#### **APRIL 5, 2013 FINAL DRAFT CLEAN 3/25/2013**

#### DRAFT

#### FOR DISCUSSION ONLY

#### RESIDENTIAL REAL ESTATE MORTGAGE FORECLOSURE PROCESS AND PROTECTIONS

# NATIONAL CONFERENCE OF COMMISSIONERS ON UNIFORM STATE LAW

For April 5-6, 2013 Drafting Committee Meeting

Without Prefatory Note and With Reporter's Drafting Comments

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NATIONAL CONFERENCE OF COMMISSIONERS
ON UNIFORM STATE LAWS

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# RESIDENTIAL REAL ESTATE MORTGAGE FORECLOSURE PROCESS AND PROTECTIONS

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1	RESIDENTIAL REAL ESTATE MORTGAGE FORECLOSURE PROCESS AND
2	PROTECTIONS ACT
3	ARTICLE 1
4	TITLE AND DEFINITIONS
5	SECTION 101. SHORT TITLE. This [act] may be cited as the Uniform Residential
6	Real Estate Mortgage Foreclosure Process and Protections Act.
7 8 9 10 11	Chair's Note- We have asked the Executive Committee for authority to change the title of the Act to the 'Uniform Home Foreclosure Procedures Act.' I also have a note from someone who has suggested the title "Uniform Residential Property Foreclosure Practices Act.'
12	SECTION 102. DEFINITIONS. In this [act]:
13	(1) "Abandoned property" means mortgaged property with respect to which the
14	homeowner and persons claiming through the homeowner, including tenants, have relinquished
15	possession. Abandoned property does not include unoccupied residential property that is (i)
16	undergoing construction, renovation, or rehabilitation that is proceeding diligently to completion;
17	or (ii) used or held for use by the homeowner as a vacation home or seasonal home and is secure
18	and in substantial compliance with all applicable ordinances, codes, regulations, and laws.
19	(2) "Common interest community" means real property with respect to which a person,
20	by virtue of ownership of a unit, is obligated to pay for real property taxes, insurance premiums,
21	maintenance, or improvement of other real property or services described in a declaration or
22	other governing documents, however denominated. A common interest community includes
23	properties held by a cooperative housing corporation. In this paragraph, "ownership" includes a
24	leasehold interest if the period of the lease is at least [20] years, including renewal options.
25	(3) "Creditor" means a person who owns or has the right to enforce an obligation. The
26	term does not include a person who owns no more than five mortgage loans in the same calendar

year as the mortgage at issue.

seller financing.

1 2 **Drafter's Notes** 3 4 1. The last sentence of the definition of 'creditor' is an attempt to address

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2. The alternative (i.e., the "or has the right to enforce" clause) is useful for the time being due to the alternatives for section 401. We could define creditor as a person who has commenced foreclosure, but that doesn't work because we are imposing some duties on lenders before commencing foreclosure. We dropped the language referring to agents, services, and assigns: It is now "buried" in "other person"; to the extent we need to address issues involving services, agents, and assigns, we think it belongs elsewhere.

Dale Whitman's and other comments to exclude 'mom & pop' lenders or one-off

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3. We should consider the status of mortgage insurers, and other cases; perhaps we can define guarantors separately and then include them in substantive provisions only when appropriate.

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4. The Reporters, Chair and ABA Advisor believe- subject to contrary thoughts from the Committee – that we do not need to define the term 'servicer'. That word is not used in any statutory text or comments; it appears only in the discussion of facilitation standards and objectives.

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- (4) "Expenses of foreclosure" means the lesser of the reasonable expenses incurred by a foreclosing creditor or the maximum amounts permitted by other law of this State for expenses in connection with a foreclosure. These expenses include costs of sending notices, advertising, title searches, inspections and examinations of the mortgaged property, management and securing of the mortgaged property, insurance, filing and recording fees, attorney's fees and litigation expenses incurred to the extent provided in the mortgage or authorized by other law, appraisal fees, the fee of the person conducting the sale in the case of a foreclosure by auction, fees of court-appointed receivers, and other expenses reasonably necessary to the foreclosure.
- (5) "Facilitation" means the assistance of a third-party neutral at an in-person meeting or meetings between the parties with the objective of achieving a commercially reasonable alternative to foreclosure, resulting in sustainable outcomes for the creditor and homeowner.

1	
2	Reporter's Drafting Note
2 3	
4	The definition of 'Facilitation' requires at least one 'in-person' meeting between
5	the parties and a third-party neutral. The requirement of an 'in-person' meeting
6	contemplates the continuation of the practice in many jurisdictions that, as an
7	alternative to a 'face-to-face' meeting, the parties may meet by telephone or other
8	electronic means so long as all the parties and the neutral are able to
9	simultaneously hear or communicate with one another.
10	
11	(6) "Facilitation agency" means [the administrative or judicial agency designated by the
12	state to supervise foreclosure facilitation.]
13	(7) "Foreclosure" means any process, proceeding or other action by a creditor to
14	terminate the homeowner's interest in the mortgaged property or to obtain possession of the
15	mortgaged property for the creditor. [Foreclosure does not include a voluntary transfer by the
16	homeowner and does not include an action to recover possession of the property after a
17	completed foreclosure sale.]
18	(8) "Holder" means the person in possession of an instrument that is payable either to
19	bearer or to an identified person that is the person in possession.
20	Drafter's Note
22	This definition is taken from revised Article 1: UCC § 1-201(b). The definition in
21 22 23	unrevised Article 1 has slightly different language, but is the same in substance.
24	difference i mas singlicity difference language, out is the same in substance.
25	(9) "Homeowner" means a person owning an interest in the mortgaged property, other
26	than a mortgage, lien, servitude, or leasehold, whether or not the person is also an obligor.
27	Drafter's Notes
28	
29 20	1. The Committee should compare the new definition of 'Obligor'.
3U	
51	2. We need to consider to whom the Act requires 'notice' to be provided
32	to a 'homeowner' v. an 'obligor' and how the creditor is able to identify each; see
27 28 29 30 31 32 33 34	the proposed amendments to Sec. 401.
04 25	3. At the November meeting, there were suggestions from several persons
יננ	5. At the inovember meeting, there were suggestions from several persons

2 3	for more expansive comments; to the extent these notes are inadequate, please let the Reporters know of any desired additional comments.
4	(10) "Individual" means a natural person.
5	Drafter's Note
6 7 8 9	This definition was used only in section 503; that section has been amended and we may be able to delete this definition.
10	(11) "Instrument" means a negotiable instrument as defined in [U.C.C. § 3-104].
11	(12) "Loss mitigation" means any program that the creditor offers to homeowners in
12	default or facing imminent default, as an alternative to foreclosure.
13 14	Drafter's Note
15 16 17 18 19	The comments will be expanded to make clear that 'loss mitigation' includes such actions as a repayment plan, forbearance agreement, loan modification, short sale, partial mortgage insurance claim, negotiated transfer and deed in lieu of foreclosure.
20	(14) "Mortgage" means a consensual interest in residential property that secures an
21	obligation, created by a mortgage agreement.
22 23	Drafter's Note
24 25 26	The Committee should determine whether it wishes to address the status of land installment contracts within the act and if so, how.
27	(15) "Mortgage agreement" means a record that creates or provides for a mortgage.
28 29	Drafter's Note
30 31 32 33 34 35 36 37	In this Act the term "mortgage" refers to the lien or other property held by the creditor, which secures payment of the obligation, whereas the term "mortgage agreement" refers to the writing or other record that memorializes the parties' agreement and creates the mortgage. Depending upon local usage and custom, the mortgage agreement may be denominated as a mortgage, deed of trust, trustee deed, security deed, deed to secure debt, or the like.  (16) "Mortgaged property" means residential property, together with any personal

1	property held or used in connection with the residential property, which is subject to a mortgage.
2	(17) "Nonjudicial foreclosure" means a foreclosure that proceeds without judicial process
3	pursuant to [insert statutory reference here].
4 5 6 7 8 9 10	Drafter's Note  In states that allow one or more types of nonjudicial foreclosure of residential mortgages, the drafter should insert a reference to the relevant statute or statutes here. In states that do not allow nonjudicial foreclosure, this definition should be deleted, along with references to "nonjudicial foreclosure" elsewhere in this Act.
11	(18) "Obligor" means a person that, with respect to an obligation, (i) owes payment of the
12	obligation, (ii) has provided property other than the mortgaged property to secure payment of the
13	obligation, or (iii) is otherwise accountable in whole or in part for payment of the obligation.
14	(19) "Obligation" means a debt or other duty or liability that is secured by a mortgage.
15	(20) "Person" means an individual, corporation, business trust, estate, trust, partnership,
16	limited liability company, association, joint venture, government; governmental subdivision,
17	agency, or instrumentality; public corporation, or any other legal or commercial entity.
18	Drafter's Note
19 20 21 22 23 24	The Reporters, Chair and ABA Advisor believe that the definition of 'real property' is unnecessary and, by deleting it, we avoid several issues which were debated in November.  (21) "Record", used as a noun, means information that is inscribed on a tangible medium
25	or is stored in an electronic or other medium and is retrievable in perceivable form.
26	(22) "Residential property" means real property improved with, one- to four-dwelling
27	units, including structures ancillary to such dwelling units and including attached single-family
28	dwelling units and single-family manufactured housing units placed upon permanent
29	foundations. Residential property includes single-family units in a common interest community.

(23) "Servicer" means the person responsible for the servicing of a mortgage loan (including the person who makes or holds a mortgage loan if such person also services the mortgage loan). "Servicing" means receiving any scheduled periodic payments from a borrower pursuant to the terms of any mortgage loan, including amounts for escrow accounts and making the payments to the owner of the loan or other third parties of principal and interest and such other payments with respect to the amounts received from the borrower as may be required pursuant to the terms of the mortgage servicing loan documents or servicing contract. In the case of a home equity conversion mortgage or reverse mortgage as referenced in this section, servicing includes making payments to the borrower.

#### **Reporters' Drafting Notes**

The definitions of 'Servicer' and 'Servicing' are taken from the Real Estate Settlement Procedures Act of 1974, 12 U.S.C. 2601 *et seq* ("RESPA"), 24 C.F.R. § 3500.2 (b).

(24) "State" means a State of the United States, the District of Columbia, Puerto Rico, the United States Virgin Islands, or any territory or insular possession subject to the jurisdiction of the United States.

#### **Reporters' Drafting Notes**

1. In some states, a land sale installment contract does not constitute a 'mortgage', with all the attendant consequences for homeowners and creditors, until a specified percentage of the original principal amount has been paid to the creditor. In Illinois, for example, that percentage is 50% of the original principal amount. In those States where the issue arises, statutory drafters should make appropriate amendments to this act to track existing practice in that state.

2. Whether mortgaged property is "abandoned property" is determined by the facts of each case. The factors listed in Section 505(a) are not exclusive. The core question is whether the homeowner is presently in possession of the property. The question must be answered by evaluating the facts related to the homeowner's use of the property.

1 2 3	3. The definitions of "mortgage" and "obligor" refer to the payment of an obligation, and do not use the phrasing found in UCC Article 9 definitions that includes "payment or other performance" of obligations. Almost always the basis
4 5	for a residential mortgage foreclosure is the failure to pay a monetary obligation.
6 7	<b>SECTION 103. SCOPE.</b> This Act applies to the foreclosure of every mortgage on
8	residential property.
9 10	Reporters' Drafting Notes
	1 This Ast and it and a substitute of the formal and a substitute of the substitute
11	1. This Act applies whenever a creditor forecloses on a mortgage on
12	residential property, whether by judicial process or by non-judicial measures. The
13	definition of "foreclosure" in Section 1-103 must be consulted to determine which
14	actions taken by creditors have the legal effect of making the Act applicable to the
15	parties to a mortgage.
16	
17	2. The term "residential property" is defined in Section 1-103 as real
18	property improved with one-to-four dwelling units. Thus, this Act applies to the
19	foreclosure of a mortgage on any one to four family property used for residential
20	purposes, regardless of whether the homeowner occupies or intends to occupy one
21	or more of the units as a principal residence or other residence. This means that
22	this Act covers all rental properties of this type. The Act, however, does not
23	apply if the mortgage covers five or more dwelling units, even if the homeowner
24	personally occupies one or more of those units.
<ul><li>25</li><li>26</li></ul>	Example: Buyer purchases a residential condominium unit, financing the
27	purchase with a mortgage. A foreclosure of the mortgage is within the scope of
28	this Act, regardless of Buyer's intended use or actual use of the property.
29	Similarly, if Buyer purchases five units in the same condominium community,
30	each financed with a separate mortgage, a foreclosure of any of those mortgages
31	is within the scope of this Act.
32	is within the scope of this Act.
33	3. However, the Act also makes clear that while this Act would apply to
34	the foreclosure of mortgages created before the effective date of this Act, it would
35	not apply to a foreclosure action that the creditor had commenced before the
36	effective date of the Act; this is made clear in Section 701, describing the
37	'Effective Date' of the Act.
38	Effective Date of the Act.
39	
40	SECTION 104. DUTY OF GOOD FAITH A creditor, servicer, obligor
41	or homeowner shall comply with the requirements of this Act in good faith. For purposes of this
42	[Act] [Section], 'good faith' means honesty in fact and the observance of reasonable standards of

2 **ARTICLE 2** 3 NOTICES, RIGHT TO CURE 4 5 SECTION 201. NOTICE OF INTENT TO FORECLOSE AND RIGHT TO CURE. 6 A creditor may not commence foreclosure until 30 days after it has sent to each homeowner and 7 obligor a notice of default, intent to accelerate and right to cure. The notice shall state: 8 (a) The nature of the default including an itemization of all past due payments, fees and 9 other charges as of the date of the notice. The itemization of amounts owed must be as of the 10 date of the notice, and may not include amounts that have not yet come due. The notice may 11 refer to the fact that additional sums will come due after the date of the notice. Fees and charges 12 imposed by the creditor or the creditor's attorney must be ascertained and included; other 13 amounts already accrued but unknown in amount may be estimated. 14 (b) The specific actions the homeowner must take to cure the default, as described in 15 Section 204 (b), including the exact amounts that must be paid. 16 (c) The date by which the default must be cured in accordance with Section 204. 17 (d) The fact that if the homeowner does not cure, the creditor may demand payment of 18 the full amount due, not just past due payments, and may foreclose and sell the property. 19 (e) The effect of curing the default, including the right to have the terms of the obligation 20 and mortgage remain in effect. 21 (f) A statement of the homeowner's right to dispute the default or raise any other 22 defenses to foreclosure and how that right may be exercised. 23 (g) The specific basis for asserting that the foreclosing creditor or servicer has the right to 24 foreclose and, if the creditor or servicer is acting on behalf of the owner of the obligation, the

1

fair dealing in the mortgage industry.

- 1 identity of the owner.
- 2 (h) The homeowner's right to request a copy of the homeowner's mortgage note or other
- 3 evidence of the obligation and copies of any assignments of mortgage or deed of trust required to
- 4 demonstrate the right to foreclose on the mortgage.
- 5 (i) A reference to the fact that the homeowner will receive separate notices of available
- 6 foreclosure alternatives and facilitation.
- 7 (j) A notification to any obligors receiving the notice explaining that the notice is being
- 8 sent to the homeowner as well as all other obligors whether they have an interest in the property
- 9 or not.

#### **Reporters' Drafting Notes**

1. At the February 2013 meeting a motion was made to require notice of intent to foreclose to go to all homeowners and obligors. The motion was tabled, and some participants felt that non-obligor owners should not get the detailed debt information in the notice. This issue remains open for further discussion. This draft adopts the simple approach of requiring a single notice for all homeowners and obligors.

2. The mortgage obligation may be accelerated by filing a complaint, scheduling a sale, or by separate notice of acceleration – the notice of intent to accelerate does not by itself accelerate the debt. The notice need not refer to acceleration if the creditor does not intend to accelerate the obligation, for example if it is fully matured. The definition of "foreclosure" in section 102 includes other legal methods that may be used to terminate the homeowner's interest in the mortgaged property, such as a quiet title or ejectment action in the case of an installment land sale contract..

3. Items (a) through (f) are the elements of notice in the standard Fannie/Freddie mortgage instrument. Item (c) adds a specific deadline to cure the default. Items (g) and (h) are the ownership statement required by the national servicing settlement, and call for the servicer to identify its basis for standing at the outset of foreclosure proceedings, so that any disputes can be resolved promptly. Including this information complements Section 4-107, providing conclusive effect to a completed foreclosure sale. This notice would not displace all state-specific aid program and counseling notices which necessarily will depend on state funding – for example, Pennsylvania requires a separate 30-day notice of how to apply for its Homeowner's Emergency Mortgage Assistance

1	Program.
2 3	4. In subsection (b), the actions the homeowner needs to take in order to
4	cure the default are governed by § 204.
5	<i>5</i> , °
6	5. In subsection (g), the basis on which a particular creditor may assert the
7	right to foreclose is specified in §401. The notice may, but is not required to,
8 9	explain that the agent has full authority on behalf of the owner to negotiate with the homeowner.
10	the nomeowner.
11	6. If a homeowner or obligor has cured a default, any subsequent
12	foreclosure based on a later default must be preceded by a new notice. This is
13	because a cure restores the homeowner to the same legal position as if no default
14	had occurred. If, on the other hand, as a result of facilitation or otherwise, the
15	homeowner has tendered payments under a forbearance plan or other workout but
16	has not fully cured the default that was the subject of the notice, no new notice is
17	required in the event the workout fails and the creditor chooses to proceed with
18 19	foreclosure.
1)	
20	SECTION 202. PARTIES TO SEND AND RECEIVE NOTICE  The notice
21	required by Section 201 may be sent by any creditor or servicer, but must be separately sent to
22	each homeowner and obligor.
23	SECTION 203. MANNER OF NOTICE DELIVERY. The notice required by Section
24	201 and Section 301 must be sent by first class mail to each homeowner's and obligor's last
25	known address, and to the mortgaged property address. At least one mailed notice shall be
26	addressed to the homeowner "or occupant." If a homeowner or obligor or a homeowner's or
27	obligor's representative has requested to receive notice by electronic mail and has provided an
28	electronic mail address to the creditor, the notice must also be sent by electronic mail to the
29	homeowner's or obligor's electronic mail address.]
30	Reporters' Drafting Notes
31	
32	1. The complaint in a judicial foreclosure state, or notice of sale in a
33 34	nonjudicial foreclosure state, must be delivered according to existing law, usually by personal service. The requirement for additional electronic mail notice does
35	not displace the paper notices required by this act or other law. The creditor may,

1 2	but is not required to, send the notice by certified mail as well as by ordinary first class mail.
3 4 5	2. For comparison purposes, consider the notice provisions contained in § 3-121 of the Common Interest Ownership Act:
6 7	"UCIOA SECTION 3-121. NOTICE TO UNIT OWNERS.
8 9 10	(a) An association shall deliver any notice required to be given by the association under this [act] to any mailing or electronic mail address a unit owner designates. Otherwise, the association may deliver notices by:
11	(1) hand delivery to each unit owner;
12 13	(2) hand delivery, United States mail postage paid, or commercially reasonable delivery service to the mailing address of each unit;
14 15	(3) electronic means, if the unit owner has given the association an electronic address; or
16 17	(4) any other method reasonably calculated to provide notice to the unit owner.
18 19	(b) The ineffectiveness of a good faith effort to deliver notice by an authorized means does not invalidate action taken at or without a meeting."
20	SECTION 204. RIGHT TO CURE DEFAULT.
21	(a) A homeowner or obligor may cure a default by tendering the amount or performance
22	specified in subsection (b) at any time until 24 hours before any scheduled or postponed
23	foreclosure sale. The right to cure may not be exercised more than three times in a calendar year
24	(b) To cure a default under this section, a homeowner must:
25	(1) Tender in cash or immediately available funds all sums that would have been
26	due at the time of tender in the absence of acceleration;
27	(2) Perform or tender performance of any other duty under the obligation and
28	mortgage that would have been due in the absence of default or acceleration;
29	(3) Tender in cash or immediately available funds all reasonable costs and

1 attorney fees of proceeding to foreclosure that are (A) specified in writing by the creditor and (B) 2 actually incurred prior to the date of tender; and 3 (4) Tender any late fees, if provided for in the mortgage and permitted by [state 4 law]. 5 (c) Cure of a default pursuant to this section restores the homeowner to the same position 6 under the mortgage and the obligation it secures as if the default had not occurred. 7 (d) A homeowner's right to cure may not be waived. Reporters' Drafting Notes 8 9 10 1. The right of a homeowner to cure a default has the effect of deaccelerating the payments due after acceleration, but before a completed 11 foreclosure sale. Once a sale is completed, the interests of potential purchasers 12 militate against further extending the possibility of a homeowner cure. 13 14 homeowner receives notice detailing the amounts needed to cure the default 15 pursuant to Section 202, and identifying any nonpayment defaults, such as failure 16 to maintain insurance. The right to cure is independent of any right to redeem. 17 18 2. This section does not alter contractual rights to cure that are stronger, but the statutory right to cure may not be waived by contract. In the event of a 19 20 dispute between the creditor and a homeowner concerning the amounts needed to cure, or any nonmonetary performance that may be claimed as due, either party 21 22 may seek declaratory relief from an appropriate court, and if appropriate, a 23 temporary stay of any foreclosure sale to resolve the cure dispute. 24 25 3. If a default is cured, restoring the homeowner to the same position as if no default occurred means that if there is a later default, new notices must be sent 26 27 prior to foreclosure. Conversely, if as a result of facilitation under Article 3 or 28 otherwise, a settlement is reached but the homeowner does not fully cure the 29 default, new notices are not required.. 30 31 SECTION 205. UNKNOWN HOMEOWNER OR OBLIGOR. 32 A creditor, based on its status as a creditor, does not owe a duty under Sections 201 or 301 to 33 notify a person that is a homeowner or obligor unless the creditor knows all of the following: 34 (1) That the person is a homeowner or obligor; 35 (2) The identity of the person; and

(3) How to communicate with the person.

#### Reporters' Drafting Notes

- 1. Section 205 is based on UCC § 9-605. Its purpose is to relieve the creditor from duties owed to a borrower or debtor if the creditor does not know about that person. This may be the case, for example, when an original borrower has sold the property to a purchaser, or when the original borrower has died and that borrower's interest has passed to an heir or devisee.
- 2. In defining what it is that a creditor 'knows', this Section intends that the creditor must have actual knowledge of the facts described, as opposed to constructive knowledge. In that sense, the word 'knows' in this Section has the same meaning as it does under UCC Section 1-202 of revised UCC Article 1, which, in turn, derived from former UCC Section 1-201 (25-27).

#### **ARTICLE 3**

#### **FACILITATION**

#### 

### PREAMBLE TO ARTICLE 3 - FACILITATION - FOR THE FEBRUARY 15-16, 2013 DRAFTING COMMITTEE MEETING

#### With Additional Comments for the April 2013 meeting

The Drafting Committee has spent considerable time discussing the subject of mediation – now called facilitation; a number of members on the Committee believe that a successful process that screens potential workout alternatives to foreclosure offers the single best hope for homeowners in the continuing foreclosure crisis. Commissioner Walters stated this view succinctly in a November email to the Committee Chair when she wrote: "Mediation is key to the success of this act. It is the main thing if not the only thing that we can give borrowers...."

The Committee will recall our June meeting when a panel consisting of Attorney Heather Scheiwe Kulp, then of Chicago, and four judges and mediators from the states of Connecticut, Pennsylvania, the District of Columbia and Nevada described their programs and what they believed were the essential elements of a successful mediation program.

In an effort to provide a concrete example of an existing state statute that had allegedly been adopted by consensus among lender and borrower representatives, and which hopefully held promise of considerable success, the first draft of this Act included - the now deleted Section 303, which was based largely on legislation adopted in 2011 and 2012 in the State of Washington.

 The text of Section 301 and all of Article 3 was discussed in some detail in November; much of that discussion focused on the challenges posed by any single mediation program. Among other issues, we discussed the differences that rural and urban communities posed in

terms of appropriate facilitation procedures, the relative costs and resources required by an 'opt-in' versus an 'opt-out' system, the cost-benefit analysis of programs with state-funded full time mediators, and the concerns expressed by the lending community generally that, in their view, mediation or facilitation often led to nothing other than extended delay in foreclosure and resultant greater economic losses to creditors whose loans were already underwater.

In the Chair's view, the discussion demonstrated that widespread enactment of a 'one size fits all' mediation statute might prove elusive.

The following deleted provisions were our first attempt to provide a statement of 'best practices' that might be incorporated into the statute.

Reporter White has restated those original best practices for the April meeting as follows:

#### PRINCIPLES OF FACILITATION

The following principles are recognized by lender and consumer advocates as well as mediation and facilitation program participants as necessary elements of a successful facilitation program.

1. The goal of facilitation is to create commercially reasonable alternatives to foreclosure, which achieve sustainable outcomes, including "graceful exits."

2. The borrower should have access to a housing counselor (or a lawyer) to assist in the facilitation process.

3. The process of bringing the parties together to achieve an alternative to foreclosure is better understood as facilitation, not mediation, because some of the standards typically followed by mediators are not appropriate.

4. Facilitation is not merely a requirement that parties "meet and confer," i.e. a mandate merely for two-party settlement negotiations. The involvement of a neutral third party is critical to success.

5. The neutral facilitator should disclose any conflicts of interest. A lawyer serving as a facilitator must inform unrepresented borrowers that the lawyer is not representing them.

6. Facilitation should not unnecessarily delay the foreclosure process, but should provide adequate time for full consideration of alternatives to foreclosure.

7. If the borrower makes a timely request for facilitation, or in an opt-out system, when the lender initiates foreclosure, the relevant agency must initiate the facilitation process within 14 days.

- 9. Documentation information exchange.
  - a. The servicer must specify whatever documents it requires from the borrower

within [5] days after initiation of the facilitation process.

b. The borrower must provide the income and other documents required by the servicer listed in (a) above to the servicer and the facilitator not less than [30] days before the scheduled first facilitation session. If the borrower fails to substantially provide the documents specified by the servicer within the time frame required by this paragraph, the facilitation process terminates.

c. The servicer must provide to the borrower and the facilitation agency: (i) the borrower's payment history from the date of default; (ii) itemized amounts due on the loan, including all fees.

 d. The servicer should provide the facilitator its decision, including the inputs and results of any net present value calculations it relies on in deciding not to offer any particular loss mitigation alternative.

10. The first facilitation session must take place within [XX] days after initiation of the facilitation process.

11. Participation – the servicer must have a lawyer and servicer representative present in person or by telephone or teleconference; the servicer must evaluate loss mitigation and make decision as required by the RESPA regulations of the Consumer Financial Protection Bureau.

12. The facilitation agency should clearly identify any eligibility restrictions for its program, such as property occupancy.

13. Standards of practice for facilitators: There is consensus that facilitator conflicts of interest should be avoided or disclosed. Traditional mediator standards are problematic in some cases. For example, mediators traditionally do not disclose anything that takes place during facilitation or report to a court on the parties' conduct, whereas a facilitator may need to report on either party's conduct so that a court can decide whether to permit foreclosure to proceed, or to impose sanctions.

14. Proceedings should be confidential, with appropriate exceptions to permit reporting outcomes and/or noncompliance with rules to the court or supervising agency.

15. States should establish programs to provide appropriate training and continuing education of facilitators.

16. All agreements for foreclosure alternatives should be memorialized in writing and signed by both parties to minimize later disputes.

17. Facilitation agencies should collect enough data to determine the outcomes of facilitation and whether it is achieving its objectives.

18. States should provide adequate funding to train and provide facilitators and for the associated agency or court supervision.

19. Original copies of documents (as opposed to true copies) should not be needed during facilitation. Issues about authenticity and possession should be resolved separately in litigation if need be.

#### **Reporters' Drafting Notes**

The Drafting Committee, Advisors and Observers may recall that earlier drafts of the Act included a considerable commentary, including footnotes, that sought to describe the policy choices embedded in a 'best practices' approach to mediation versus adoption of a single statutory mediation solution. It seems to us that these excerpts from our earlier commentary remain valid:

1. A persistent issue raised by several commentators, including the ABA advisor, is the absence in the current draft of any remedy for a servicer's failure to comply with the document exchange requirements or other failure to participate in the facilitation process.

2. The current text of these principles \*\*\* addresses the issue of dual tracking, but in different ways.

3. What policy choices are embedded in this particular version of the 'mediation' process? What are some of the implications of this set of choices? Our basic set of choices here involves these discrete elements:

First, by mandating 'mediation' before foreclosure may commence, we eliminate the so-called 'dual tracking' problem, where homeowners find themselves simultaneously in a mortgage modification discussion and a defendant in a foreclosure action.

Second, by creating an 'opt-out' rather than an 'opt-in' system, we are creating a system that will surely serve more homeowners' interests, but will create potentially serious financial cost issues in the states, for which we have no ready answer. Given our time constraints, we did not draft alternatives.

Third, we were torn between the June discussion suggesting that the Act incorporate 'best practices' for 'mediation' and the more substantive provisions for mediation found in the laws of some states. For purposes of this draft, we chose to incorporate some of the new mandated documentation of 'net present value' in the State of Washington, as detailed in the current text of Section 303 (b).

\*\*\*\*

 The drafters acknowledge that most states' current statutes differ dramatically from the approach taken by the State of Washington and broadly reflected in [the now deleted] Section 303 of this Act. For that reason, in the absence of a mandate imposed at the federal level, we acknowledge that it would be difficult conceptually to mandate that each state engage the services of a third party 'mediator' intended to independently review the servicers' determination of net present value, as they are now required to do under FHFA regulations, the law of states

such as Washington and the Attorney Generals' Servicer settlement.

At the same time, in the absence of some means of ensuring that the homeowners' interests are being properly calculated by servicers who, by many accounts, have an economic interest in preferring foreclosure to loan modification, it is not realistic to assume that homeowners will have the independent capacity to consider the accuracy of that calculation.

What follows is an amended version of the former sections, based on the February committee discussion.

#### SECTION 301. NOTICE OF FACILITATION.

- (a) Before any creditor or servicer [may commence foreclosure][may request entry of a foreclosure judgment] the creditor or servicer must give each homeowner and obligor notice of facilitation.
- (b) [If the facilitation agency, by rule, establishes a procedure for the facilitation agency to send notice of facilitation to homeowners,] the creditor must request that a notice of facilitation be sent by the facilitation agency to the creditor and to each homeowner and obligor. [If there is no procedure for the facilitation agency to send the notice] the creditor or service shall send the notice to each homeowner and obligor, in the same manner as required for the notice required by Section 201.
  - (c) The notice of facilitation must include the following:
- (1) The names, addresses and telephone numbers of the housing counseling agencies, lawyer referral services and legal aid agencies serving the homeowner's geographic area that are designated from time to time by the facilitation agency.
- (2) The name, address, telephone number and e-mail address of the person designated by the creditor as the homeowner's single point of contact, if a person has been so designated.
  - (3) [Opt-out alternative: The location, date and time at which the homeowner

- 1 may appear for an in-person facilitation session with the creditor, under the supervision of the
- 2 facilitation agency, together with instructions on how to reschedule the in-person facilitation.]
- 3 [Opt-in alternative: The fact that the homeowner or obligor may request facilitation and the
- 4 identity and contact information for the person or agency to contact to request facilitation.]
- 5 (4) A description of all documents the borrower should bring to the facilitation
- 6 session, in accordance with rules promulgated by the facilitation agency.

#### Reporters' Drafting Notes

 1. Between 2007 and 2012 eighteen states adopted statewide foreclosure diversion or mediation programs, and local jurisdictions in at least eight additional states have established similar programs. The programs vary greatly in their timing and design, and exist in both judicial and nonjudicial foreclosure states. Most programs in judicial foreclosure states call for intervention after a foreclosure complaint is filed. While most stakeholders recognize that starting mediation or facilitation earlier in the process would increase the chances of success and reduce costs, most existing state laws do not provide a means to initiate facilitation before the judicial process begins. Pre-foreclosure facilitation permits early sorting of foreclosure cases, into those where the homeowner wants to find a solution other than foreclosure, and those cases that are uncontested or where there is no realistic alternative to foreclosure.

2. Automatic scheduling of facilitation meetings is the opt-out approach now used in Connecticut, Philadelphia County and a number of counties in Indiana, among others. The opt-in alternative used in other jurisdictions calls for the notice to inform the homeowners that they have a right to request a facilitation conference within a designated period, and the specific means for requesting the conference, by telephone, internet or other suitable means established by the facilitation agency. Experience has shown that the opt-out approach, with automatic scheduling of foreclosure facilitation, results in much higher rates of homeowner response, and ultimately higher success rates in preventing foreclosure sales and maximizing creditor recoveries.

3. The April 2013 amendments to this Section allow for continued variations to exist among state facilitation, mediation and loss mitigation programs, including whether the process is opt-in or opt-out for homeowners, whether notice is sent to homeowners by the state agency or the creditor/servicer, and whether the process takes place before or after judicial involvement in the foreclosure.

# SECTION 302. DUTY TO PARTICIPATE IN FACILITATION AND NEGOTIATE IN GOOD FAITH.

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4	

- (a) Both parties must negotiate in good faith to seek a resolution other than a foreclosure sale. The creditor or servicer shall inform the homeowner of the loss mitigation options that are available to the homeowner. The homeowner shall provide reasonably available financial and other information to permit the creditor to evaluate any loss mitigation option. The creditor or servicer shall notify the homeowner and the mediator, facilitator or facilitation agency of its willingness or refusal to offer any loss mitigation option requested by the homeowner, and of the reasons for any refusal and the information on which the refusal is based. The creditor or servicer may not charge the homeowner any fees for the facilitation process. The parties shall comply with any scheduling order established by the facilitation agency.
  - (b) For purposes of this section, failure to negotiate in good faith includes:
    - 1) failing to timely participate in meetings without good cause;
    - failing without good cause to provide documents and information required by facilitation agency rules or reasonably requested by the facilitator to the facilitator and other party prior to a scheduled meeting or conference;
    - failing to designate a representative with adequate authority to reach a settlement agreement;
    - 4) failure without good cause to pay any required facilitation fee;
    - 5) failure to implement or comply with a settlement agreement in connection with foreclosure or facilitation; or
    - 6) failure on the part of a creditor or servicer to advise the homeowner and facilitator of any loss mitigation options that are in fact available to the

homeowner and to fully consider the homeowner for the loss mitigation
 options before or during facilitation.

#### Reporters' Drafting Notes

As provided in Section 303, the facilitation agency may impose additional requirements on the parties, for example requiring the creditor or its agent to appear in person or to have a person with authority to approve loss mitigation alternatives available by telephone at the time of the facilitation session, to perform a net present value analysis, to disclose the assumptions on which the analysis is based, or requiring borrowers to meet with a housing counselor to qualify for facilitation. The agency will also regulate procedural matters, such as time limits for exchanging documents, scheduling and concluding facilitation meetings, reports by mediators or facilitators, and the like. States should continue to have flexibility in the design and implementation of facilitation programs, but should establish and publish the standards as required by section 303. The principles of facilitation set forth following Section 304 should aid state facilitation agencies in designing their programs.

#### SECTION 303. STANDARDS FOR CONDUCT OF FACILITATION.

The facilitation agency shall adopt regulations pursuant to [insert reference to State Administrative Procedures Act or, if the facilitation agency is the judicial system, to the rules of court] describing the facilitation process.]

#### SECTION 304. NO FORECLOSURE DURING FACILITATION.

- (a) After the facilitation process has begun, the creditor or servicer may not commence or continue foreclosure unless:
- (1) the homeowner does not respond to the facilitation notice, by either appearing at the scheduled facilitation session or by sending a written request for loss mitigation to the creditor within 60 days of the facilitation notice; or
  - (2) The facilitation agency provides the creditor or servicer with a notice that the parties have negotiated in good faith and reached an impasse, or that the homeowner has failed to participate or provide required information after a reasonable opportunity to do so.

1	(b) Notwithstanding the limitations in subsection (a), the creditor or servicer may
2	proceed to enforce the mortgage [90 days] after the notice required by Section 301 is sent, unless
3	the parties agree to continue the facilitation process or the [facilitation agency][Court] directs the
4	parties to continue the facilitation process for good cause shown.
5	Reporters' Drafting Notes
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26	1. Numerous states have recently enacted mandatory facilitation or loss mitigation laws whose object is to delay or prevent foreclosure until the homeowner has had the opportunity to request loss mitigation or facilitation: Arkansas Act 885 (2011) Sec 3, Ark Code 18-50-104 (beneficiary must certify to selling attorney or trustee that it has notified homeowner of ineligibility for loss mitigation options before nonjudicial sale); California Assembly Bill 278 (enacted July 11, 2012, prohibits foreclosure when loan modification request is pending); Idaho Code 45-1506, HB 331 Idaho now requires notice of right to apply for loan modification and bars nonjudicial sale until creditor responds to homeowner's request); Indiana Act 170 of 2011 (same; also prohibits servicer or attorney fees for facilitation or loss mitigation); Massachusetts Chapter 194 of Acts of 2012 (creditor must offer mortgage modification prior to foreclosing, if modification would maximize value for mortgagee); Michigan Compiled Laws §3205a (amended Act 302 of 2011); Nevada Rev. Stat. §107.086; Washington Chapter 58 Laws of 2011, amending RCW 61.24 (delays foreclosure 90 days if homeowner requests meeting with creditor to request loss mitigation, and for cases referred by housing counselor to facilitation, until the parties comply with duty to mediate in good faith). Requiring a complete facilitation process prior to initiation of foreclosure allows necessary foreclosures to go forward promptly and efficiently after cases suitable for other resolutions are identified and resolved.
27	
28 29 30	2. The Committee should consider the bracketed text in subsection (a) concerning the ability of the lender to take 'other action' during the facilitation process.
31 32	ARTICLE 4
33	RIGHT TO FORECLOSE, EFFECTS OF FORECLOSURE
34 35	SECTION 401. [RIGHT TO FORECLOSE. (a) Only a person who has the right
36	to foreclose under subsection (b) or subsection (g) may commence a foreclosure.
37	(b) A person has a right to foreclose its mortgage after default in the obligation if all
38	conditions required by the mortgage agreement as prerequisites to foreclosure are satisfied and

1	one of the following conditions is met:
2	(1) If the obligation is evidenced by an instrument, the person is
3	(A) the holder,
4	(B) a nonholder in possession of the instrument who has the rights of a
5	holder, or
6	(C) a person not in possession of the instrument who establishes the right
7	to enforce that instrument due to its loss or destruction by meeting the requirements of Section
8	403 or subsection (g) of this section.
9	(2) If the obligation is not evidenced by an instrument, the person is the owner of
10	the obligation.
11	(c) In a judicial foreclosure proceeding, the plaintiff must prove that it has the right to
12	foreclose under subsection (b) or subsection (g). If the plaintiff relies upon an instrument, the
13	complaint must include:
14	(1) a copy or image of the instrument, in its present condition including any
15	endorsements or allonges, and
16	(2) an allegation that the original is either: (i) in the possession of the plaintiff; (ii)
17	in the possession of the plaintiff's principal; or (iii) lost [or destroyed], in which case the
18	complaint must also include a lost instrument affidavit that complies with [insert UCC reference]
19	
20	(d) In a nonjudicial foreclosure proceeding, the creditor must prepare an affidavit
21	attesting to facts demonstrating that it has the right to foreclose under subsection (b) or
22	subsection (g), which affidavit shall be included with the notice of foreclosure required by
23	section 202.

- 1 (e) In a judicial or nonjudicial foreclosure proceeding, a person who has the right to
  2 foreclose may exercise that right by authorizing an agent to foreclose in an authenticated record.
  3 In that event, the complaint or affidavit described in subsection (c) or (d) shall name the principal
  4 and the agent.
  - (f) If the obligation is evidenced by an instrument and the person with the right toforeclose under subsection (b) does not own the obligation, the complaint described in subsection(c) or the affidavit described in subsection (d) shall disclose the name of the owner of the obligation.
  - (g) If the obligation is registered with an organization that is authorized by a statute or regulation of the United States to maintain electronic records of obligations pursuant to standards designed to ensure that the record of each obligation is unique, identifiable, and unalterable, then a certificate or record issued by the organization that names a person as the owner of an obligation or the holder or an instrument is sufficient to allow that person to foreclose in a judicial or nonjudicial foreclosure proceeding.

15 Drafter's Notes

The General Counsel's office of the Federal Reserve Bank of New York has recommended in its letter dated March 6, 2013 that the Act contemplate the possibility of an electronic recording system where all notes are electronically generated and where, as a consequence, there is no paper note which might be 'possessed' in order to satisfy the holder in due course requirements of UCC Article 3. This approach has been endorsed by the Federal Housing Finance Agency, by Prof. Dale Whitman and by others.

To accommodate this possibility, the Reporters, Chair, and ABA Advisor have added new subsection (g); it serves as a starting point for Committee discussion of the feasibility of including in the Act such a provision for the registration of documents for residential mortgage loans. Under this draft, a certificate or record issued by the sponsoring organization is conclusive evidence

that the person named in the certificate as owning the obligation, holding the instrument (if the obligation is evidenced by an instrument), or acting on behalf of the owner or holder, has the right to foreclose under Section 401.

We have also made conforming changes in subsections 401(a), 401 (b), 401(c) and 401(d) by making, in each case, appropriate references to subsection (g).

#### Reporters' Drafting Notes

- 1. This section designates the "person entitled to enforce" an instrument under revised UCC Article 3 as the person with the right to foreclose the mortgage. Section 401(b)(1) follows the language of UCC § 3-301, which defines who is "person entitled to enforce" an instrument. When the payee of the negotiable instrument has retained possession of the instrument, that person has the right to foreclose. When the payee has transferred possession of the negotiable instrument to another person, the facts must be examined to determine who has the right to enforce the note. The subsequent possessor may become a holder under UCC Article 3 by obtaining a special endorsement or blank endorsement, but this section does not require that a subsequent possessor become a holder in order to acquire the right to foreclose. Such a subsequent possessor may be entitled to enforce the note, but will have to allege and prove facts that are sufficient to establish the right to enforce.
- 2. Subsection (b)(2) includes situations in which the secured obligation is evidenced by an instrument that is not negotiable and situations in which the obligation is not evidenced by any type of instrument authenticated by the debtor. As an example of the former, an owner may sign a promissory note that has terms that makes the note nonnegotiable. As an example of the latter, under the law of some states an installment land contract creates a mortgage relationship between the parties, in which the vendee's obligation to pay the price usually is not reflected in an instrument. In all such cases, the owner of the obligation who has the right to foreclose will be either the original obligee or an assignee.
- 3. In judicial foreclosure, under existing law the creditor generally must confirm possession or account for possession of the original note at the time of filing or prior to the foreclosure sale. In some nonjudicial foreclosure states, the law appears not to require confirmation of possession of the original note prior to commencement of foreclosure proceedings or the sale. This section requires that the foreclosing person have possession of the instrument prior to the commencement of foreclosure, whether the proceeding is judicial or nonjudicial, unless that person prepares a lost note affidavit meeting the requirements of Section 4-103.
- 4. This section does not state a separate rule for determining when a creditor who holds a security interest in a note has the right to foreclose. UCC Article 9 covers both sales of instruments and assignments of instruments that

secure an obligation of the assignor. A creditor who takes possession of a negotiable instrument will acquire the right to foreclose. A creditor who takes possession of an instrument that is not negotiable ordinarily will not acquire the right to foreclose; the issue turns on whether the rights granted to the creditor are sufficient to make the creditor the "owner" of the obligation (in other words, a "buyer" of the payment rights).

- 5. Multiple persons may hold the right to foreclose a mortgage. Other law, including UCC Article 3 and the law of agency, determines whether the right to foreclose may be exercised by fewer than all such persons.
- 6. If it is unclear whether the secured obligation is evidenced by a negotiable instrument or by an instrument that is not negotiable, the creditor may choose to proceed by complying with both subsections (b)(1) and (b)(2). The creditor should state whether it is relying on subsection (b)(1), (b)(2), or both in the alternative.
- 7. Under subsection (c) the creditor's production of the original negotiable instrument is not necessary at the time of the filing of a complaint in a judicial foreclosure. Production of the original would later become appropriate if, during the course of the proceedings, the homeowner or obligor seeks further demonstration of the copy's authenticity or the whereabouts of the original. Similarly, in a nonjudicial foreclosure, if there are subsequent judicial proceedings, a court may decide to order production of the original instrument if necessary to resolve a particular issue.
- 8. Subsection (e) authorizes the person who has the right to foreclose to exercise that right through an agent. By requiring a description of the agency it does not permit the principal to remain undisclosed. An agent authorized to foreclose may be a loan servicer who has a pre-existing contractual relationship with the creditor, or any other person appointed at any time. If the secured obligation is evidenced by a negotiable instrument, the agent or the principal (the person entitled to enforce the note) may hold and retain possession of the note. Subsection (e) is not intended to change existing laws that authorize a third person, such as a trustee under a deed of trust, to foreclose in nonjudicial proceedings. In such circumstances, subsection (e) allows the beneficiary to appoint an agent, but does not speak to the procedure for appointing a substitute trustee.
- 9. Section 401 as drafted, allowing an agent to foreclose, is consistent with the standing decision in *Sprint Communications Co. v. APCC Services, Inc.*, 554 U.S. 269 (2008). There, payphone operators had assigned claims for compensation from long-distance carriers to collection firms. In *Sprint* the Court permitted an assignee of a legal claim for money to pursue that claim in federal court, even when the assignee had promised to remit the proceeds of the litigation to the assignor.

1 2	SECTION 402. TRANSFER OF MORTGAGE.
3	(a) A transfer of an obligation secured by a mortgage also operates to transfer the
4	mortgage.
5	Reporters' Drafting notes
6 7 8 9 10	Sections 401 and 402 must both be consulted to determine whether a particular transferee is a person who is entitled to foreclose. After the Drafting Committee makes choices as to the alternatives stated in both sections, as a matter of style it may be expeditious to consolidate the two sections.
11	(b) [Alternative #1] If the transfer is accomplished by assignment of the mortgage, the
12	assignment may be recorded in the office in which mortgages are recorded, but recordation is not
13	required for the new creditor to foreclose the mortgage pursuant to Section 401.
14	(b) [Alternative #2] If the transfer is accomplished by assignment of the mortgage, the
15	assignment may be recorded in the office in which mortgages are recorded. After the transfer of
16	an obligation to a new owner, the new creditor may foreclose the mortgage only after recordation
17	of the assignment or other appropriate document in the office in which mortgages are recorded.
18 19	Reporters' Drafting Notes
20 21 22 23 24 25 26 27 28	1. Subsection (a) adopts the principle stated in UCC § 9-203(g), which provides that an Article 9 transfer of a instrument also transfers the mortgage (more formally, § 9-203(g) provides that attachment of a security interest in a right to payment or performance secured by personal or real property automatically transfers the security interest to the secured party). Section 9-203(g) covers sales of negotiable instruments, other instruments, and payment intangibles, as well as lending transactions in which those rights serve as collateral to secure an obligation of the transferor.
29 30 31 32 33 34 35	Subsection (a) is broader than § 9-203(g); it applies regardless of whether the transferee obtains an attached Article 9 security interest. It also encompasses involuntary transfers such as inheritance and judicial sales. Restatement (Third) of Property (Mortgages) § 5.4(a) (1997) proposes a similar rule: "A transfer of an obligation secured by a mortgage also transfers the mortgage unless the parties to the transfer agree otherwise." Under the Restatement rule, parties to the transfer may agree otherwise, but this section does not permit severance of the obligation

from the mortgage, following UCC § 9-203(g) and common-law authorities in a number of states.

2. When the foreclosing party is not the originating creditor there is conflicting state law, both in judicial foreclosure and nonjudicial foreclosure states, as to (1) whether the foreclosing party must have an express assignment of the mortgage, or a chain of assignments running back to the original mortgagee, and (2) whether that assignment or the chain of assignments must be recorded in the county land records.

In some states, a statute explicitly requires a recorded assignment. E.g., Ga. Code § 44-14-162: "The security instrument or assignment thereof vesting the secured creditor with title to the security instrument shall be filed prior to the time of sale in the [county land records]." In many states, judicial decisions going in both directions interpret statutes that do not on their face provide immediately obvious answers to these questions. E.g, In re Vasquez, 266 P.3d 1053 (Ariz. 2011) (recording assignments of deeds of trust is not required, although trustee must record notice of trustee's sale); U.S. Bank Nat. Ass'n v. Ibanez, 941 N.E.2d 40 (Mass. 2011) (requiring written chain of assignments).

3. The two alternatives in subsection (b) provide different answers to the fundamental question of whether a creditor may foreclose a mortgage in the absence of a recorded chain of title in the land records demonstrating that the creditor owns the mortgage.

The first alternative in this subsection adopts the position that an express assignment is unnecessary; note that subsection (a) implies an assignment upon a transfer of the obligation. In addition, this alternative for subsection (b) adopts the position that recordation of an assignment (or notice of an implied assignment) is not a prerequisite for foreclosure.

4. In contrast, Alternative # 2 in subsection (b) confirms the rule in many states — a rule which is intended to protect the interests of homeowners and subsequent purchasers — that a written assignment in favor of the foreclosing creditor is a necessary pre-condition to instituting a foreclosure. Because note transfers are not generally recorded, advocates for mandating this outcome believe that recording of mortgage assignments is necessary to provide a complete public record of land title transfers, to protect obligors from double liability, and to prevent post-sale title challenges.

Under Alternative #2, a transfer of the note without an accompanying express assignment of the note does not deprive the assignee of the ability to foreclose. The principle that "the mortgage follows the note", e.g., Restatement of Property §5.4(a), means that the current holder or owner of the mortgage obligation has an equitable right to obtain and record an assignment of the mortgage or deed of trust from any prior record mortgagee, mortgage assignee or

beneficial owner, unless the parties intended otherwise.

Under the second alternative, the complaint or affidavit required by Section 401 must identify and describe all necessary assignments and substitutions. Recordation of a separate assignment, or endorsement on the mortgage itself, provides record notice of the chain of mortgage ownership, and insulates the foreclosure sale purchaser from attacks on title based on transfer defects. The mortgage transfer should be described in the complaint in a judicial proceeding or the affidavit in a nonjudicial proceeding and appear of record prior to the recording of the foreclosure sale deed. It is sufficient to record an assignment to the foreclosing person's agent, so long as the agency is described in the complaint or affidavit. When the mortgage is in the form of a deed of trust, transfer is generally effected by recording a substitution of trustee. The recorded substitution of trustee must describe any transfers of beneficial ownership.

#### SECTION 403. LOST INSTRUMENT; AFFIDAVIT.

- (a) [Alternative #1] If an instrument secured by a mortgage has been lost [or destroyed], the creditor may foreclose the mortgage only if the creditor makes an affidavit attesting to the facts stated in [UCC § 3-309(a)(1) through (a)(3)].
- (a) [Alternative #2] If an instrument secured by a mortgage has been lost [or destroyed], the creditor may foreclose the mortgage only if the creditor was entitled to enforce the instrument when loss of possession occurred and makes an affidavit attesting to the facts stated in [UCC § 3-309(a)].
- (b) If the creditor makes an affidavit pursuant to subsection (a), the obligor is entitled to adequate protection against loss that might occur by reason of a claim by another person to enforce the instrument, and the affidavit shall include a written indemnity from the creditor against loss by the obligor. Whether adequate protection requires more than the indemnity is determined by the facts of each case. Upon motion by the obligor, the court may also require that additional adequate protection be provided by any reasonable means.
- (c) In a judicial foreclosure proceeding, the affidavit described in subsection (a) shall be filed with the complaint.

- (d) In a nonjudicial foreclosing proceeding, the creditor shall include the affidavit
- described in subsection (a) with the notice of foreclosure required by Section 2-103 together with
- a statement that the obligor has the right to petition the [name of appropriate court] where the
- 4 property is located for an order requiring the creditor to provide adequate protection against a
- 5 claim by another person.

#### Reporters' Drafting Notes

1. The policy choice facing the Drafting Committee, of course, is the extent to which this Act should give license to foreclosing creditors who sign "lost" or "destroyed" note affidavits without ever having possessed either the original or a certified copy of the note, and without any evidence of a written assignment of the underlying mortgage to that creditor. For comparison purposes, even under the "business records" exception to conventional hearsay rules, it is not clear that unsigned contracts would be admissible evidence that the parties named in the contract would be entitled to enforce it. Further, if one is to speak of "moral hazard," there is little doubt that a liberal "lost note" affidavit policy offers a powerful incentive to the first note holder intentionally to discard the original note and thereby avoid the cost and uncertainty of maintaining thousands of original paper notes. It would be useful for the Drafting Committee to discuss this subject, in light of the potential for fraud against an obligor.

2. Subsection (a) offers two alternatives to deal with the problem of lost or destroyed promissory notes, both of which interface with the UCC Article 3 treatment of lost or destroyed negotiable instruments. The first alternative is compatible with the 2002 amendments to Article 3. In specifying when a creditor is entitled to enforce a negotiable instrument secured by mortgage notwithstanding its inability to confirm possession of the instrument, subsection (a) tracks the requirements of UCC § 3-309 (2002). In states that have adopted the 2002 amendments to Article 3, Section 3-309 makes it clear that the person who lost possession may be a predecessor of the creditor who seeks to enforce the instrument.

3. Alternative # 2 to subsection (a) is consistent with the text of UCC § 3-309 prior to the 2002 amendments. Most states have not yet adopted the 2002 amendments. Most of these states follow the 1990 Official Text of Article 3. In these states there are a few cases holding that the affidavit must be signed by the person who lost the note. See, e.g., Atlantic Nat. Trust, LLC v. McNamee, 984 So. 2d 375 (Ala. 2007) (examining prior cases; holding that assignee of promissory note that was not in possession when lost may enforce the note). Alternative #2 requires the creditor who forecloses be the person who lost or destroyed the note and who executes the affidavit.

- 4. In some states, the circumstances in which a creditor is allowed to enforce an unavailable instrument are broader than under either the 2002 version or the earlier version of UCC § 3-309. E.g, Va. Code § 55-59.1(B) ("[i]f a note or other evidence of indebtedness secured by a deed of trust is lost or for any reason cannot be produced"). In some states, the circumstances are more restricted because the creditor's affidavit must attest to additional facts. E.g., Md. Code § 7-105.1 (affidavit not sufficient unless it "(1) Identifies the owner of the debt instrument and states from whom and the date on which the owner acquired ownership; (2) States why a copy of the debt instrument cannot be produced; and (3) Describes the good faith efforts made to produce a copy of the debt instrument.").
- 5. When the loan documents executed by the parties did not include a negotiable instrument, the creditor seeking to foreclose may or may not possess an original writing or record (including a counterpart) that evidences the obligation. This section does not require an affidavit for a creditor who lacks possession of such an original record. Some states require "lost note affidavits" under these circumstances. E.g., Va. Code § 8.01-32 ("any past-due lost bond, note, contract, open account agreement, or other written evidence of debt"); Va. Code § 55-59.1(B) ("note or other evidence of indebtedness").
- 6. This section does not discuss the evidentiary effect of the affidavit in judicial proceedings. Some states have statutory law on point. For example, an Alabama statute provides that a lost note affidavit "must be received as presumptive evidence both of the contents and loss or destruction of such instrument, unless the defendant by answer, verified by affidavit, denies the execution of such bond, note or bill or the endorsement, acceptance, or the contents thereof, in which case proof of such execution, endorsement, acceptance, or contents must be made by the plaintiff." Ala. Code § 6-5-284.
- 7. Some statutes dealing with lost note affidavits appear to require an affidavit only if the creditor is unable to produce the original *or a copy* of the instrument.
- 8. Subsection (b) follows UCC § 3-309(b), which requires adequate protection for the obligor from the risk that at some point in the future the instrument will surface and its possessor will assert the right to be paid. (UCC § 3-309(b) was not affected by the 2002 amendments to Article 3.) Subsection (b) requires that the affidavit include a written indemnity, binding the creditor, to protect all obligors against the risk that a person other than the creditor will seek to enforce the instrument. This indemnity serves to reinforce the rights that the obligor already has under principles of restitution and unjust enrichment. See, e.g., Restatement (Third) of Restitution and Unjust Enrichment § 6 (2011): "Payment Of Money Not Due. Payment by mistake gives the payor a claim in restitution against the recipient to the extent payment was not due." In appropriate

1	cases, a court may require a bond in addition to a written indemnity.
2 3	SECTION 404. PUBLIC ADVERTISEMENT OF FORECLOSURE SALE.
4	(a) Mortgaged property may be sold at a public sale only after giving a commercially
5	reasonable public advertisement of the sale.
6	(b) A public advertisement of the sale must indicate:
7	(1) the name of the homeowner and, if not the same, the name of the person who
8	signed the mortgage agreement;
9	(2) the name of the creditor or other person who will conduct the sale;
10	(3) the date, time, and place of the sale;
11	(4) the street address or, if there is no street address, other information identifying
12	where the mortgaged property is located;
13	(5) any improvements and personal property that are included in the sale, if that
14	information is readily discernable by the creditor;
15	(6) the amount of the obligation, including expenses of foreclosure, to be satisfied
16	by proceeds of the sale;
17	(7) whether the mortgaged property is to be sold subject to senior indebtedness;
18	(8) the material terms of the sale, including payment terms to be required for the
19	successful bidder at the completion of the auction;
20	(9) whether access to the mortgaged property for the purpose of inspection is
21	available to prospective bidders before the sale; and
22	(10) a telephone number and email address from which a person may obtain
23	additional information concerning the mortgaged property and the sale.
24	(c) The public advertisement does not have to contain a legal description of the

1 mortgaged property or recording information for the mortgage or other instruments of record.

- (d) The public advertisement, or other information pertaining to the sale, may be posted at the location of the mortgaged property.
- (e) Except as otherwise provided in subsections (e)(1), (e)(2), (e)(3), and (e)(4), whether the method and timing of publication of the public advertisement is commercially reasonable is a question of fact.
- (1) The method of publication is commercially reasonable if published both in a newspaper having general circulation in the [county] where the mortgaged property is located and in an Internet website that is reasonably expected to be viewed by persons having an interest in purchasing the mortgaged property.
  - (2) For a newspaper advertisement, the timing of publication is commercially reasonable if published once per week for three consecutive weeks before the sale, with the first publication not more than 30 days before the sale.
  - (3) For an Internet website, the timing of publication is commercially reasonable if published at least 21 days before the sale and the Internet posting remains regularly available between the time of posting and the time of sale.
  - (4) Notice of postponement is commercially reasonable if published in the same outlets as the original notice for at least 7 days before the postponed sale.
  - (f) A copy of the public advertisement shall be sent to the homeowner and to any obligor. The notice of public advertisement may be sent with the notice of commencement of foreclosure or may be sent separately.
- (g) The person conducting the sale may postpone or cancel the sale for any cause the person considers appropriate. Announcement of a postponement must include the time and

- location of the rescheduled sale. If oral announcement of the postponement is made at the time
- 2 and place advertised for the sale, a new public advertisement is not required unless the sale is
- 3 postponed for longer than thirty (30) days beyond the date originally advertised.

## **Reporters' Drafting Notes**

1. This section allows a public sale of the mortgaged property only if the creditor first gives a commercially reasonable public advertisement. The purpose is to ensure that the public has a meaningful opportunity to learn of the proposed sale in order to appear and engage in competitive bidding. This section supersedes existing state laws covering advertisements for public sales for all foreclosures that are within the scope of this [act].

2. This section does not specify the person who is obligated to give the advertisement of sale. In many states, that person will be the creditor, but in other states, another person such as a trustee or sheriff performs that function. This [act] does not mandate a change in who is responsible for advertising the sale.

3. This [act] does not require the accomplishment of foreclosure by a public auction sale. If other state law allows alternative methods of foreclosure, such methods remain permissible. For example, Connecticut law allows strict foreclosure without a sale of the property.

4. Subsection (b) states minimum requirements for the public advertisement. An advertisement that lacks any of the information set forth in subsection (b) is insufficient as a matter of law. An advertisement may contain additional information about the mortgaged property or the sale.

 5. Traditionally the law required the advertisement of foreclosure sales in local newspapers. This section allows the creditor to continue that practice, but no longer specifies newspaper advertisement as required or sufficient in all cases. Whether a newspaper advertisement alone is sufficient depends upon whether it is commercially reasonable under the facts, which must be determined based upon the nature of the property, the newspaper, and other local circumstances. Similarly, whether it is commercially reasonable for a creditor *not* to publish a newspaper advertisement, relying instead on other outlets, depends upon the facts. In many communities, newspaper advertisements are no longer an effective means of informing the public about upcoming foreclosure sales. Under these circumstances, a creditor's decision not to publish in a newspaper benefits both the creditor and the homeowner and any obligors by saving the expense.

6. Subsection (c) adopts a bright-line rule with respect to legal descriptions of the real property and recording information. The failure to include such information does not make the public advertisement insufficient. This

information is seldom of importance to a person who reads a foreclosure advertisement for the purpose of deciding whether the person has potential interest. Anyone who develops a potential interest is highly likely to investigate further before appearing at the sale to bid. That investigation may include title information, which will disclose the legal description and recording references for the mortgage and other recorded instruments in the chain of title, and typically will include other information as well bearing on the property.

7. Subsection (d) authorizes the creditor to post the public advertisement or a sign on the property, regardless of whether that right is reserved in the mortgage. [*Note:* Is this appropriate? Do foreclosure signs including "bank sale" signs have negative consequences for the neighborhoods? What about zoning and HOA covenants that may restrict or limit signs?]

8. Subsection (e) creates four safe harbors. First, the method of publication is commercially reasonable if the creditor publishes the public advertisement both in a local newspaper and with an appropriate Internet website. The Internet site may be one operated by the newspaper or by any other person, whether or not located in the jurisdiction where the mortgaged property is located. The Internet site, however, must be one that has characteristics suggesting that interested members of the public are likely to find and to read the posting. There are two safe harbors with respect to timing for newspaper advertisements and Internet advertisements, which seek to ensure public access to the advertisement for approximately one month preceding the date of sale. Last, a safe harbor for postponed sales allows a shorter length of time than required for the safe harbor for the original notice because members of the public with potential interest in the property had the opportunity to read the original notice.

# SECTION 405. NOTICE OF SALE, POSTPONEMENT OF SALE AND CANCELLATION OF SALE.

- (a) The creditor shall give the homeowner and any obligor written notice of the date, time, and place of the scheduled foreclosure sale. Notice of sale shall be delivered by first class mail to the last known addresses of the homeowner and any obligor, and by personal delivery to the property address. Notice of sale shall be delivered at least 30 days prior to the sale date.
- (b) If the sale is postponed pursuant to Section 404(g), the creditor shall promptly give the homeowner and any obligor a commercially reasonable notice of the postponement. If the sale is cancelled pursuant to Section 404(g), the creditor shall

1 promptly notify the homeowner and any obligor by first class mail as provided in 2 subsection (a). 3 **Reporters' Drafting Notes** 4 1. This section requires that the creditor notify the homeowner and any 5 obligors of the date, time, and place of the foreclosure sale. Subsection (a) requires a 30-day notice of the originally scheduled sale. One notice must be 6 7 mailed, and a second copy of the notice must be personally delivered to the 8 residence. 9 10 2. Once a foreclosure sale is scheduled, the creditor may elect to postpone or cancel the sale pursuant to Section 404(g). A postponement might also take 11 place for other reasons, such as a judicial order or an automatic stay in 12 13 bankruptcy. Homeowners and obligors should receive prompt notice of any postponement or cancellation. The rules of subsection (a) do not apply to notices 14 of postponement or cancellation. Subsection (b) covers notices of postponement 15 and cancellation, requiring that the notice be commercially reasonable under the 16 17 facts and circumstances. A postponement may be as short as one day. An oral announcement of the postponement, made at the time and place of the originally 18 19 scheduled sale, would suffice if the homeowner and any obligor were present, in 20 which event no written or additional notice would be necessary. 21 22 SECTION 406. OPTIONAL CONFIRMATION OF SALE AFTER 23 NONJUDICIAL FORECLOSURE; DEFICIENCY JUDGMENT. 24 25 (a) If the price at which the mortgaged property is sold at an auction sale pursuant to 26 nonjudicial foreclosure is less than the obligation, resulting in a deficiency, any action to recover 27 the deficiency must be brought within [60 days] after the sale. 28 (b) No deficiency judgment shall be granted unless the court, after notice and a hearing, 29 grants an order confirming the sale. The court shall grant a confirmation order unless it finds: 30 (1) there was a material procedural irregularity such as the failure to give required 31 notices to parties, 32 (2) the sale was conducted fraudulently, or 33 (3) the property sold at a price less than its fair market value as of the date of the foreclosure sale. 34

1 (c) The fair market value referred to in subsection (b)(3) shall be determined by the 2 finder of fact based upon competent evidence of value, which may include, but is not limited to, 3 the following: 4 (1) expert opinion testimony; 5 (2) comparable sales; 6 (3) anticipated marketing time and holding costs; and 7 (4) cost of sale. 8 **Reporters' Drafting Notes** 9 10 1. This Section conforms to existing law by not requiring that a court confirm the sale conducted in a nonjudicial foreclosure as a general matter. 11 However, confirmation is required if the creditor wishes to obtain a deficiency 12 13 judgment. A number of states follow this approach by requiring confirmation of 14 the foreclosure sale if the creditor wishes to obtain a deficiency judgment. Two 15 examples are Georgia and Texas. See Ga. Code § 44-14-161; Tex. Property Code 16 § 51.003. Georgia requires a report of the sale to the superior court within 30 days 17 of the sale, followed by a confirmation hearing and the issuance of a confirmation order if the court finds the property sold for "its true market value." Under a 18 19 Texas statute adopted in 1991, an action to recover a deficiency must be brought 20 within two years of the sale. If requested by the borrower, the court determines the fair market value. If the fair market value exceeds the foreclosure sale price, 21 22 that value is used instead of the sale price to calculate the deficiency. 23 24 25 SECTION 407. OPTIONAL CONFIRMATION OF SALE IN JUDICIAL FORECLOSURE. 26 27 (a) The foreclosing creditor may file a motion in the [specify court] for confirmation of a 28 foreclosure sale within 60 days of the auction sale of the mortgaged property. The motion shall 29 be served on the person conducting the sale, who shall file a report of the sale with the court. 30 The report must name the purchaser and describe the property, the amount bid, the amount paid 31 to date, and any other material terms. 32 (b) The court shall grant an order confirming the sale unless it finds:

1	(1) there was a material procedural irregularity such as the failure to give required
2	notices to parties;
3	(2) the terms of sale were unconscionable;
4	(3) the sale was conducted fraudulently; or
5	(4) justice was otherwise not done.
6	(c) If the court fails to confirm the sale, it may order a resale of the property on such
7	terms as are just.
8	(d) If the court confirms the sale, the purchaser may record the confirmation order.
9	Reporters' Drafting Notes
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11	1. Comments at the November 2012 meeting highlighted the conflict
12	between mandating judicial confirmation of sales in nonjudicial foreclosure states
13	where it is not presently required, on one hand, and the need for a mechanism to
14 15	establish the conclusive effect of a sale on the other. This draft attempts to resolve the conflict by providing for an optional, rather than mandatory, sale
16	confirmation process. Confirmation is a prerequisite for the conclusive effect of
17	the sale for the benefit of bona fide purchasers. In a nonjudicial foreclosure state,
18	the creditor (or title insurer) seeking to prevent possible claims of a defective
19	foreclosure process can opt for judicial confirmation, or can choose not to obtain
20	confirmation if it is confident that there were no defects in the foreclosure
21	process. The addition of an optional confirmation process in states without one
22	should prove less controversial than mandating judicial confirmation. For judicial
23	foreclosure states, while the foreclosure judgment is conclusive as to the basic
24	prerequisites to foreclosure, such as the existence of a default, an optional sale
25	confirmation can add some protection against challenges to defects in post-
26	judgment procedures, such as the notice of sale.
27 28	SECTION 408. CONCLUSIVE EFFECT OF FORECLOSURE SALE. A final and
29	non-appealable court order confirming the sale pursuant to Section 406 or 407 conclusively
30	establishes compliance with this Act in favor of purchasers of the mortgaged property in good
31	faith for value. [For purposes of this section, the foreclosing creditor is not a good faith
32	purchaser for value.]
33	Reporters' Drafting Notes

1 2 3 4 5	1. At the November 2012 meeting there was disagreement regarding whether the foreclosing creditor should benefit from the conclusive effect of the confirmation of a foreclosure sale. The language remains bracketed for further discussion.
6	ARTICLE 5
7	OTHER PROVISIONS
8 9	SECTION 501. NEGOTIATED TRANSFER OF MORTGAGED PROPERTY IN SATISFACTION OF OBLIGATION.
10 11	(a) A homeowner may transfer mortgaged property to a creditor in full satisfaction of the
12	homeowner's obligation to that creditor secured by that property if:
13	(1) The homeowner and the creditor agree to the transfer in a record authenticated
14	by both parties after the homeowner's default; and
15	(2) An authenticated notification of objection to the proposed transfer is not
16	received from any person entitled to notice under section 502 within 20 days after notification
17	was sent to that person.
18	(b) If the homeowner or a person claiming under the homeowner is in possession of the
19	mortgaged property, the agreement must specify the date and time when the homeowner is to
20	surrender possession to the creditor. If there is any person entitled to notice under section 502,
21	the homeowner is not obligated to surrender possession before the 20-day period described in
22	subsection (a)(2) has elapsed.
23	Reporters' Drafting Notes
24 25 26 27 28 29 30 31	1. The Section authorizes a transfer from the homeowner to the creditor in full satisfaction of the debt or other obligation. In so doing, it provides a framework for existing workout arrangements such as cash-for-keys agreements and deed-in-lieu of foreclosure transactions. This Section and the following two sections provide for a safe harbor by specifying the effect of a transfer that meets the requirements of this Section. This Section is based in part on UCC § 9-620, which provides for the acceptance of personal property mortgaged property by a

secured party in full or partial satisfaction of a secured obligation. The important innovation here is to discharge junior liens on the property without the need for a foreclosure sale.

2. This Section does not specify a minimum consideration to be received by the homeowner in exchange for the homeowner's agreement to transfer the mortgaged property in satisfaction of the obligation. The sole exception is that if the homeowner is in possession and there are third parties entitled to notification of the proposed transfer, the agreement may not require the homeowner to vacate possession prior to the expiration of the period for notified persons to submit an objection.

3. As suggested in the prior paragraph, the Reporters, Chair and ABA advisor note that the consensus of the discussion at the November meeting appeared to be that there was no apparent justification for mandating that a 'negotiated transfer' under this section include any statutory minimum consideration to be paid to the homeowner; this draft accordingly deletes reference to that original requirement in this section.

As a consequence, this section as it is now drafted confers a substantial benefit on mortgage creditors - in the form of a new mechanism for converting every 'deed in lieu' transaction into an accelerated means of clearing title of junior encumbrancers without the need for a more traditional judicial foreclosure – but does not confer any minimum benefit on homeowners (other than the general statement of effects of such an agreement contained in Section 504 and the rights of possession noted in paragraph 2 above,)

#### SECTION 502. NOTICE OF NEGOTIATED TRANSFER.

foreclosure proceeding is pending with respect to the mortgaged property, the court must send notice of the proposed negotiated transfer to all parties, except for the homeowner and the

(a) If a negotiated transfer pursuant to Section 501 is proposed at a time when a judicial

creditor that is foreclosing.

(b) If a negotiated transfer pursuant to Section 501 is proposed at a time when a judicial foreclosure proceeding is not pending with respect to the mortgaged property, the creditor must send notice of the proposed negotiated transfer to:

(1) any person from which the creditor has received, before the homeowner and the creditor agreed to the proposed transfer, an authenticated notification of a claim of an interest

1	in the mortgaged property; and
2	(2) any person that, 10 days before the homeowner and the creditor agreed to the
3	proposed transfer, held an interest in the mortgaged property, perfected by a filing in the public
4	records, that is subordinate to the mortgage that is the subject of the proposed transfer.
5	Reporters' Drafting Notes
6 7 8 9 10	1. This section is based on UCC § 9-621, which provides for a notification procedure for an acceptance of personal property by a secured party in full or partial satisfaction of a secured obligation.
11 12 13 14 15 16 17	2. Subsection (a) provides for the court to notify parties to the foreclosure proceeding of an agreement proposed by the homeowner and creditor for a transfer in full satisfaction of the debt or other obligation. If there are no parties to the action, other than the homeowner and the creditor, then there is no one to notify. Holders of subordinate interests in the mortgaged property should have been joined as necessary parties to the foreclosure action.
18 19 20 21 22 23	3. Subsection (b) provides for the creditor to notify persons who have subordinate interests in the mortgaged property of an agreement proposed by the homeowner and creditor for a transfer in full satisfaction of the obligation. Such subordinate interest holders may have their rights terminated by the negotiated transfer, and therefore they have the right to request protection pursuant to Section 503.
24 25	SECTION 503. HEARING ON OBJECTIONS TO NEGOTIATED TRANSFER.
26 27	(a) If the court receives an effective notification of objection from any person holding an
28	interest in the mortgaged property that would be affected by the negotiated transfer, the court
29	shall promptly schedule a hearing regarding that objection.
30	(b) If, at the hearing, the creditor who is a party to the proposed transfer demonstrates by
31	appraisal or otherwise that that there is no equity in the mortgaged property available to satisfy
32	the interests of the objecting interest holder, the court shall overrule the objection and approve
33	the negotiated transfer.
34	(c) If, at the hearing, the objecting party demonstrates by appraisal or otherwise that

- 1 there is equity in the mortgaged property available to satisfy the interests of the objecting interest 2 holder, the court shall set a date not later than [30] days after the date of the hearing by which the 3 objecting party shall be entitled to tender to the creditor who is a party to the proposed transfer a 4 sum equal to the obligation owed to the proposing creditor, including interest and court costs. If 5 the objecting party tenders that sum to the creditor within the time set by the court, the objecting 6 party shall be entitled to the benefit of the proposed negotiated transfer. Otherwise, the rights of 7
  - (d) If a creditor who has sent a notice under Section 502(b) receives an effective notification of objection from any person holding an interest in the mortgaged property that would be affected by the negotiated transfer, the negotiated transfer shall not proceed unless the creditor initiates a judicial proceeding for the purpose of holding a hearing pursuant to the rules set forth in subsections (b) and (c).

#### SECTION 504. EFFECT OF NEGOTIATED TRANSFER.

- 14 (a) A homeowner's transfer of the mortgaged property pursuant to Section 501 to a 15 creditor in full satisfaction of the obligation to that creditor it secures:
  - (1) discharges the obligation in full;

the objecting party under this section shall be extinguished.

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- (2) transfers to the creditor all of the homeowner's rights in the mortgaged property, except for any right of the homeowner to continue to occupy the mortgaged property pursuant to an agreement between the homeowner and the creditor which is incorporated into the negotiated transfer agreement;
- (3) discharges the mortgage held by the creditor and any subordinate mortgage or other subordinate lien; and
- 23 (4) terminates any other subordinate interest.

- (b) A subordinate interest is discharged or terminated under subsection (a), even in the event of noncompliance with the requirements of this Act; provided, that a creditor who fails to comply with the requirements of this Act is liable for damages in the amount of any loss caused by its failure to comply.
- (c) If the homeowner and creditor have agreed that the homeowner has the right to continue to occupy the mortgaged property for a fixed period of time, that agreement creates a license unless the parties have expressly agreed to enter into a landlord-tenant relationship.
- (d) A transfer of the mortgaged property waives all rights of the creditor to obtain a personal judgment for the obligation, including costs and expenses, against the homeowner or any other person liable for the obligation secured by the mortgaged property.
- (e) A transfer of the mortgaged property waives all rights of the homeowner to redeem the mortgaged property.
- (f) [Nothing in Sections 501 through 504 prevents a homeowner and creditor from entering into any other form of agreement on mutually agreeable terms, but the effects of a negotiated transfer described in these sections do not apply to an agreement that fails to state that the agreement is made pursuant to section 501.] (g) Nothing in this article affects the rights of any creditor holding an interest in the mortgaged property which is senior to the interests of the creditor that takes title to the mortgaged property pursuant to this section.

## **Reporters' Drafting Notes**

1. This section is based upon UCC § 9-622, which specifies the effect of acceptance of personal property mortgaged property by a secured party in full or partial satisfaction of a secured obligation. Subsection (a) specifies the effect of a transfer of the mortgaged property in full satisfaction of the secured obligation. The transfer to which it refers is one that results from performance of the agreement made by the homeowner and the creditor. If a timely objection is received by the court or by the creditor from a person entitled to notification, then neither this subsection nor subsection (b) applies. Paragraph (1) expresses the

fundamental consequence of accepting the mortgaged property in full satisfaction of the secured obligation—the obligation is discharged.

2. Paragraphs (2) through (4) indicate the effects of a transfer on various property rights and interests. Under paragraph (2), the creditor acquires "all of the homeowner's rights in the mortgaged property." Under paragraph (3), all junior encumbrances are discharged. Paragraph (4) provides for the termination of other subordinate interests. Under existing law, a deed-in-lieu of foreclosure accepted by a creditor does not terminate subordinate mortgages, subordinate liens, or other subordinate property rights. This Act changes by result by authorizing a transfer in full satisfaction of the obligation, which terminates junior interests.

 3. Subsection (c) specifies that the status of the homeowner who continues to occupy the property after entering into an agreement to transfer the property to the creditor in full satisfaction of the obligation is that of a licensee. The parties' agreement and other state law determine the rights and obligations of the parties as licensor and licensee.

4. The last sentence of subsection (f) is bracketed to reflect at least one policy choice that the Reporters, Chair and the ABA Advisor believe should be made by the Committee.

As drafted, the sentence authorizes homeowners and creditors to enter into any other type of agreement that they might desire, but no such agreement – presumably including a traditional 'deed in lieu' arrangement – would confer the benefits of Section 504 unless the agreement expressly provided that it was made pursuant to Section 501.

The converse of the policy is reflected in this observation from Reporter Smith:

"I believe the better policy is to displace existing state laws on "deed in lieu" transactions within the scope of this act. Among other problems, if we keep both, there will be transactions in which the lender has not clearly documented whether the intent to proceed under this act or under other law."

#### SECTION 505. ABANDONED PROPERTY.

- 39 (a) A government agency's determination, finding, or order that mortgaged property is
- 40 abandoned, or the presence of not less than [three] of the following conditions, constitutes prima
- 41 facie evidence that the mortgaged property is abandoned property:
  - (1) One or more doors to the mortgaged property are boarded up, closed off,

- 1 smashed through, broken off, unhinged, or continuously unlocked; or multiple windows are
- 2 boarded up or closed off; or multiple window panes are broken.
- 3 (2) Gas service, electric service, water service, or other utility service to the
- 4 mortgaged property has been terminated; or utility consumption is extremely low so as to
- 5 indicate that the property is not regularly occupied.

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- 6 (3) Rubbish, trash, or debris has accumulated on the mortgaged property.
- 7 (4) The mortgaged property is deteriorating so as to constitute a serious threat to 8 public health or safety.
  - (5) The creditor has changed the locks on the mortgaged property and for at least 30 days after the changing of the locks the homeowner has not requested entrance to the mortgaged property.
  - (6) There exist one or more written statements, including documents of conveyance, signed by the homeowner that indicate a clear intent to abandon the mortgaged property.
  - (7) The police or sheriff's office has received at least two reports of trespassers on the mortgaged property or of vandalism or other illegal acts being committed on the mortgaged property.
  - (8) The homeowner has died and there is no evidence that a survivor of the homeowner is in actual possession of the mortgaged property.
  - (b) In a judicial foreclosure proceeding, the plaintiff or the city or [county] in which the mortgaged property is located may petition the court for a determination that the mortgaged property is abandoned property. If the mortgaged property is located in a common interest community, the association that governs that community shall have the right to intervene in the

# proceeding.

(c) In a judicial foreclosure proceeding, after notice and a hearing, the court may issue an
order finding that the mortgaged property is abandoned property. In a nonjudicial foreclosure
proceeding, the creditor or the city or [county] in which the mortgaged property is located may
seek a determination that the mortgaged property is abandoned property by submitting a request
accompanied by an affidavit to [name of official]. The person seeking the determination must
send a notification to the homeowner and other persons entitled to notice under Section 201. The
notification must include a copy of the request and the affidavit, must describe the consequences
that will follow from a determination of abandonment, and must inform the recipient has the
right to contact the [name of official] to obtain further information or to object to the proposed
determination of abandonment. After personal inspection of the mortgaged property, which shall
include entry into the dwelling unit, the [name of official] may issue a written determination
finding that the mortgaged property is abandoned property. The [name of official] shall send the
written determination to the creditor, the homeowner, and other persons entitled to notice under
Section 201. The written determination, or the refusal of the [name of official] to issue a written
determination, shall be subject to judicial review de novo in an appropriate court.

## Reporters' Drafting Notes

1. This Act authorizes an expedited foreclosure procedure for abandoned properties for both judicial foreclosure and for nonjudicial foreclosures. An expedited procedure is appropriate for two reasons. First, the homeowner is no longer making a valuable economic use of the property to provide shelter for the homeowner or the homeowner's family or someone claiming under the homeowner, such as a tenant. A foreclosure sale will not result in a possessor being forced to relocate to other housing. Second, properties that are facing foreclosure and that are vacant have significant negative impacts on neighborhoods and the surrounding communities. Vacancies reduce the market values of neighboring properties. Neighborhood crime increases. The vacant

<sup>&</sup>lt;sup>1</sup> Defer for later discussion by the Committee maintenance and repair obligations of homeowners and creditors with respect to abandoned property.

 properties tend to suffer from lack of repair and maintenance, creating public health risks, including infestations by vermin, mosquitoes, and other insects. There are fiscal impacts on local governments, who find property taxes on vacant properties often become delinquent; yet the governments are faced with added expenses to provide essential services to blighted neighborhoods, such as police and fire protection. By providing for an expedited foreclosure procedure, this Act seeks to return abandoned properties to the stock of occupied, well-maintained housing as soon as reasonably possible.

2. The conditions giving rise to prima facie evidence of abandonment set forth in Subsection (a) through (a) closely track the criteria set forth in Ind. Code § 32-30-10.6-5(a) (effective March 16, 2012). A government agency's issuance of a determination that the mortgaged property is abandoned by itself constitutes prima facie evidence of abandonment. The government's determination, finding, or order might not use the word "abandoned"; it might, for example, refer to the property as vacant. Of course, the homeowner or another person has the right to challenge the correctness of the governmental determination.

With respect to the statutory conditions listed in Subsection (a)(1) through (a)(8), the presence of [three] or more of such conditions constitutes prima facie evidence, giving rise to a presumption of abandonment. Such conditions are not conclusive on the issue of abandonment. Many residential properties will exhibit at least one such condition, when the homeowner is still in possession of the property. If the homeowner or another person holding under the homeowner is in actual possession of the mortgage property, the property is not abandoned notwithstanding the existence of such conditions. Likewise, mortgaged property may be abandoned under this Section notwithstanding the absence of any of the statutory conditions.

- 3. Mortgaged property often becomes vacant, both under standard mortgage and reverse mortgage transactions, when the homeowner dies. Under Subsection (a)(8) proof of death of the homeowner constitutes prima facie evidence that the mortgaged property is abandoned, provided that there is no evidence that an heir or other beneficiary of the homeowner's estate is in actual possession. Of course if there are multiple homeowners, this condition is met only if all the homeowners have died.
- 4. In a nonjudicial foreclosure proceeding, the creditor may treat the mortgaged property as abandoned only by submitting evidence of abandonment to an independent third party. Subsection (c) provides for the submission of evidence to a person, who as part of the decision making process must personally visit the property and enter the dwelling unit. Normally jurisdictions enacting this Act will designate an employee of local government, such as a building inspector, who is responsible for evaluating the physical condition of dwelling units.

Judicial review of the decision is available to any interested person.

1 Subsection (c) does not specify the nature of that action, which in many 2 iurisdictions will be a mandamus action. 3 4 SECTION 506. FORECLOSURE OF ABANDONED PROPERTY. 5 (a) If the court issues an order finding that the mortgaged property is abandoned property 6 pursuant to Section 505(b) and it has previously issued, or at the same time issues, a judgment of 7 foreclosure, then the court shall order an expedited sale of the property. The order shall call for 8 public sale of the property no sooner than [30] days and no later than [60] days after entry of the 9 order. 10 (b) In a nonjudicial foreclosure proceeding, upon the issuance of a written determination 11 that the mortgaged property is abandoned property pursuant to Section 505(c), the creditor may 12 conduct an expedited sale of the property. A public sale of the property may take place no sooner 13 than [30] days and no later than 60 days after the issuance of the written determination, unless 14 judicial review of the determination is commenced. The creditor shall comply with the notice 15 requirements of Section 405, except that [15] days advance notice of the sale is sufficient. 16 (c) After a judicial order or a written determination finding that the mortgaged property 17 is abandoned property, the creditor shall take necessary and appropriate action to cause the 18 foreclosure sale to be completed within a reasonable time unless the creditor releases its 19 mortgage and files that release on the land records. The creditor shall not have the right to 20 dismiss, terminate, or suspend foreclosure proceedings, and thereby end its obligations to 21 maintain the abandoned property under Section 507. 22 (d) The completion of a foreclosure sale pursuant to subsection (a) or (b) shall have the 23 effect of terminating the rights of the homeowner or any other person to redeem the property 24 after the sale under Code Section .]

**Reporters' Drafting Notes** 

- 1. This Section provides for an expedited public sale of the mortgaged property after a determination that the mortgaged property is abandoned. In a judicial foreclosure, the court must order the sale to take place no longer than \_\_ days after the court enters its order finding the property to be abandoned, unless the creditor agrees to a later sale date. In a nonjudicial foreclosure, the creditor may select the date, provided it is no sooner than \_\_ days after the written determination of abandonment.
- 2. This Section does not authorize a disposition of abandoned property other than public sale, but other dispositions are available under other sections of this Act. For example, the homeowner and creditor may agree to a negotiated transfer to the creditor in lieu of foreclosure pursuant to Sections 501 to 504 [cash for keys agreement].
- 3. Once a creditor decides to take advantage of the expedited foreclosure procedure allowed by this Section, there is a public interest in ensuring that the property becomes occupied as soon as reasonably possible. For this reason subsection (c) does not allow the creditor to suspend indefinitely its efforts to consummate the foreclosure. There may be exceptional circumstances in which it is not feasible to hold the foreclosure sale within 60 days of the judicial order or written determination finding the property to be abandoned, as required by subsection (a) and (b). In that event, subsection (c) provides an outside limit of [four months] to complete the sale.

Subsection (c) poses the substantial question of what consequences should flow from the failure of the creditor to comply with its requirements. On the one hand, in the view of the Reporters, the Chair and the ABA Advisor, it would clearly be inappropriate to impose an obligation on a creditor to repair the property subject to the mortgage before the creditor has taken possession or an official determination is made that the property is abandoned. Indeed, we anticipate that the lending community will resist a statutory duty to maintain property on which it holds a mortgage in those instances where the lender would prefer to release its mortgage and forego any interest in that property.

On the other hand, the consequences of a creditor's failure to either commence and complete a foreclosure action or to release its mortgage, on other stakeholders in the abandoned property — including the fee owner, the municipality and neighbors in which the abandoned property is located, and where appropriate, a homeowners association - are very real. We believe this is a subject deserving of substantial discussion during the April meeting.

4. In states that afford the homeowner and other persons a statutory right of redemption after completion of a foreclosure sale, subsection (d) serves to terminate those redemption rights.

- 5. On February 8, 2013, Illinois enacted detailed provisions providing for expedited foreclosure for abandoned properties. 2012 Ill. Legis. Serv. P.A. 97-1164 (S.B. 16). The core provision is set forth below:
- § 15–1505.8. Expedited judgment and sale procedure for abandoned residential property.
- (a) Upon motion and notice, the mortgagee may elect to utilize the expedited judgment and sale procedure for abandoned residential property stated in this Section to obtain a judgment of foreclosure pursuant to Section 15–1506. The motion to expedite the judgment and sale may be combined with or made part of the motion requesting a judgment of foreclosure. The notice of the motion to expedite the judgment and sale shall be sent by first-class mail to the last known address of the mortgagor, and the notice required by paragraph (1) of subsection (1) of this Section shall be posted at the property address.
- (b) The motion requesting an expedited judgment of foreclosure and sale may be filed by the mortgagee at the time the foreclosure complaint is filed or any time thereafter, and shall set forth the facts demonstrating that the mortgaged real estate is abandoned residential real estate under Section 15–1200.5 and shall be supported by affidavit.
- (c) If a motion for an expedited judgment and sale is filed at the time the foreclosure complaint is filed or before the period to answer the foreclosure complaint has expired, the motion shall be heard by the court no earlier than before the period to answer the foreclosure complaint has expired and no later than 15 days after the period to answer the foreclosure complaint has expired.
- (d) If a motion for an expedited judgment and sale is filed after the period to answer the foreclosure complaint has expired, the motion shall be heard no later than 15 days after the motion is filed.
- (e) The hearing shall be given priority by the court and shall be scheduled to be heard within the applicable time period set forth in subsection (c) or (d) of this Section.
- (f) Subject to subsection (g), at the hearing on the motion requesting an expedited judgment and sale, if the court finds that the mortgaged real estate is abandoned residential property, the court shall grant the motion and immediately proceed to a trial of the foreclosure. A judgment of foreclosure under this Section shall include the matters identified in Section 15–1506.
- (g) The court may not grant the motion requesting an expedited judgment and sale if the mortgagor, an unknown owner, or a lawful occupant appears in the action in any manner before or at the hearing and objects to a finding of abandonment.
- (h) The court shall vacate an order issued pursuant to subsection (f) of this Section if the mortgagor or a lawful occupant appears in the action at any time prior to the court issuing an order confirming the sale pursuant to subsection (b–3) of Section 15–1508 and presents evidence establishing to the satisfaction of the court that the mortgagor or lawful occupant has not abandoned the mortgaged real estate.
  - (i) The reinstatement period and redemption period for the abandoned

residential property shall end in accordance with paragraph (4) of subsection (b) of Section 15–1603, and the abandoned residential property shall be sold at the earliest practicable time at a sale as provided in this Article.

- (j) The mortgagee or its agent may enter, secure, and maintain abandoned residential property subject to subsection (e–5) of Section 21–3 of the Criminal Code of 2012.
  - (k) Personal property.

- (1) Upon confirmation of the sale held pursuant to Section 15–1507, any personal property remaining in or upon the abandoned residential property shall be deemed to have been abandoned by the owner of such personal property and may be disposed of or donated by the holder of the certificate of sale (or, if none, by the purchaser at the sale). In the event of donation of any such personal property, the holder of the certificate of sale (or, if none, the purchaser at the sale) may transfer such donated property with a bill of sale. No mortgagee or its successors or assigns, holder of a certificate of sale, or purchaser at the sale shall be liable for any such disposal or donation of personal property.
- (2) Notwithstanding paragraph (1) of this subsection (k), in the event a lawful occupant is in possession of the mortgaged real estate who has not been made a party to the foreclosure and had his or her interests terminated therein, any personal property of the lawful occupant shall not be deemed to have been abandoned, nor shall the rights of the lawful occupant to any personal property be affected.
  - (l) Notices to be posted at property address.
- (1) The notice set out in this paragraph (1) of this subsection (l) shall be conspicuously posted at the property address at least 14 days before the hearing on the motion requesting an expedited judgment and sale and shall be in boldface, in at least 12 point type, and in substantially the following form:

# "NOTICE TO ANY TENANT OR OTHER LAWFUL OCCUPANT OF THIS PROPERTY

A lawsuit has been filed to foreclose on this property, and the party asking to foreclose on this property has asked a judge to find that THIS PROPERTY IS ABANDONED. The judge will be holding a hearing to decide whether this property is ABANDONED. IF YOU LAWFULLY OCCUPY ANY PART OF THIS PROPERTY, YOU MAY CHOOSE TO GO TO THIS HEARING and explain to the judge how you are a lawful occupant of this property. If the judge is satisfied that you are a LAWFUL OCCUPANT of this property, the court will find that this property is NOT ABANDONED. This hearing will be held in the courthouse at the following address, date, and time: . . .

#### **IMPORTANT**

This is NOT a notice to vacate the premises. You may wish to contact a lawyer or your local legal aid or housing counseling agency to discuss any rights that you may have....

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2	[Other required provisions of the notice criminalize intentional removal of
3	the notice and trespass on the property.]
4	
5	(2) The notice set out in this paragraph (2) of this subsection (1) shall be
6	conspicuously posted at the property address at least 14 days before the hearing to
7	confirm the sale of the abandoned residential property and shall be in boldface, in
8	at least 12 point type, and in substantially the following form:
9	
0	"NOTICE TO ANY TENANT OR OTHER LAWFUL OCCUPANT OF
1	THIS PROPERTY
2	
3	A lawsuit has been filed to foreclose on this property, and the judge has
4	found that THIS PROPERTY IS ABANDONED. As a result, THIS
5	PROPERTY HAS BEEN OR WILL BE SOLD.
6	HOWEVER, there still must be a hearing for the judge to approve the sale.
17	The judge will NOT APPROVE this sale if the judge finds that any person
8	lawfully occupies any part of this property.
9	IF YOU LAWFULLY OCCUPY ANY PART OF THIS PROPERTY, YOU
20	MAY CHOOSE TO GO TO THIS HEARING and explain to the judge how
21	you are a lawful occupant of this property. You also may appear BEFORE
22 23	this hearing and explain to the judge how you are a lawful occupant of this
23	property.
24 25	If the judge is satisfied that you are a LAWFUL OCCUPANT of this property, the court will find that this property is NOT ABANDONED, and
25 26	there will be no sale of the property at this time.
27	This hearing will be held in the courthouse at the following address, date,
28	and time:
29	
30	Other required provisions of the notice criminalize intentional removal of
31	the notice and trespass on the property.]
32	
33	SECTION 507. MAINTENANCE OF ABANDONED PROPERTY.
34	(a) In a judicial foreclosure proceeding, a creditor shall maintain abandoned property
35	from the time the court issues an order finding that the mortgaged property is abandoned
36	property pursuant to Section 505(b).
37	(b) In a nonjudicial foreclosure proceeding, a creditor shall maintain abandoned property
88	from the time of issuance of a written determination that the mortgaged property is abandoned
39	property pursuant to Section 505(c).

(c) In the absence of a judicial order under subsection (a) or a written determination under subsection (b), a creditor who has commenced foreclosure proceedings shall maintain the mortgaged property if a governmental entity issues a citation finding that the mortgaged property is abandoned property in a condition that poses a threat to public safety or health.

- (d) The creditor's obligation to maintain abandoned property shall continue until the conveyance of the property through foreclosure to a purchaser other than the creditor or until the creditor records a release of its mortgage.
- (e) For purposes of this section, "failure to maintain" means (i) failure to care for the exterior of the property, including, but not limited to, permitting excessive foliage growth that diminishes the value of surrounding properties; (ii) failing to take action to prevent trespassers or squatters from remaining on the property; (iii) failing to take action to prevent mosquito larvae from growing in standing water; or (iv) other conditions that create a public or private nuisance.
- (f) A creditor who has the obligation to maintain abandoned property shall have the right peaceably to enter the property, or to cause others peaceably to enter the property, for the limited purposes of inspection, repair, and maintenance as required by this section. All reasonable expenses incurred by the creditor pursuant to this section shall be an obligation of the homeowner and shall be secured by the mortgage.
- (g) No person who enters the abandoned property for the purposes described in subsection (f) shall have any liability to the homeowner for trespass or for damage to the property.
- (h) The following persons shall have the right to enforce the obligations created by this section in any appropriate action or proceeding:
  - (1) The city or other governmental entity in which the mortgaged property is

#### 1 located.

2	(2) A homeowners association, condominium association, or cooperative
3	association if the mortgaged property is subject to the rules of that association.

(i) The obligations of the creditor to maintain abandoned property are limited to those stated in the Section; provided, that if the creditor becomes the owner of the abandoned property, its obligations with respect to the property shall be determined by other law. The creditor shall not become a mortgagee in possession of the property by virtue of its performance of the

# Reporters' Drafting Notes

obligations stated in this Section.

1. This Section requires creditors to maintain abandoned properties under certain circumstances. The obligation may arise based upon action of the creditor or action of the municipality or other governmental entity where the property is located. The creditor does not become obligated to maintain merely by commencing foreclosure proceedings at a time when the dwelling unit is vacant. Rather, the obligation arises when the creditor seeks to use the expedited foreclosure procedure authorized by Section 505 and obtains either a judicial order or official determination that the property is abandoned. Under subsection (c) the obligation may also arise any time after the creditor has commenced foreclosure proceedings if the municipality or other local governmental entity cites the property as both abandoned and presenting a threat to public safety or health.

2. Subsection (e) defines the scope of the creditor's obligation to maintain abandoned property. The focus is on the outward appearance of the property, including yards and other exterior spaces, and other conditions that are likely to have significant impacts on the neighborhood, such as interior spaces frequented by squatters or persons engaged in criminal activities. This subsection is modeled closely on Cal. Civ. § 2929.3(b), enacted in 2008.

3. Subsection (f) grants a license to the creditor and to its agents or contractors to enter abandoned property for the purpose of inspection, repair, and maintenance, regardless of whether that right is reserved in the mortgage. Similarly, this subsection authorizes the addition of the creditor's reasonable maintenance expenses under this section to the debt secured by the mortgage, regardless of whether the mortgage contains a provision to that effect.

4. Subsection (h) provides for enforcement by the local government that

has jurisdiction over the abandoned property. When the property is located in a common-interest community, it also provides standing for the association as a means to protect neighboring property owners whose interests are likely to be harmed by the creditor's failure to maintain the property. In conferring standing both to the local government and to owners' associations, this subsection follows the approach taken by N.Y. Real Prop. Acts. § 1307(3), enacted in 2009. This subsection does not grant a direct enforcement right to neighbors. If negatively impacted, such persons may have a remedy under other laws, such as public or private nuisance.

5. At common law a creditor who takes possession of mortgaged property prior to the completion of foreclosure becomes a "mortgagee in possession," who by virtue thereof undertakes a number of obligations to the homeowner with respect to maintenance and care of the property. Subsection (i) expressly provides that a creditor who enters the property for the purpose of complying with its obligations under this Section does not assume the liabilities of a mortgagee in possession.

## SECTION 508. LIEN FOR SUMS DUE ASSOCIATION; ENFORCEMENT.

## PREAMBLE TO REVISED SECTION 508.

The Committee will recall that Section 3-116 of the Uniform Common Interest Ownership Act provides the unit owners association a super priority – that is, priority over first mortgages - for six months of regular common expense assessments, plus court costs and legal fees, when those common charges are unpaid.

The November draft presented 4 alternatives to address the issues that home owner associations for condominiums, cooperatives and planned communities face in collecting those common charges. The problem is made considerably more complex by the extended delays in finalizing foreclosures now being experienced in some states. The arguments favoring enhanced priority for CIC assessment liens were presented at the November meeting by representatives of the Community Association Institute.

Of those four original alternatives, the first provided super priority for all regular periodic common charges plus interest – compared to the existing six months - , but did not give super priority for any association's legal fees, for special assessments or for other charges.

The second alternative proposed a limitation on the priority claim of the association's legal fees, but was otherwise identical to alternative 1.

Alternative # 3 proposed an automatic increase in the super priority lien for all delayed foreclosures, while Alternative 4 provided the association a right to accelerate its own foreclosure actions for non-payment of common charges, as well as to seek acceleration of a foreclosure of the first mortgage, in order to minimize the association's own lost common charges which would be wiped out by the foreclosure.

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ENFORCEMENT.

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Upon consideration, it may simplify consideration of this issue by the Drafting Committee to consider only a single proposed section. In drafting that section, we sought to take into account much of the discussion at the November meeting, as well as the thoughts of association advocates and other views expressed by lenders.

Finally, and separate from consideration of this section, it may be appropriate for the Drafting Committee to consider the utility of authorizing creditors who provide mortgage financing to purchasers of dwelling units in common interest communities to, first, require those purchasers to escrow funds for common charges as well as real estate taxes and casualty insurance; and, second, to require that home owner associations accept periodic payments of common charges from lenders -say, quarterly instead of monthly rather than directly from the unit owner, in order to minimize the lenders' risk of failed common charge payments.

SECTION 508. [NEW] LIEN FOR SUMS DUE ASSOCIATION;

# **Drafter's Note**

Other than necessary style matters, this section incorporates all the relevant language of Sec. 3-116 of the Uniform Common Interest Ownership Act, with two exceptions:

First, the highlighted text in subsection (c) limits the association's legal fees in an uncontested matter to a sum equal to 3 months of the association's common charges;

Second, the highlighted text in subsection (d) provides that if a mortgage foreclosure is not completed in 12 months, then, in addition to the existing 6 month priority granted to associations, the association would thereafter begin to add a month's priority for every additional month, beginning in month 13.

(a) The association has a statutory lien on a dwelling unit for any assessment attributable to that unit based on the periodic budget adopted by the association pursuant to the declaration and the statutes of this state authorizing creation of the common interest community in which the dwelling unit is located; and fines imposed against its unit owner. Unless the declaration otherwise provides, reasonable attorneys' fees and costs, other fees, charges, late charges, fines and interest charged pursuant to other law and any other sums due to the association under the

declaration or as a result of an administrative, arbitration, mediation or judicial decision, are enforceable in the same manner as unpaid assessments under this section. If an assessment described in this section is payable in installments, the lien is for the full amount of the assessment from the time the first installment thereof becomes due.

- (b) A lien under this\_section is prior to all other liens and encumbrances on a dwelling unit in a common interest community except (1) liens and encumbrances recorded before the recordation of the declaration, (2) a first mortgage on the dwelling unit recorded before the date on which the assessment or other charge sought to be enforced became delinquent, and (3) liens for real estate taxes and other governmental assessments or charges against the dwelling unit.
- (c) A lien under this section is also prior to first mortgages described in subdivision (2) of subsection (b) to the extent of (1) the "priority amount," that is, an amount equal to the common expense assessments based on the periodic budget adopted by the association pursuant the declaration and the statutes of this state authorizing creation of the common interest community in which the unit is located which would have become due in the absence of acceleration during the six months immediately preceding institution of an action to enforce either the association's lien or a mortgage described in subdivision (2) of subsection (b); and (2) the association's costs and attorney's fees in enforcing its lien. However, if (i) an action to enforce the association's lien is uncontested or (ii) no defense to the association's priority is raised in a creditor's action to foreclose a first mortgage on a dwelling unit, the amount of the association's attorney's fee for which this subsection grants a priority over a first mortgage may not exceed a sum equal to [three] months of the common expense assessment due from that dwelling unit based on the periodic budget adopted by the association.
  - (d) In addition to the priority amount over a first mortgage as described in

in subsection (b)(2) against a dwelling unit in a common interest community and if [twelve]
months passes after the date the action is commenced without judgment having entered in
that action and title to the dwelling unit having passed pursuant to that judgment, the
amount of the association's lien which has priority over the first mortgage shall thereafter

subsection (c), if a creditor commences a civil action to foreclose a first mortgage described

- automatically increase by an additional month of common expense assessment based on the periodic budget adopted by the association on that dwelling unit for each additional month
- 8 or part thereof that subsequently passes until judgment enters and title passes to the
  - creditor or the purchaser of that dwelling unit.

- (e) This section does not affect the priority of mechanics' or materialmen's liens or the priority of liens for other assessments made by the association. A lien under this section is not subject to [insert appropriate reference to state homestead, dower and curtesy, or other exceptions].
- (f) Unless the declaration otherwise provides, if two or more associations have liens for assessments created at any time on the same property under this section, those liens have equal priority.
- (g) Recording of the declaration constitutes record notice and perfection of the lien. No further recordation of any claim of lien for assessment under this section is required.
- (h) A lien for unpaid assessments is extinguished unless proceedings to enforce the lien are instituted within three years after the full amount of the assessments becomes due.
- (i) This section does not prohibit actions against unit owners to recover sums for which subsection (a) of this section creates a lien or prohibit an association from taking a deed in lieu of foreclosure.

1	(j) Unless the declaration provides for a lesser interest rate, a statutory lien under this
2	section shall accrue interest at the rate of one percent per month.
3	ARTICLE 6
4	REMEDIES
5	SECTION 601. HOMEOWNER REMEDIES.
6	(a) A homeowner may assert any material violation of this statute as a defense in a
7	judicial foreclosure, or seek injunctive relief against any nonjudicial foreclosure sale based on
8	any material violation of this statute, prior to confirmation of the sale pursuant to Section 406.
9	(b) A homeowner injured by any violation of this statute may bring an action in [specify
10	court] for damages against the foreclosing creditor before or after confirmation of the foreclosure
11	sale. The court [shall][may] award reasonable attorney's fees and costs to a homeowner who
12	prevails in an action under this Section.
13	[(b)(ALT) A violation of this statute that causes injury to a homeowner is also a violation
14	of [state consumer protection or unfair and deceptive practices statute] and entitles the
15	homeowner to all remedies provided for under [relevant section of CP or UDAP statute]].
16	Reporters' Drafting Notes
17 18 19 20 21 22 23 24 25 26	Prior to confirmation of the foreclosure sale, the homeowner may raise a material violation of the statute, for example a materially inaccurate notice of the amounts needed to cure a default, to prevent the foreclosure sale (or confirmation), until the violation has been corrected and remedied. After a foreclosure sale the homeowner's remedy for violations of the statute is to seek damages from the foreclosing creditor, and a bona fide sale purchaser is entitled to rely on the conclusive effect under Section 407. If a violation by the creditor can be cured timely so that full compliance is achieved, the foreclosure may proceed.
27 28 29 30 31	<b>CHAIR'S NOTE</b> – the substance of the following sections 602 through 607 (excluding the alternative provisions regarding abrogation of the holder in due course doctrine) were prepared, at my request, by observer George Holler. The Reporters and I have edited Attorney Holler's text to conform to Conference

1 style, with the result that considerable portions of his original text have been 2 moved to the Reporter's Comments. I also deleted certain other provisions of the 3 original text which I felt were inherent in the authority of a court and need not be 4 restated. 5 6 SECTION 602 -ADDITIONAL DEFENSES TO FORECLOSURE 7 8 (a) In addition to the rights granted a homeowner under Section 601, and without 9 limiting any rights existing under common law or by statute, the following are defenses to 10 foreclosure: 11 1. Payment or tender of payment; 12 2. Discharge; 3. Cure, in accordance with Section 204 of this Act. 13 4. Any defense that the homeowner or obligor could assert under applicable contract 14 15 law, including forgery, lack of capacity, duress, absence or failure of 16 consideration, fraud, misrepresentation, unconscionability, failure of a condition 17 precedent, or other generally applicable contract defenses. 18 5. Any equitable defenses such as estoppel, laches or unclean hands. 19 6. Release by cancellation of debt. 20 7. A violation by a creditor, servicer, their predecessors in interest, or their agents of 21 [insert state UDAP and other relevant consumer protection statutes applicable to 22 residential mortgage obligors], or Chapter 41 of Title 15 of the United States 23 Code. 24 8. A defect in a mortgage resulting from a failure to comply with [insert state 25 mortgage execution requirement statute] that has not been cured under [insert

state curative statute];

- 9. A determination that the creditor or its predecessor in interest was not licensed under [insert state mortgagee licensing statute] or was not legally authorized to make the loan under federal law;

  10. Breach of the duty of good faith and fair dealing.

  SECTION 603 PROCEDURE FOR ASSERTING DEFENSES IN A NONJUDICIAL FORECLOSURE

  (a) In a non-judicial foreclosure proceeding, a homeowner or obligor may bring a separate
  - (a) In a non-judicial foreclosure proceeding, a homeowner or obligor may bring a separate action against a creditor or its agents asserting a defense to foreclosure. The filing of an action under this Section by a homeowner or obligor shall operate as an automatic stay, applicable to all entities, of any foreclosure, pending a court hearing or order lifting the stay.
  - (b) If the obligor or homeowner establishes a defense to foreclosure or a violation of this act, the court [shall] [may] award the obligor or homeowner attorney's fees and costs pursuant to Section 606(a)(3).
  - (c) In an action under this section, if the court determines that a valid defense to the foreclosure action exists, the court may enter whatever order is just and equitable under the circumstances.

#### SECTION 604– ENFORCEMENT BY ATTORNEY GENERAL

The attorney general may bring an action to enjoin a pattern of violating this statute. In such an action the court may issue an injunction or order, which may include requiring steps to be taken to remedy violations or the payment of damages to aggrieved homeowners, the reasonable costs of the attorney general's investigation, or additional funds for consumer education programs, training, and other activities designed to protect against violations of this act. The injunction or order may bind the creditor, servicer, their predecessors in interest, or their agents.

# 1 SECTION 605 – CERTAIN ACTS PROHIBITED 2 A creditor, servicer, or its agent shall not: 3 (a) Discourage, either overtly or by implication, the homeowner or obligor from 4 participating in any loss mitigation or facilitation; 5 (b) Communicate directly with any homeowner or obligor represented by counsel without 6 express permission from that counsel; or 7 (c) Misrepresent any aspect of the foreclosure process, 8 **SECTION 606 – CIVIL LIABILITY** 9 (a) When a homeowner or obligor establishes a defense to foreclosure or when any creditor, 10 servicer, or its agent fails to comply with any provision of this act with respect to any obligor or 11 homeowner, such creditor, servicer, or agent is liable to such obligor or homeowner for: 12 (i) Any actual damage sustained by such obligor or homeowner; 13 (ii) Such additional damages as the court may allow, but not exceeding [\$15,000.00] per 14 obligor and homeowner. 15 (iii) In the case of any successful action to enforce the foregoing liability or establish a 16 defense to foreclosure, the costs of the action or defense, together with a reasonable attorney's 17 fee as determined by the court. 18 (b) In determining the amount of liability under subsection (a)(2), the court shall consider, 19 among other relevant factors:

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(i) The frequency and persistence of noncompliance by the creditor, servicer, or agent;

(ii) The nature of such noncompliance, and

(iii) The extent to which such noncompliance was intentional.

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# 1 SECTION 607 – ABROGATION OF THE HOLDER IN DUE COURSE RULE IN 2 **FORECLOSURES** 3 4 [Alternative # 1] (a) Nothing in this act abrogates the rights of a holder in due course to 5 pursue its rights against an obligor on an instrument. Notwithstanding the foregoing, [and 6 subject to the limitations contained in Alternatives 3 and 4 below] a creditor who forecloses 7 under this act is subject to all claims and defenses that the homeowner or obligor could assert 8 against the creditor who first owned the obligation. 9 [Alternative # 2] (a) Notwithstanding [insert reference to State UCC 3-305], when a 10 party with the right to foreclose under Section 401 initiates foreclosure, the homeowner or 11 obligor may assert any available defense, including those set forth in Section 602 [Alternative # 12 **3:** provided, that: 13 (a) a homeowner may not assert a defense against a party entitled to foreclose which 14 could not, because of any applicable statute of limitations, be asserted against the original holder 15 of the note for which the mortgage serves as collateral; and 16 (b) a party entitled to foreclose who is not the original holder of the note for which the 17 mortgage serves as collateral shall not be liable for more than the outstanding principal amount 18 of the note for which the mortgage serves as collateral unless that person is the original holder of 19 that note. ] 20 [Alternative # 4: (c) A [creditor] [party entitled to foreclose] who is not the original 21 holder of the note for which the mortgage serves as collateral is not subject to any claims and 22 defenses (other than the defenses to which a holder in due course is liable under [insert reference

to UCC Section 3-\_\_\_]) unless that note was executed after the date this [act] became effective in

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this state. ]

# **Reporters' Drafting Notes**

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1. Section 602 lists a broad range of potential defenses available to a homeowner; they include:

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a. Payment as provided in UCC Sections 3-602 and § 3-603 and other applicable law;

b. Discharge as provided in UCC Section 3-604 and other applicable law.

c. Cancellation of debt might include, for example, a case where a creditor, servicer, their predecessors in interest, or their agents file a Form 1099-C, "Cancellation of Debt" with the Internal Revenue Service; such a filing would be a defense to foreclosure.

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d. Breach of the duty of good faith and fair dealing encompasses a broad range of potential 'bad' behavior which, if sufficiently egregious, would warrant the court's determination that the mortgage should not be enforced against the homeowner. The failure by a creditor, servicer, their predecessors in interest, or their agents to fairly and honestly perform their obligations under the note, mortgage, or any federal or state mortgage lending or mortgage servicing law, regulation or rule, or any mortgage-related settlement to which the Attorney General, Department of Banking or Department of Consumer Protection is a party, may constitute a defense to foreclosure.

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Without limiting the general application of the foregoing, the following conduct by any of the named entities might, in appropriate circumstances, constitute a breach of the implied covenant of good faith and fair dealing:

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1. Conjuring up a pretended default;

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2. Asserting an interpretation of law or contract contrary to the creditor, servicer, or agent's own understanding:

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3. Falsification of facts;

the mortgage.

29 30 4. Taking advantage of the necessitous circumstances of the obligor or homeowner to extort a Modification of the note or mortgage without a legitimate commercial reason;

31 32 5. Harassing demands for assurances of performance; 6. Rejection of performance for unstated reasons;

33 34 7. Willful failure to mitigate damages;

35 36 8. Abuse of a power to determine compliance or to terminate a modification or forbearance agreement;

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9. Failure to inform the obligor and homeowner of all loss mitigation options available; 10. If demanded by the obligor or homeowner, failure to provide to the obligor or

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homeowner written proof of any investor restrictions to any form of loss mitigation; and 11. Failure to honor any loss mitigation process that had already commenced before the

creditor, servicer or their agent became the creditor, servicer or agent with respect to

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2. The potential judicial remedies available under Section 603(c) might include, for example:

1	a. A permanent or temporary injunction barring the foreclosure of the mortgage for a
2	period of time to be determined by the court;
3	b. Reduction of the amount of principal, interest or penalties assessed by the creditor;
4	c. An order by the court releasing the mortgage; or
5	d. An award of actual or statutory damages and attorney's fees and costs to the obligor
6	or homeowner pursuant to SECTION 606 of this act;
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8	3. Examples under Section 605 (c) of how a creditor might be found to have violated this
9	provision might include such actions as: (i) informing the homeowner or obligor that a sale date
10	is set when the procedures for setting a sale have not been completed; (ii) stating that a
11	foreclosure has been stayed due to loss mitigation and at the same time continuing with the
12	foreclosure process; or (iii) Stating that a homeowner is not eligible for loss mitigation options
13	when those options have not yet been evaluated.
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15	ARTICLE 7
16	EFFECTIVE DATE AND REPEALER
17	SECTION 701. EFFECTIVE DATE This Act takes effect on [insert date].
18	SECTION 702. PRE-EFFECTIVE DATE TRANSACTIONS.
19	(a) Except as otherwise provided in this Section, this Act applies to the foreclosure of a
20	mortgage within its scope, even if the mortgage was created before this Act takes effect.
21	(b) This Act does not affect a foreclosure commenced before this Act takes effect.
22	Reporters' Drafting Note
23 24	This Act applies to the foreclosure of mortgages created before the
2 <del>4</del> 25	effective date of this Act, unless the creditor has taken action to foreclose before
25 26	the effective date.
20 27	the effective date.
28	SECTION 703. SPECIFIC REPEALER. The following acts and parts of acts are hereby
29	repealed:
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30	[List statutes and parts of statutes to be repealed.]
31	Legislative Drafting Note
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33	This section should be separately prepared for each state. In each state it is
34	necessary to pay careful attention to how this Act is to be blended with existing
35	state law. The statutes to be specifically repealed will include statutes relating to
36	notices of default intent to accelerate and the right to cure to be sent to

1 homeowners; notices and standards for mediation and other types of facilitation; 2 determination of who has the right to commence foreclosure; and advertisement 3 and notices of foreclosure sales; confirmation of sales. Given the scope of this 4 Act, which is limited to residential foreclosures, care should be taken not to repeal statutes to the extent they should continue to apply to non-residential foreclosures. 5 In some instances, instead of repeal it may be useful to amend other state statutes 6 7 to limit their scope to foreclosures that are not within the scope of this Act. 8 9 SECTION 704. GENERAL REPEALER. All acts and parts of acts inconsistent with 10 this Act are hereby repealed. 11 Reporters' Drafting Note 12 13 This section provides for the repeal of all other legislation inconsistent with this 14 Act. 15