for judicial review of the determination is pending, the sale may 25 take place not earlier than [30] days but not later than [60] days after issuance of the 26 determination, unless an action for judicial review of the determination is pending. The 27 creditor or servicer shall comply with the notice requirements of Section 405, except that

[15]-days' advance notice of the sale is sufficient. 1 2 (c) After a judicial order or a determination in a record finding by a governmental 3 agency that the mortgaged property is abandoned property under Section 506 or 507, the 4 creditor shall take necessary and appropriate action to cause the foreclosure public sale or 5 transfer of the mortgaged property to the creditor to be completed within not later than 6 120 days after the order is rendered or the determination is rendered made unless the 7 creditor releases its mortgage and files the release is filed in the [land-real-property 8 records]. Unless the creditor releases its mortgage, the creditor may not seek to end its 9 obligation to maintain the property under Section 510-606 by dismissing, terminating, or 10 suspending the foreclosure proceeding. 11 (d) <del>Upon On a foreclosure public sale or transfer of the mortgaged property to the</del> 12 creditor <del>pursuant to</del>under subsection (a) or (b), any personal property remaining on the 13 abandoned property shall be is deemed to have been abandoned by the owner of such the 14 personal property and may be disposed of by the purchaser or transferee of the property 15 [60] days after the sale or transfer. Neither the creditor nor or purchaser is liable to the 16 homeowner or obligor for disposal of personal property pursuant to this subsection. 17 (e) The eCompletion of a foreclosure public sale or a transfer of the mortgaged 18 property to the creditor <del>pursuant to</del>under subsection (a) or (b) terminates the rights of the 19 homeowner and any other person to redeem the property under law of this state other 20 than this [act]. 21 **Legislative Note:** In some states, homeowners have a statutory right of 22 redemption for a period of time after the completion of a public sale. 23 Some of those states also extend redemption rights to third parties, such as 24 subordinate lien holders. In states with statutory redemption, subsection (e) eliminates those rights after a public sale or transfer to the creditor of 25 the mortgaged property. After a homeowner abandons the property, it 26

serves no useful purpose to allow the homeowner an option to reacquire the property after the completion of foreclosure.

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#### **Drafters' Notes**

- 1. This Section provides for an expedited public sale of the mortgaged property after a determination that the mortgaged property is abandoned. In a judicial foreclosure, the court must order the sale to take place no longer than \_\_ days after the court enters its order finding the property to be abandoned, unless the creditor agrees to a later sale date. In a nonjudicial foreclosure, the creditor may select the date, provided it is no sooner than [\_\_] days after the written determination of abandonment.
- 2. This Section does not authorize a disposition of abandoned property other than public sale, but other dispositions are available under other sections of this Act. For example, the homeowner and creditor may agree to a negotiated transfer to the creditor in lieu of foreclosure pursuant to Sections 501 to 504 [cash for keys agreement].
- 3. Once a creditor decides to take advantage of the expedited foreclosure procedure allowed by this Section, there is a public interest in ensuring that the property becomes occupied as soon as reasonably possible. For this reason subsection (c) does not allow the creditor to suspend indefinitely its efforts to consummate the foreclosure. There may be exceptional circumstances in which it is not feasible to hold the foreclosure sale within 60 days of the judicial order or written determination finding the property to be abandoned, as required by subsection (a) and (b).

Subsection (c) poses the substantial question of what consequences should flow from the failure of the creditor to comply with its requirements. On the one hand, it would clearly be inappropriate to impose an obligation on a creditor to repair the property subject to the mortgage before the creditor has taken possession or an official determination is made that the property is abandoned. Certainly, the lending community would object to a statutory duty to maintain property on which it holds a mortgage in those instances where the lender would prefer to release its mortgage and forego any interest in that property.

On the other hand, the consequences of a creditor's failure to-either to commence and complete a foreclosure action or to release its mortgage, on other stakeholders in the abandoned property – including the fee owner, the municipality and neighbors in which the abandoned property is located, and where appropriate, a homeowners association - are very real. The act as drafted resolves these conflicting policies by offering the lender

2	a choice of now it wishes to proceed.
3 4 5	4. In states that afford the homeowner and other persons a statutory right of redemption after completion of a foreclosure sale, subsection (de) serves to terminate those redemption rights.
6 7	SECTION 510606. MAINTENANCE OF ABANDONED PROPERTY.
8	(a) In this section, "maintain" means to:
9	(1) care for the yard and exterior of any building on abandoned property,
10	including removing excessive foliage growth that diminishes the value of surrounding
11	properties;
12	(2) prevent trespassers from remaining on the property;
13	(3) prevent mosquito larvae from growing in standing water on the
14	property; and
15	(4) take any other actions needed to prevent conditions on the property
16	that which create a public or private nuisance.
17	(b) If a creditor is -a party in-to a judicial-foreclosure proceeding, the creditor
18	shall maintain the mortgaged property beginning when the court renders an order
19	determining that the mortgaged property is abandoned property pursuant tounder Section
20	<del>506</del> <u>602</u> .
21	(c) If a creditor commences a nonjudicial-foreclosure proceeding, the creditor
22	shall maintain abandoned the mortgaged property beginning when a determination in a
23	record[governmental agency] determines that the mortgaged-property is abandoned
24	property is issued pursuant to under Section 507603.
25	(d) In the absence of Absent a judicial order under subsection (b) or a
26	determination under subsection (c), a creditor that has commenced a foreclosure shall

1	maintain the mortgaged property beginning when it-the creditor receives notice that a
2	[governmental entity_agency] has issued a determination, finding, or order stating that the
3	mortgaged property is abandoned property and is in a condition that poses a threat to
4	public safety or health.
5	(e) A creditor's obligation to maintain abandoned property continues until the
6	property is conveyed through foreclosure to a purchaser other than the creditor or until
7	the creditor records a release of its mortgage.
8	(f) A creditor that is obligated to maintain abandoned property may enter the
9	property peacefully and cause others to enter the property peacefully for the limited
10	purpose of inspection, repair, and maintenance required by this section and inspection
11	and repair. All reasonable expenses incurred by a creditor in complying with this section
12	are an obligation of the homeowner and are secured by the mortgage.
13	(g) A person that enters abandoned property for a purpose described in subsection
14	(f) is not liable to the homeowner for trespass or for damage to the property resulting
15	from a cause other than the person's negligence or willful misconduct.
16	(h) The following persons have the right to enforce the obligations created by this
17	section:
18	(1) a governmental subdivision that has jurisdiction of in which the
19	mortgaged property is located; [or]
20	(2) a homeowners association, condominium association, or cooperative
21	association, if the property is subject to the rules of the association[; or
22	(3) a community development corporation serving the area where the
23	mortgaged property is located].

(i) The obligation of a creditor to maintain abandoned property is limited to that stated in the obligations created by this section. If a the creditor becomes the owner of the property, the creditor's obligations with respect to the property are determined by law of this state other than this [act]. A the creditor does not become a mortgagee in possession of the property solely by virtue of the creditor's performance of the obligations stated increated by this section.

### **Drafters' Notes**

1. This Section requires creditors to maintain abandoned properties under certain circumstances. The obligation may arise based upon action of the creditor or action of the municipality or other governmental entity where the property is located. The creditor does not become obligated to maintain merely by commencing foreclosure proceedings at a time when the dwelling unit is vacant. Rather, the obligation arises when the creditor seeks to use the expedited foreclosure procedure authorized by Section 505–605 and obtains either a judicial order or official determination that the property is abandoned. Under subsection (c) the obligation may also arise any time after the creditor has commenced foreclosure proceedings if the municipality or other local governmental entity cites the property as both abandoned and presenting a threat to public safety or health.

- 2. Subsection (e) defines the scope of the creditor's obligation to maintain abandoned property. The focus is on the outward appearance of the property, including yards and other exterior spaces, and other conditions that are likely to have significant impacts on the neighborhood, such as interior spaces frequented by squatters or persons engaged in criminal activities. This subsection is modeled closely on Cal. Civ. § 2929.3(b), enacted in 2008.
- 3. Subsection (f) grants a license to the creditor and to its agents or contractors to enter abandoned property for the purpose of inspection, repair, and maintenance, regardless of whether that right is reserved in the mortgage. Similarly, this subsection authorizes the addition of the creditor's reasonable maintenance expenses under this section to the debt secured by the mortgage, regardless of whether the mortgage contains a provision to that effect.
- 4. Subsection (h) provides for enforcement by the local government that has jurisdiction over the abandoned property. When the property is located in a common-interest community, it also provides

standing for the association as a means to protect neighboring property owners whose interests are likely to be harmed by the creditor's failure to maintain the property. In conferring standing both to the local government and to owners' associations, this subsection follows the approach taken by N.Y. Real Prop. Acts. § 1307(3), enacted in 2009. This subsection does not grant a direct enforcement right to neighbors. If negatively impacted, such persons may have a remedy under other laws, such as public or private nuisance.

5. At common law a creditor who takes possession of mortgaged property prior to the completion of foreclosure becomes a "mortgagee in possession," who by virtue thereof undertakes a number of obligations to the homeowner with respect to maintenance and care of the property. Subsection (i) expressly provides that a creditor who enters the property solely for the purpose of complying with its obligations under this Section does not assume the liabilities of a mortgagee in possession.

## [ARTICLE] 76

**REMEDIES** 

## SECTION 7601. EFFECT OF VIOLATION.

- (a) In a judicial\_-foreclosure proceeding, if a-the creditor or servicer is shown to have committed a material violation of this [act], the court may dismiss the action, stay the action on appropriate terms and conditions, or impose other appropriate sanctions until the violation is cured. Dismissal must be without prejudice unless the court determines that a new foreclosure action -should be barred because of egregious misconduct by the creditor or servicer or other good cause.
- (b) In a non-judicial-foreclosure proceeding, then homeowner or obligor may initiate an action to enjoin or restrain the foreclosure on the grounds that a creditor or servicer committed a material violation of this [Aact]. If the court finds that a material violation of this [act] occurred, the court shall nevertheless allow foreclosure to continue after the violation is cured, unless the court determines that continuation of the foreclosure action would unfairly burden the homeowner.

I	(c) If a <u>court determines there is a material violation of this [act] is established</u>
2	pursuant to under subsection (a) or (b), the creditor may not add to the amount of the
3	obligation any attorney's fees or costs incurred as a result of the violation, or any other
4	attorney's fees and costs incurred before it the creditor cures the violation.
5	(d) A homeowner or obligor injured by a violation of this [act] may bring an
6	action in [court] for actual damages sustained by the homeowner or obligor against the a
7	person that caused the violation.
8	(e) In addition to the damages recoverable under subsections (d), the court may
9	award a homeowner or obligor may recover, as the court may allow, statutory damages
10	not exceeding \$[15,000] for the case of a pattern or practice of noncompliance violating
11	this [act]. In determining whether to award statutory damages and the amount of statutory
12	damages under this subsection, the court shall consider, among otheallr relevant factors,
13	including:
14	(1) the frequency and persistence of noncompliance violations [in dealing
15	with the homeowner][in its business practices] by the creditor or servicer;
16	(2) the nature of the noncompliance violations, and
17	(3) the extent to which the noncompliance violations wereas intentional.
18	(f) An action for damages brought under this section must be commenced not
19	later than one year after the violation on which it is based.
20	(fg) In opposing the imposition or amount of statutory damages for violations of
21	thethis [act] established by the obligor or homeowner, the creditor or servicer may show
22	that:
23	(1) the violation was due to a mistake, other than a mistake of law, that

1	occurred notwithstanding reasonable procedures established to preclude such mistakes
2	or
3	(2) before the action was brought, the creditor or servicer discovered and
4	cured the violations.
5	(g) An action for damages brought under this section must be commenced not
6	later than [one] year after the violation on which it is based.
7	Comments
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9	1. The statutory damages for individuals under subsection (e)
10	require a pattern or practice of noncompliance, similar to the federal
11	RESPA statute's provision for statutory damages, 12 U.S.C. §2605(f)
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13	2. Dismissal with prejudice is a sanction of last resort, and should
14	be reserved for cases of very serious noncompliance by the creditor or
15	servicer. Dismissal with prejudice may be warranted, for example, when
16	there have been repeated and serious violations by the creditor. E.g. Bank
17	of New York v. Richardson, 2011 Me 38, 15 A.3d 756 (2011) (creditor
18	failed to appear at three successive mediation conferences in a case where
19	the homeowner asserted significant consumer law counterclaims); U.S.
20	Bank N.A. v. Solorin 934 N.Y.S.2d 655 (2012) (dismissal after 16-month
21	delay in filing required certification of accuracy of supporting documents).
22	
23	3. Actual damages incurred by a homeowner or obligor under this
24	section may include damages for emotional distress. Whether or not the
25	homeowner may claim that damages caused by a servicer are chargeable
26	to the creditor who retained the servicer under theories of agency or
27	employer/employee law is not determined by this act but by other law.
28	
29	4. Under subsection (a), before confirmation of the foreclosure
30	sale, the homeowner may raise a material violation of the statute - for
31	example, a materially inaccurate notice of the amounts needed to cure a
32	default – as a basis for asking the court to prevent the foreclosure sale (or
33	confirmation), until the violation has been corrected and remedied. If the
34	creditor can cure the violation in a timely way so that full compliance is
35	achieved, it would then be appropriate under this section for the
36	foreclosure may proceed.
37	10100100010 may proceed.
38	However, after a foreclosure sale, under established principles of
39	real estate law, unless the homeowner under state law has an independent
40	right of redemption, a bona fide sale purchaser is entitled to rely on the
<del>1</del> 0	right of redemption, a bona ride safe purchaser is endued to rely on the

1 conclusive effect of the sale, and the homeowner's only remedy for 2 violations of the statute would be to seek damages from the foreclosing 3 creditor or any other remedy allowed under state or federal law; see 4 Section 602. 5 6 SECTION 7602. DEFENSE OR REMEDY OF HOMEOWNER OR 7 **OBLIGOR UNDER OTHER LAW.** Nothing in this [act] displaces does not displace 8 any defense or remedy a homeowner or obligor may have has under federal law or law of 9 this state other than this [act]. **Drafter's Note** 10 11 This act preserves rights and defenses available to homeowners and 12 obligors under other state statutes, regulations, common law, and federal 13 law. In many states, such rights and defenses include payment or tender 14 of payment; discharge; contract law defenses, including forgery, lack of 15 capacity, duress, absence or failure of consideration, misrepresentation, unconscionability, failure of a condition precedent; 16 17 equitable defenses such as estoppel, laches, or unclean hands; release by 18 cancellation of debt; a violation by a creditor, servicer, their predecessors 19 in interest, or their agents of unfair and deceptive trade practices statutes 20 and other consumer protection statutes; a defect in a mortgage resulting 21 from a failure to comply with statutory requirements for the execution of 22 mortgages; a determination that the creditor or its predecessor in interest 23 was not licensed under state mortgagee licensing statutes or was not 24 legally authorized to make the loan under federal law; and breach of the 25 duty of good faith and fair dealing. 26 27 SECTION 7603. PROCEDURE FOR ASSERTING DEFENSE IN 28 NONJUDICIAL FORECLOSURE. 29 (a) A homeowner or obligor may bring an action against a creditor or servicer 30 asserting a defense to a nonjudicial foreclosure. [An action to enjoin a foreclosure sale 31 must be brought before the sale.] 32 (b) In an action under this section, if the court determines that a defense to the a 33 nonjudicial foreclosure exists, the court may render an order that is just and equitable

under the circumstances order any appropriate relief, including an award of any remedy

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2 **Drafter's Note** The bracketed language in subsection (a) complements the 1-year 3 limitations period in section 7601(f) for damage actions. 4 5 6 **SECTION 7604.** ATTORNEY'S FEES AND COSTS. In an action in which a 7 party seeks a remedy under Section 7601 based on a violation of this [act], or asserts a 8 defense or remedy under Section 7602 or a defense under Section 7603, the court shall 9 award the costs of the action and reasonable attorney's fees to the prevailing party. 10 SECTION 7605. ENFORCEMENT BY [ATTORNEY GENERAL]. In 11 addition to enforcing any remedies available under other law of this state other than this 12 [act], the [attorney general or other state official or agency] may bring an action to enjoin 13 a pattern or practice of violating this [act]. In such an action the court may (1) issue an 14 injunction or order against a creditor, servicer, their agents, or any other person violating 15 this [act], which may include requiring steps to be taken to remedy a violation or the 16 payment of damages to aggrieved homeowners; In such an action, the court mayand (2) assess a civil penalty of not less than \$[\_\_\_\_] nor more than \$[\_\_\_\_]. 17 18 SECTION 7606. EFFECT OF THE HOLDER IN DUE COURSE RULE. 19 (a) Notwithstanding [insert reference to State UCC Section 3-305] and any 20 agreement waiving claims or defenses by an obligor or homeowner, a creditor who that is 21 a holder in due course or who seeks to enforce a waiver of claims or defenses is subject to 22 the claims and defenses described in subsection (b) that the obligor or homeowner could 23 assert against the initial holder of the obligation. 24 (b) An obligor or homeowner may assert against a holder in due course a claim or 25 defense, not otherwise subject to a statute of limitations or other preclusion, that is based

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provided in Section 601.

1 on fraud, material misrepresentation, or fundamental breach of promise in connection 2 with the original loan transaction. 3 Alternative A 4 5 In this alternative, the obligor or homeowner may assert as either a defense to a 6 foreclosure or in a declaratory judgment, any claim or defense she may have under 7 subsection (b), in addition to whatever rights she may have under UCC3-305. 8 However, this right is limited to a period of 3 years from the date of the original 9 transaction or, if longer in the case of an interest rate adjustment or prepayment 10 fee, an additional one year after the date of the adjustment. Further, the maximum 11 amount of borrower's recovery in that case would be the balance owing on the note. 12 13 (c) If the creditor is a holder in due course under [insert reference to State UCC 14 Section 3-305] or seeks to enforce a waiver of claims and defenses, an obligor or 15 homeowner may: 1. assert, in addition to the defenses otherwise available under [insert 16 17 reference to State-UCC Section 3-305], any defense against the holder in due 18 course described in subsection (b); or 19 2. bring a declaratory judgment action to establish any claim against the 20 holder in due course described in subsection (b). ; provided, that 21 (d) A no such claim or defense under subsection (c) may not be made or asserted 22 after the later of three-six years after the execution of the record creating the obligation 23 being enforced or, if the claim or defense relates to an adjustment of the interest rate on 24 the obligation or a prepayment fee, one year after the creditor or servicer sends notice of 25 an adjustment or fee. (d) (e) If an obligor or homeowner establishes a claim or defense under this 26 27 section, relief shall be is limited to reformation of the obligation and recoupment. Any

Rrecoupment shall-must be in the amount of the economic loss caused by the fraud,

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misrepresentation, or fundamental breach of promise and may not exceed the amount
owed on the obligation at the time of judgment. The court may determine whether the
effect of recoupment is to cure the default or reinstate the obligation pursuant to Section
201. Any Recoupment shall reduces both what the creditor is entitled to collect in
foreclosure and what the creditor is entitled to collect by other processes, including a

separate action to collect the obligation.

#### Alternative B

Under this alternative, there is no time limit on when an obligor or homeowner may raise a defense in a foreclosure action. However, no declaratory judgment is authorized under this alternative, and therefore no relief is available to the borrower unless the creditor initiates foreclosure after the borrower's default. This alternative imposes the same limits on the economic recovery attributable to the defense as in Alternative A.

(c) If the creditor is a holder in due course under [insert reference to State UCC 3-305] or seeks to enforce a waiver of claims and defenses, an obligor or homeowner may assert as a defense to the foreclosure, in addition to the defenses otherwise available under [insert reference to State UCC 3-305], any defense against the holder in due course described in subsection (b).

(d) If an obligor or homeowner establishes a defense under this section, relief shall be limited to reformation of the obligation and recoupment. Any recoupment shall be in the amount of the economic loss caused by the fraud, misrepresentation, or fundamental breach of promise and may not exceed the amount owed on the obligation at the time of judgment. The court may determine whether the effect of recoupment is to cure the default or reinstate the obligation pursuant to Section 201. Any recoupment shall reduce both what the creditor is entitled to collect in foreclosure and what the creditor is entitled to collect by other processes, including a separate action to collect the obligation.

1	Alternative C
2 3 4 5	Under this alternative, as in Alternative B, there is no time limit on when an obligor or homeowner may raise a defense in a foreclosure action, and the same prohibition on affirmative claims applies. However, unlike Alternative B, any relief is limited to protection from a deficiency judgment.
6 7	(c) If the creditor is a holder in due course under [insert reference to State UCC
8	3-305] or seeks to enforce a waiver of claims and defenses, an obligor or homeowner
9	may assert as a defense to the foreclosure, in addition to the defenses otherwise available
10	under [insert reference to State UCC 3-305], any defense against the holder in due course
11	described in subsection (b).
12	(d) If an obligor or homeowner establishes a defense under this section, the
13	creditor shall be entitled to foreclose as if the defense had not been established, but the
14	creditor may not obtain a deficiency judgment in connection with or after the foreclosure
15	End of Alternatives
16	(f) This section applies to obligations incurred after the effective date of this
17	[act]].
18	Drafters' Notes
19 20	1. This section represents a middle-ground position between preservation
21	of the status quo and complete abrogation of the HDC doctrine, along the
22	lines of the Federal Trade Commission Regulation (16 CFR Part 433) that
23	protects consumers who finance the purchase of goods or services.
24	
25	In doing so, the draft limits the insulation that UCC Section 3-305
26	otherwise provides to holders of notes – typically viewed by the
27	marketplace as negotiable instruments under UCC Section 3-104 – when
28	secured by mortgages on "mortgaged property" as that term is defined in Section 102 (15) of this [act].
29 30	Section 102 (13) of this facti.
31	The section contains these major limitations compared to simply
32	abrogating the holder in due course doctrine:
33	
34	(a) it caps the liability of the holder to the outstanding loan
35	balance,

1 2	(b) it applies only prospectively, and
3 4	(c) it preserves only claims and defenses based on fraud, material
5	misrepresentation, or fundamental breach of promise in connection with
6	the original loan transaction.
7	
8	2. The primary limitations on the claims or defenses which a borrower
9	may assert are the following:
10	
11	First, under subsection (a) the borrower's claims or defenses may
12	be asserted despite any waiver the borrower or other owner of the
13	mortgaged property may have signed;
14	Second, under subsection (b), any claim or defense must not be
15	barred by a statute of limitation or other preclusion;
16	Third, also under subsection (b), any claim or defense must be 'based
17	on fraud, material misrepresentation, or fundamental breach of
18	promise in connection with the original loan transaction; '
19	Fourth, under subsection (c), the subsection (b) claims or defenses are
20	in addition to the defenses already available under U.C.C. 3-305.
21	Fifth, under subsection (d), no such claim or defense may be made or
22	asserted more than six years after the note was signed or, in the case of
23	an interest rate adjustment, more than one year after the creditor sends
24	notice of the adjustment to the borrower. However, nothing in this
25	section would alter the existing common law doctrine of recoupment
26	that, in some states, may permit assertion of a time-barred claim as a
27	recoupment defense only.
28	Sixth, under subsection (e), if a borrower establishes a claim, the
29	recovery is limited to the amount of borrower's economic loss, and in
30	no event more than the outstanding balance on the note.
31	Seventh, under subsection (f), the new remedies provided to borrowers
32	under this section would apply only to notes signed after the effective
33	date of the [act] in the state where the mortgaged property is located.
34 35	It presents three alternative 'compromise 'positions for discussion.
36	2. First, in all instances, this section: (1) caps the liability of the holder in
37	due course to the outstanding loan balance, (2) applies only prospectively,

and (3) preserves only claims and defenses based on fraud, material misrepresentation, or fundamental breach of promise in connection with the original loan transaction.

3. Further, under Alternative A, the borrower may bring a declaratory judgment to affirmatively assert one of these permitted claims, without the need to raise them only in a foreclosure action. However, in Alternative A, the borrower's right to assert either a claim or a defense is limited to a three year statute of limitation, with another year allowed in the case of an interest rate adjustment.

Under both Alternatives B and C, the borrower is limited to raising the claims granted by subsection (b) only as defenses in a foreclosure action rather that providing the borrower the right to bring an affirmative action against the holder. In return, those defenses may be raised whenever a foreclosure action is brought, and is not subject to the three year statute of limitations in Alternative A.

Finally, under Alternative C, the only relief available to a successful borrower is relief from a deficiency judgment.

- 3. The section also authorizes the borrower to bring a declaratory judgment to affirmatively assert one of these permitted claims, without the need to raise them only in a foreclosure action. This balances the limitation of the borrower's right to assert either a claim or a defense to a six year statute of limitation, with another year allowed in the case of an interest rate adjustment. There is no policy reason to force the borrower to default on her loan as a condition of asserting claims she may have arising out of fraud, misrepresentation or breach of promise.
- 34. Under <u>subsection (e)</u>, <u>both Alternatives A and B</u>, the relief granted to the borrower is framed in terms of recoupment or reduction in the balance of the outstanding loan, rather than requiring the holder to pay funds to the borrower. For example, if the obligor is personally liable to pay the obligation, recoupment under this section reduces what the creditor may collect outside of foreclosure, including by way of a deficiency judgment if foreclosure proceeds to a sale. In this respect, this section follows the broad approach taken by the FTC regulation. By making the creditor "subject to" claims and defenses, those claims and defenses, when proven, offset the amount due on the obligation.
- 5. Finally, while the section refers only to 'creditors', a servicer would be subject to the same liabilities imposed on the creditor whose contract with a servicer authorized or required the creditor to undertake a duty that the [act] imposes on the creditor; see Section 107 of the [act].

1 2	[ARTICLE] 78
3	MISCELLANEOUS PROVISIONS
4	SECTION 703 801. UNIFORMITY OF APPLICATION AND
5	<b>CONSTRUCTION.</b> In applying and construing this uniform act, consideration must be
6	given to the need to promote uniformity of the law with respect to its subject matter
7	among states that enact it.
8	SECTION 704 802. RELATION TO ELECTRONIC SIGNATURES IN
9	GLOBAL AND NATIONAL COMMERCE ACT. This [act] modifies, limits, or
10	supersedes the Electronic Signatures in Global and National Commerce Act, 15 U.S.C.
11	Section 7001 et seq., but does not modify, limit, or supersede Section 101(c) of that act,
12	15 U.S.C. Section 7001(c), or authorize electronic delivery of any of the notices
13	described in Section 103(b) of that act, 15 U.S.C. Section 7003(b).
14	SECTION 701 803. PRE-EFFECTIVE DATE TRANSACTIONS.
15	(a) Except as otherwise provided in this Section, this [act] applies to the
16	foreclosure of a mortgage within its scope, even if the mortgage was created before this
17	[act] takes effect.
18	(b) This [act] does not affect a foreclosure commenced before this [act] takes
19	effect. This [act] applies to foreclosure of a mortgage created before, on or after the
20	effective date of this [act], unless the creditor has commenced a foreclosure before the
21	effective date of this [act]. [WRB- At the suggestion of the Style Committee, the
22	Drafter's note, with revisions, became the substantive provision.]
23 24 25	<b>Drafters' Note</b> This Act applies to the foreclosure of mortgages created before the effective date of this Act, unless the creditor has taken action to foreclose before the effective date.

1	SECTION 702 804. REPEALER; CONFORMING AMENDMENTS.
2	(a) The following acts and parts of acts are hereby repealed:
3	[List statutes and parts of statutes to be repealed.]
4	(b) In addition to the statutes specifically repealed under subsection (a),in the
5	event of If there is a conflict between the provisions of this [act] and other law of this
6	state, this [act] prevails."  ""
7 8	Legislative Notes
9 10 11 12	At a later time, and with further guidance from Style, the Reporters will add legislative notes on FOIA, various kinds of records, and Redemption.
13	Style asks "How does this affect the Overlay concept? Repealer might
14 15	be inconsistent with that concept.
16	Drafters' Notes
17	
18	1. Subsection (a) of this section should be separately prepared for
19	each state. In each state it is necessary to pay careful attention to how this
20	Act is to be blended with existing state law. The statutes to be specifically
21	repealed will include statutes relating to notices of default, intent to
22 23	accelerate, and the right to cure to be sent to homeowners; notices and standards for mediation and other types of facilitation; determination of
24	who has the right to commence foreclosure; and advertisement and notices
25	of foreclosure sales; confirmation of sales. Given the scope of this Act,
26	which is limited to residential foreclosures, care should be taken not to
27	repeal statutes to the extent they should continue to apply to non-
28	residential foreclosures. In some instances, instead of repeal it may be
29	useful to amend other state statutes to limit their scope to foreclosures that
30	are not within the scope of this Act.
31	
32	2. At the same time, this Act was drafted with the expectation that
33	existing state foreclosure procedures would remain in place. This Act is
34	not intended to displace all existing foreclosure laws in each state, but
35	rather to be an overlay on existing law. For example, and most
36	fundamentally, the Act does not anticipate or provide that a state employ a
37	judicial foreclosure process when the customary practice is to foreclose
38	under a power of sale procedure, nor does the Act contemplate that a state
39	should enact a non-judicial foreclosure process in the absence of existing

state laws. It is for that reason that the legislative drafters in each state

1 should carefully consider how best to integrate the provisions of the Act 2 with existing state laws governing the foreclosure process. 3 4 3. In addition to the listed specific sections repealed by this Act, 5 subsection (b) provides for the repeal of all other legislation in this state 6 which is inconsistent with this Act. This provision is necessary to resolve 7 those matters that may ultimately be presented to a court in construing the 8 Act in cases where the specific repealer in subsection (a) fails to note an 9 existing state statute which the court concludes in inconsistent with a 10 provision of this Act. 11 12 **SECTION 703. UNIFORMITY OF APPLICATION AND** 13 CONSTRUCTION. In applying and construing this uniform act, consideration must be 14 given to the need to promote uniformity of the law with respect to its subject matter 15 among states that enact it. 16 **SECTION 704. RELATION TO ELECTRONIC SIGNATURES IN** 17 GLOBAL AND NATIONAL COMMERCE ACT. This [act] modifies, limits, or 18 supersedes the Electronic Signatures in Global and National Commerce Act, 15 U.S.C. 19 Section 7001 et seq., but does not modify, limit, or supersede Section 101(c) of that act, 20 15 U.S.C. Section 7001(c), or authorize electronic delivery of any of the notices described in Section 103(b) of that act, 15 U.S.C. Section 7003(b). 21 22 **SECTION 7805. EFFECTIVE DATE.** This [aAct] takes effect on [insert 23 date].